AGENCY NAME:	DEPARTMENT OF COMMERCE							
AGENCY CODE:	P320	SECTION:	050					

## Fiscal Year 2020–2021 Accountability Report

## **SUBMISSION FORM**

I have reviewed and approved the data submitted by the agency in the following online forms:

- Reorganization and Compliance
- Strategic Plan Results
- Strategic Plan Development
- Legal
- Services
- Partnerships
- Report or Review

I have reviewed and approved the financial report summarizing the agency's budget and actual expenditures, as entered by the agency into the South Carolina Enterprise Information System.

The information submitted is complete and accurate to the extent of my knowledge.

AGENCY DIRECTOR (SIGN AND DATE):	Signature on file.
(TYPE/PRINT NAME):	Harry M. Lightsey III
BOARD/CMSN CHAIR (SIGN AND DATE):	
(TYPE/PRINT NAME):	

# FY 2020-2021 Agency Accountability Report Reorganization and Compliance Responses:

These responses were submitted for the FY 2020-2021 Accountability Report by the									
DEPARTMENT OF COMMERCE									
Primary Contact:									
First Name	Last Name	Role/Title	Phone	Email Address					
Chris	Huffman	CFO	803-737-0462	chuffman@sccommerce.com					
Secondary Contact									
First Name	Last Name	Role/Title	Phone	Email Address					
Alex	Clark	Director of Marketing and Communications	803-737-1998	aclark@sccommerce.com					

#### **Agency Mission**

Working together to create opportunities for South Carolinians by promoting:

- Job creation
- •Economic growth
- •Improved living standards for South Carolinians

Adopted in:

### **Agency Vision**

It is our vision that South Carolina's economy will become more competitive in a global economy, providing South Carolinians of all ages and skill levels an opportunity to maximize their talents and abilities.

Adopted in:

### Recommendations for reorganization requiring legislative change.

No

Please list significar	nt events related to the	agency that occurred in FY 2020-2021.		
Month Started	Month Ended	Description of Event	Agency Measures Impacted	Other Impacts
June	June	Confirmation of Harry M. Lightsey III as Secretary of Commerce	All measures	

Does the agency intend to make any other major reorganization to divisions, departments, or programs to allow the agency to operate more effectively and efficiently in FY 2021-22?

Note: It is not recommended that agencies plan major reorganization projects every year. This section should remain blank unless there is a need for reorganization.

No

Is the agency in compliance with S.C. Code Ann. § 2-1-220, which requires submission of certain reports to the Legislative Services Agency for publication online and the State Library? See also S.C. Code Ann. § 60-2-20.

Yes

If not, please explain why.

Is the agency in compliance with various requirements to transfer its records, including electronic ones, to the Department of Archives and History? See the Public Records Act (S.C. Code Ann. § 20-1-10 through 20-1-180) and the South Carolina Uniform Electronic Transactions Act (S.C. Code Ann. § 26-6-10 through 26-10-210).

Yes

### These responses were submitted for the FY 2020-2021 Accountability Report by the

### DEPARTMENT OF COMMERCE

Does the law allow the agency to promulgate regulations?

Yes

Please list the law number(s) which gives the agency the authority to promulgate regulations.

Has the agency promulgated any regulations?

No

Is the agency in compliance with S.C. Code Ann. § 1-22-120(J), which requires an agency to conduct a formal review of its regulations every five years?

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# Fiscal Year 2020–2021 Accountability Report

## **AGENCY'S DISCUSSION AND ANALYSIS**

In South Carolina, economic development is a team sport. From the state's various selling agencies to local governments; regional economic alliances to utilities; and education partners to private sector allies, it takes all of these organizations working together – Team South Carolina – to ensure continued economic longevity. Never has it been more evident that this team-first approach is paying off than in 2020. While building on the momentum generated in previous years, Team S.C. successfully navigated a global pandemic that transformed the business landscape and systematically impacted the daily operations of the South Carolina Department of Commerce (S.C. Commerce).

From January to December, the state won 126 economic development projects, accounting for more than 11,100 new jobs and \$4 billion in capital investment, which represented an increase over 2019 investment. More than just creating opportunities for South Carolinians, these projects continue to diversify the state's economy. And, while manufacturing and agribusiness remained strongholds, life sciences and distribution projects were also heavily represented in 2020. See Chart I, page A-3.

South Carolina's total export sales topped \$30.3 billion in 2020, with the state's exporters selling products in 195 countries and territories around the world. While this sales figure represented a 26.9% drop from the 2019 total, 88% of states also reported a decrease attributed to the global COVID-19 pandemic. The state continued to lead the nation in the export sales of tires and completed passenger motor vehicles. And, new in 2020, South Carolina clinched the No. 1 spot in the export sales of ball and roller bearings. See Chart II, page A-3.

To increase South Carolina's year-over-year capital investment, including nearly doubling the capital investment in rural communities, and maintain its export stronghold during an unprecedented year – took a remarkable amount of collaboration from many statewide partners. This collaboration was particularly evident as S.C. Commerce pivoted operations to respond to the changing needs of the business community resulting from the COVID-19 pandemic. As part of S.C. Commerce's ESF-24 functions, the agency provided critical information and resources during the pandemic. This included dedicated online resources to assist companies in addressing the impacts of COVID, as well as an online portal to manage company requests for business designation and approvals for mass gatherings. The S.C. Commerce team clarified more than 6,700 designation requests, processed nearly 1,700 mass gathering exception applications and responded to more than 650 voicemails, generally in less than 24 hours.

The agency's existing industry support also shifted during the pandemic. Between mostly virtual and select inperson visitations, nearly 300 meetings were held with manufacturers to assess operations and provide appropriate resources. On the supplier side, the team connected companies with available personal protective equipment (PPE) and answered sourcing requests from manufacturers. More than 215 supplier related inquiries were handled, and the team assisted over 130 companies that pivoted operations to manufacture PPE. The team also served as the primary liaison for small businesses across the state to provide connections to capital resources during the economic downturn. In total, over 350 businesses were assisted with one-on-one consultations, resulting in more than 700 referrals.

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Like the rest of the state, rural South Carolina was not exempt from pandemic-related impacts, as the challenge of broadband access was brought to the forefront. In January 2021, the Joint Bond Review Committee approved S.C. Commerce's rural strategy plan for the \$65 million allocation; under Proviso 50.21, the funds were designated to facilitate economic development and infrastructure improvements in 14 eligible counties, based on population decline and poverty rate. Of the total, \$30 million was directed to the Office of Regulatory Staff (ORS) to provide competitive grants to broadband provider for broadband deployment in the eligible counties. Last month, ORS announced it had issued Notices to Proceed to 16 internet service providers in 22 counties for almost \$30 million in projects to expand broadband availability in rural areas of need in the state.

Recognizing an increasing technologically savvy landscape, S.C. Commerce's Office of Innovation continued to lead ecosystem development for the science and technology business community. One of the key support areas is management of the 3Phase Program, which assists research-based companies with successfully acquiring Small Business Innovation Research Grants (SBIR) and Small Business Technology Transfer Grants (STTR). As of May 2021, South Carolina ranked No. 2 with a 30% SBIR success rating; the national average is 12%. The Office of Innovation also supported the ongoing mobilization of local innovation ecosystem development with the Relentless Challenge annual grant program, focused on catalyzing high-scale entrepreneurship, unlocking risk-capital and talent. Since 2013, the Office of Innovation has awarded more than \$7 million in local innovation projects to 41 organizations.

Developing talent plays a pivotal role in S.C. Commerce's mission; in collaboration with Build Carolina, the agency continues to support SC Codes, a free access to online coding curriculum. This platform connects students with experienced industry mentors and provides pathways for continuing education and employment in technology-related fields and now has more than 6,700 residents utilizing the platform. Finally, S.C. Commerce, along with the South Carolina Research Authority and 15 universities and colleges from around the state, launched the inaugural SC Innovates pitch challenge.

While mapping an uncharted course, S.C. Commerce continued its overall mission and persevered in supporting all companies that call South Carolina home. The state's teamwork and resiliency enabled South Carolina's overall success in an unprecedented year. And, those same attributes will carry South Carolina forward – as Team S.C.

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Chart I: South Carolina's 2020 Recruitment Activity



Chart II: South Carolina's 2020 Trade Activity



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### **Risk Assessment and Mitigation Strategies**

- 1. **Potential public impact**: Should S.C. Commerce not accomplish its goals and objectives, the public would potentially realize the impact with a general decrease in economic opportunity, including employment opportunities and overall quality of life.
- 2. **Potential outside mitigation efforts:** While S.C. Commerce cannot control some of the factors that directly influence the state's business operating climate, the team has adopted a pro-active approach to ensure companies already operating or looking to operate within our borders have the support and available resources to best navigate any uncertainty. The COVID-19 pandemic underscored S.C. Commerce's ability to pivot based on outside factors.
- 3. Three options for the General Assembly to help resolve the issue (before it becomes a crisis):
  - a) To sustain the state's economic development momentum, the General Assembly would be deliberate in maintaining South Carolina's pro-business environment, including all areas of the state.
  - b) To preserve the benefit of statewide collaboration, the General Assembly would retain support for Team S.C., which includes regional alliances and partners such as the SC Manufacturing Extension Partnership, Small Business Development Centers and Council on Competitiveness.
  - c) As the economy continues to diversify, the General Assembly would be receptive to modifying the state's incentive structure to meet these evolving needs and keep South Carolina competitive with neighboring states. Specifically, South Carolina does not have a funding mechanism to address significant state infrastructure needs that are necessary for the state to continue and capitalize on its economic development success. Currently, the state addresses the need to modernize or construct new infrastructure based on population density or individual economic development projects. This approach leaves significant infrastructure gaps and inhibits the state from responding to business needs in a timely fashion. These types of large, strategic state infrastructure projects generally exceed Commerce's grant funding resources (except when a project qualifies for economic development bond funding). Accordingly, there is no meaningful way for Commerce to fund an infrastructure need without doing so on a project by project basis. South Carolina's ability to build strategic economic infrastructure independent of specific projects and supported by an appropriate funding mechanism is paramount to the state's ability to remain competitive.

## S.C. Department of Commerce 2020 Top Accomplishments

- 1. **Diverse recruitment activity**. In 2020, the state won 126 economic development projects, accounting for \$4 billion in capital investment and more than 11,100 new jobs. While manufacturing and agribusiness remain staples of the state's economy, life sciences and distribution projects were also heavily represented in 2020.
- 2. Increased transparency. As part of S.C. Commerce's commitment to providing as much transparency as possible without harming employers or the state's ability to be competitive in recruiting new jobs and taxable investment to South Carolina, the agency implemented many measures toward this goal including: updated the cost benefit model used to analyze proposed projects; compiled information on incentive "clawbacks" and write-offs for projects not meeting set goals; recorded job creation and capital investment

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in excess of committed minimums; required companies to report wage levels for new jobs created in connection with grant projects and reported this new data in 2020 annual reporting, which will continue prospectively. S.C. Commerce also made online incentive data available online in an easy to understand format, including: a new interactive, statewide performance map; and a comprehensive list of recent projects, including announced jobs and investment and the incentives awarded.

- 3. **Small and existing business support.** Strengthening existing industry and small business services continued to be a key focus in FY21. S.C. Commerce participated and/or hosted a number of programs to support business growth, including B2B events, supplier outreach and recycling assistance. S.C. Commerce staff made more than 820 contacts with small businesses and recycling businesses; more than 530 existing industry visits (virtual or in-person); and more than 500 businesses attended S.C. Commerce-hosted business development events. In a survey of businesses that utilized S.C. Commerce's business services programs/resources, the top five direct impacts identified were: COVID-19 financial or technical assistance (29%); sales growth (28%); business expansion (26%); business continuity plan established (23%); and jobs retained/layoff aversion (17%).
- 4. **Brand awareness in business community**. Within the last 12 months, S.C. Commerce has announced projects from industry-recognized companies, including: Agriculture Technology Campus; Arrival; Continental Tire the Americas, LLC; DHL Supply Chain; E. & J. Gallo Winery; Generac; Google; Mark Anthony Brewing; OshKosh Defense; Siemens; and QVC.
- 5. Focus on rural communities. To bring economic development to communities of all sizes, the state's rural areas remained a priority and strategic focus. Over the last 10 years, South Carolina has recruited more than \$9.9 billion in new capital investment and over 33,000 new jobs to rural communities. In fact, capital investment in the state's rural communities nearly doubled from 2019, topping more than \$1.1 billion in 2020. To build on this momentum, S.C. Commerce moved forward with its plan for the \$65 million allocation for rural development. Under Proviso 50.21, the funds were designated to facilitate economic development and infrastructure improvements in 14 eligible counties, based on population decline and poverty rate. Of the total allocation, \$30 million was transferred to the S.C. Office of Regulatory Staff to fund broadband expansion projects in the eligible counties. For the remaining \$35 million, S.C. Commerce has implemented a grant program for eligible counties. At the end of FY21, interviews had been completed in 12 of the 14 focus counties, and project identification had been completed in eight counties.
- 6. Export success in an unprecedented year. South Carolina's total export sales topped \$30.3 billion in 2020, with the state's exporters selling products in 195 countries and territories around the world. While this sales figure represents a 26.9% drop from the 2019 total, 88% of states also reported a decrease attributed to the global COVID-19 pandemic. The state continues to lead the nation in the export sales of tires and completed passenger motor vehicles. However, new in 2020, South Carolina clinched the No. 1 spot in the export sales of ball and roller bearings.
- 7. **Workforce collaboration.** S.C. Commerce has continued the process of managing and overcoming COVID-19's impact on the state's workforce. Through the work of the agency's Regional Workforce Advisors and the S.C. Coordinating Council for Workforce Development (CCWD), creativity was instrumental in providing the necessary tools and resources to South Carolina citizens. To maintain engagement between industry and education, more than 6,700 students and teachers participated in virtual interactive "SC Days" to hear from 65 companies about the types of available jobs and education needed to fill those jobs. A video podcast series was also launched, focusing on six industry sectors, to explore opportunities in the modern workplace that don't necessarily require a four-year degree. And, the 'Teachers in the Workplace' video was created

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and distributed, showcasing teachers receiving on-the-job learning experiences with South Carolina businesses that can be applied in the classroom.

CCWD members shared observations of organizational evolution, as a result of COVID-19, including new/expanded actions taken to address customer/employee needs, as well as lessons and actions that will be incorporated into future agency work. Finally, the CCWD received Governor's Emergency Education Relief funding to develop and implement the South Carolina Workforce Journeys pilot program, an innovative workforce development initiative that expands career exploration through storytelling and to identify and establish pathways into computer science technology and artificial intelligence. The response to the pandemic underscored the ingenuity and tireless efforts of Team South Carolina, while providing new lessons that will be incorporated in building a better workforce ecosystem.

8. **Igniting innovation**. As part of an ongoing effort to support and grow an innovative, technology-based and entrepreneurial business environment, S.C. Commerce had another impactful year. As a result of the Office of Innovation's 3Phase program, to assist research-based companies with acquiring federal small business grants, South Carolina was ranked No. 2 with a 30% Small Business Innovation Research Grants (SBIR) success, compared to the national average of 12%. And, Scribble, the online platform that utilizes branded content and digital engagement to activate the state's innovation community, was recognized as a Webby Honoree, backed by the International Academy of Digital Art and Sciences.

Collaboration is key to accelerating growth and innovation within cybertechnology, and S.C. Commerce's partnership with the South Carolina Council on Competitiveness' SC Cyber and SC Tech initiatives is another way Team South Carolina is working to establish the Palmetto State as a global hub for innovation. An example of this partnership is the *S.C. Fraunhofer USA Alliance*, an effort between the S.C. Council on Competitiveness, S.C. Commerce and the Fraunhofer USA Center for Experimental Software Engineering (CESE) in Maryland, to build collaborations on a statewide, national and international scale. To date, 13 projects have been successfully completed and/or are in-progress.

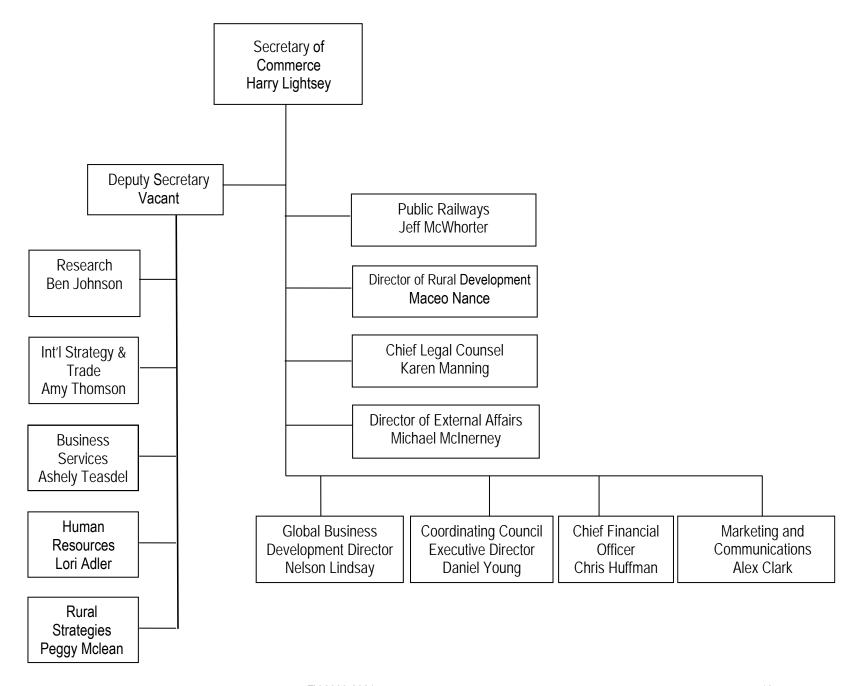
In coordination with the S.C. Manufacturing Extension Partnership and the S.C. Department of Employment and Workforce, last year, S.C. Commerce launched the *SC Cybersecurity Assistance Program (SC-CAP)*, which provides funding (via a competitive grant process) and assistance for defense contractors to comply with cybersecurity standards. In fall of 2020, SC-CAP awarded grants to 27 S.C.-based defense contracting companies to assist with costs related to complying with upcoming Department of Defense (DoD) security requirements. This grant program, funded by the DoD's Office of Economic Adjustment, will help ensure a resilient supply chain for the Department of Defense, while helping S.C. companies maintain and cultivate new business.

- 9. Infrastructure improvements. Ongoing efforts to strengthen South Carolina's infrastructure network reached major milestones this year including: ongoing work on the Charleston Harbor Deepening Project; the official opening of the country's newest container terminal, the Hugh K. Leatherman Terminal, in March 2021; and, an agreement was reached for funding and operations of the Navy Base Intermodal Facility project. Additionally, construction moved forward on the Camp Hall Rail Line project, managed by S.C. Commerce's Division of Railways, Palmetto Railways. The proposed rail line will bring industrial rail service to Camp Hall Commerce Park in Berkeley County, while supporting overall infrastructure needs and enabling greater economic development efforts statewide.
- 10. **Sites.** Team South Carolina is committed to ensuring a welcoming environment which includes presenting prospective industry with a strong inventory of available real estate, via the LocateSC website. S.C.

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Commerce has been working with various allies to replenish this inventory. Following last year's launch of the Palmetto Sites program, which offers prospective industry partners access to an inventory of industrial sites that have been vetted to meet an individual project's needs, 55 sites have initiated participation in the program – nearly double the expected number of sites. Additionally, S.C. Commerce has continued the drone video grant program to ensure the state's most marketable inventory remains visible – online and inperson. Since its inception last year, more than 200 videos have been approved for creation.

## South Carolina Department of Commerce



### **FY2020-21 Strategic Plan Results:**

#### These responses were submitted for the FY 2020-2021 Accountability Report by the DEPARTMENT OF COMMERCE Attract capital investment and job creation throughout South Carolina Strategy Statewide Enterprise Objective Implement a targeted marketing strategy to promote new investment and job creation Public Infrastructure and Economic Development State Funded Program Number Stakeholder Measure Desired Time Primary Data Source Base Value Type Outcome Calculation Method Data Location Stakeholder Need Satisfied Responsible Number Description Target Actual Applicable Notes 0200.010000.000: 6000.100100.000;60 00.120100.000;6000 Taxpayer, Site Selector, .120200X000;6000.1 Ability to assess 50115X000;6001.01 prospective the effectiveness 0100.000;6001.0110 company and Customer Customer anyone looking of the agency in 00X000;6001.05010 Relationship recruiting capital 0.000;6001.150100. Calendar Year Calculated from Relation to compare Meet or Exceed capital investment goal established equal to or South Carolina investment into 000;9804.140000X0 Dollar (January 1 commitment letters from Management Management \$2,440,000.00 \$3,500,000.00 \$4,034,235,192.00 Amount South Carolina 1.1.1 by agency greater than December 31) companies System Software to other states 0200.010000.000; 6000.100100.000;60 Taxpayer, Site 00.120100.000;6000 .120200X000;6000.1 Selector, Ability to assess 50115X000;6001.01 prospective company and the effectiveness 0100.000;6001.0110 of the agency in 00X000;6001.05010 Customer anyone looking Customer Calendar Year Calculated from Relation Relationship to compare recruiting job 0.000;6001.150100. Meet or Exceed jobs recruited goal established by equal to or (January 1 commitment letters from Management Management South Carolina creation into 000;9804.140000X0 greater than December 31) Software to other states South Carolina 1.1.2 9402 13000 11147 Count agency companies System Taxpayer, Site Selector, prospective company and anvone looking Evaluation of Calendar Year to compare ousiness-friendly Area Area South Carolina's ranking of the most business-friendly equal to or (January 1 -Area Development Development South Carolina climate of the Development 1.1.3 state in the U.S. 3 Rank greater than December 31) Magazine Magazine to other states South Carolina ALL programs 0200.010000.000; 6000.100100.000;60 Taxpayer, Site 00.120100.000;6000 Selector, .120200X000;6000.1 Ability to assess 50115X000;6001.01 prospective the effectiveness 0100.000;6001.0110 company and of the agency in 00X000;6001.05010 anyone looking IBM Global South Carolina's ranking among the states of the Calendar Year IBM Global to compare recruiting foreign-0.000;6001.150100. number of estimated jobs created by Foreign Direct equal to or (January 1 -IBM Global Business Business Business South Carolina owned 000;9804.140000X0 and Interstate Investment per million inhabitants 1.1.4 20 Rank greater than December 31) Services to other states businesses Services Services

These responses were submitted for the FY 2020-2021 Accountability Report by the  DEPARTMENT OF COMMERCE													
Attract capital investment and job creation through	out South Carolin	a											
rategy 1.2									Statewide Enterprise Objective				
ncrease Emphasis on recruiting jobs to rural communities of SC								Public Infrastruct	ure and Economic	Development			
Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
Meet or Exceed goal established by agency for jobs ecruited in rural areas of SC.	1597	3000	3104			(January 1 -	Tier III or Tier IV for Jobs		Customer Relationship Management Software	prospective company and anyone looking	recruiting	50115X000;6001.01 0100.000;6001.0110 00X000;6001.05010	
Meet or Exceed % of jobs recruited in rural areas of SC as compared to % of labor pool residing in rural ounties.	17%	21%	28%		equal to or	Calendar Year (January 1 -	identified as Tier III and IV Counties by the	Customer Relation Management System	Customer Relationship	prospective company and anyone looking	Ability to assess the effectiveness of the agency in recruiting	0100.000;6001.0110 00X000;6001.05010	
/1 E	asis on recruiting jobs to rural communities of SC  escription  eet or Exceed goal established by agency for jobs scruited in rural areas of SC.	escription  Base  eet or Exceed goal established by agency for jobs cruited in rural areas of SC.  leet or Exceed % of jobs recruited in rural areas of C as compared to % of labor pool residing in rural	escription  Base Target  eet or Exceed goal established by agency for jobs scruited in rural areas of C as compared to % of jobs recruited in rural areas of C as compared to % of labor pool residing in rural	asis on recruiting jobs to rural communities of SC  escription  Base  Target  Actual  eet or Exceed goal established by agency for jobs cruited in rural areas of SC.  1597  3000  3104	eet or Exceed goal established by agency for jobs coruited in rural areas of C as compared to % of jobs recruited in rural areas of C as compared to % of labor pool residing in rural are	eet or Exceed goal established by agency for jobs cruited in rural areas of C as compared to % of jobs recruited in rural areas of C as compared to % of jabs recruited in rural areas of C as compared to % of jabs recruited in rural areas of C as compared to % of jabs recruited in rural areas of E as compared to % of jabs recruited in rural areas of E as compared to % of jabs recruited in rural areas of E as compared to % of jabs recruited in rural areas of C as compared to % of jabs recruited in rural areas of E as compared to % of jabs recruited in rural	eet or Exceed goal established by agency for jobs cruited in rural areas of C as compared to % of jobs recruited in rural areas of C as compared to % of Jabor pool residing in rural area	eet or Exceed goal established by agency for jobs contiled in rural areas of C as compared to % of jobs recruited in rura	tract capital investment and job creation throughout South Carolina  2 asis on recruiting jobs to rural communities of SC  Base Target Actual Value Type Outcome Applicable Calculation Method Data Source  eet or Exceed goal established by agency for jobs cruited in rural areas of Sc. 1597 3000 3104 Count greater than December 31) Tax Credit purposes  1597 3000 3104 Count Galendar Year (January 1 - 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greater than December 31) Tax Credit purposes System  Customer Relationship Management Software  Calendar Year (January 1 - greater than December 31) Tax Credit purposes System  Customer Relationship Management Software  Customer Relationship Management Software  Customer Relationship Management Management Management (January 1 - greater than December 31) Tax Credit purposes System  Customer Relationship Management Manageme	Exerciption  Base Target Actual Value Type Outcome  Actual Value Type Outcome  Calendar Year (January 1 - greater than December 31)  Tax Credit purposes  Statewide Enterprise Objective  Public Infrastructure and Economic  Primary  Stakeholder  Primary  Stakeholder  Calendar Year  (January 1 - greater than December 31)  Tax Credit purposes  System  Customer  Relationship Management  Software  Taxpayer, Site  Selector, prospective  company and  anyone looking  to compare  Software  Taxpayer, Site  Selector, prospective  company and  anyone looking  to compare  Calendar Year  (January 1 - greater than December 31)  Tax Credit purposes  System  Customer  Relationship  Management  Software  Taxpayer, Site  Selector, prospective  company and  anyone looking  to compare  Calendar Year  (January 1 - greater than December 31)  Tax Credit purposes  Taxpayer, Site  Selector, prospective  company and  anyone looking  to other sales  Taxpayer, Site  Selector, prospective  company and  anyone looking  to other sales  Taxpayer, Site  Selector, prospective  company and  anyone looking  to other sales  Taxpayer, Site  Selector, prospective  company and  anyone looking  to other sales  Taxpayer, Site  Selector, prospective  company and  anyone looking  to compare  Nother than December 31)  Tax Credit purposes  Taxpayer, Site  Selector, prospective  company and  anyone looking  to other sales  Taxpayer, Site  Selector, prospective  company and  anyone looking  to other sales  Taxpayer, Site  Selector, prospective  company and  anyone looking  to other sales  Taxpayer, Site  Selector, prospective  company and  anyone looking  to other sales  Taxpayer, Site  Selector, prospective  company and  anyo	2 Statewide Enterprise Objective escription Base Target Actual Value Type Outcome Applicable est or Exceed goal established by agency for jobs cruited in rural areas of C as compared to % of labor pool residing in rural  Excription Save Target Actual Value Type Outcome C as compared to % of labor pool residing in rural  Statewide Enterprise Objective Public Infrastructure and Economic Development  Primary Stakeholder Need Satisfied  Stakeholder Need Satisfied  Stakeholder Need Satisfied  Calculation Method Data Source Data Location Stakeholder Need Satisfied  Calculation Method Data Source Customer Customer Relationship to compare and anyone looking to rural or rural areas of C. Counties designated as Tier III and Tier IV for Jobs Management South Carolina to rural areas of C. Calendar Year (January 1 - 1)  Calendar Year Counties designated as Tier III and Tier IV for Jobs Management South Carolina to rural or rural areas of C. Customer Relationship to compare anyone looking to rural or rural areas of C. Customer Relationship to compare anyone looking to rural areas of C. Customer Relationship to compare anyone looking to rural areas of C. Customer Relationship to compare anyone looking to compa	Statewide Enterprise Objective sais on recruiting jobs to rural communities of SC    Statewide Enterprise Objective Public Infrastructure and Economic Development    State Funded Budget Program Number Selector.    Taxpayer, Site Selector.    propertive company and or selector Exceed goal established by agency for jobs a 1597  3000  3104 Count greater than December 31)    State Funded Budget Program Number Selector.    Calendar Year equal to or (Jaruany 1 - counted in rural areas of SC.

				These respons			e FY 2020-2021	Accountability Report by	the					
Goal	Build on the strengths of the state's existing, small	, and emerging in	dustries											
Strategy	2.1									Statewide Enter	prise Objective			
Build on the	strengths of the state's existing industries										ure and Economic	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
	Hold seminars with partners to increase existing businesses understanding of exporting and trade resources	401	275	207		equal to or greater than	State Fiscal Year (July 1 - June 30).	Actual attendees	records of	Customer Relationship Management Software	South Carolina Existing Industry, Economic Developers and Economic Development Partners.	The stakeholder need most satisfied by this measure is to assist with understanding the regulations and compliance requirements for exporting South Carolina products and services internationally.	6001.050100.000	
	South Carolina's ranking of states in exports per capita	4	6	5			(January 1 -	Statistic provided by US Department of Commerce	US Department of Commerce	Internal Files	South Carolina Existing Industry, Economic Developers and Economic Development Partners.	Carolina businesses to sell products and services	6001.050100.000	
	Number of companies visited as a result of the agency Existing Industry Visitation Program	742	750	628			State Fiscal Year (July 1 - June 30).	Number of visits		Customer Relationship Management Software	Existing manufacturers in SC, primary target is small to mid-size firms with 100 employees or less.	The stakeholder need most satisfied by this measure is assistance with cost avoidance, layoff aversion, increased sales, global competitiveness, pivoting production and achieving greater operational success	6001.050100.000;60 00.120300X000	

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2.1.4	Calls addressed by agency concerning recycling industry inquiries	231	100	222	Count	State Fiscal Year (July 1 - June 30).		Customer Relation Management System	Customer Relationship Management Software	Calls may also include residents, and other entities looking for recycling	Waste reduction, advance circular economy, support the state's recycling industry, may reduce disposal	
								•				

				These respons			ne FY 2020-2021 NT OF COMMER	Accountability Report by	y the					
Goal	Build on the strengths of the state's existing, small	, and emerging in	dustries											
Strategy	2.2									Statewide Enter	prise Objective			
Build on the	strengths of the state's small businesses									Public Infrastruct	ture and Economic	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
2.2.1	Calls addressed by agency concerning small business inquiries	330	325	622			State Fiscal Year (July 1 - June 30).	Number of inquiries	Customer Relation Management System	Customer Relationship Management System (CRM) and Shared Drive	South Carolina small and medium-sized existing companies, new entrepreneurs, and business startups.	The stakeholder need most satisfied by this measure is assistance in locating small business support which includes financial resources, technical assistance, and connections to free business consultations to help start and grow their business.	6001.050100.000	
2.2.2	Increase number of companies included in SourceSC database	1606	1650	1667			State Fiscal Year (July 1 - June 30).	Actual number of companies included in database	Customer Relation Management System	Customer Relationship Management Software	South Carolina companies large	and/or		

			These respons		e FY 2020-2021 T OF COMMERC	Accountability Report by	the contract the c				
Host existing industry events for local suppliers and service providers to connect them with opportunities with state OEM's/Tier 1's	515	400	767		State Fiscal Year (July 1 - June 30).		Attendance records of training	Relationship Management	South Carolina companies large and small, new	and/or	

				These respons			e FY 2020-2021 T OF COMMER	Accountability Report by	y the					
Goal	Build on the strengths of the state's existing, small	l, and emerging in	dustries		•	JEI ARTIMER	TOT COMMEN	<u> </u>						
	2.3	, and omorging in	adou 100							Statewide Enter	prise Objective			
Build on the	strengths of the state's innovative and emerging industr	ies								Public Infrastructi	-	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
2.3.1	Year over year growth in Scribble Brand	1885	2827	7 33332				Number of users to platform	Marketing Analytics		Academic Applied Researchers, Scientists, Inventors, CEOs, Entrepreneurs, CTOs	development		
2.3.2	Number of innovation ecosystem strategy, networking, and building events	24	. 10	) 15			State Fiscal Year (July 1 - June 30).	Number of events	Office Records		comprises a diverse stakeholder base including but not limited to: ecoystem builders, community leaders, economic developers, corporate, research institutions, small business owners, angel investors, venture	requires the collisions of people. A knowledge economy cannot grow and thrive without connecting people to fellow future collaborators. The SCDOC Office of Innovation makes it part of its responsibility to create opportunities for the community to connect with one	0 6000.350000.000; 60NW.350500X000; 9806.720000X000	

			These respons		e FY 2020-2021 T OF COMMER(	Accountability Report by DE	the				
Number of companies accepted into the 3Phase program	22	15	32	Count	State Fiscal Year (July 1 - June 30).	Actual companies	Grantees	Program Database	Small business owners, early stage-founders, university	The Small Business Innovation Research (SBIR) grants program is a highly competitive federal funding opportunity that statistically, South Carolina business owners were not utilizing. 3Phase addresses this by serving as a primary resource for businesses to navigate the complex process.	

				These respons			e FY 2020-2021 T OF COMMERC	Accountability Report by	the					
Goal	Increase the knowledge and available infrastructur	e in South Carolin	a through workfo	rce and community de		JEF AIRTIMEI	TOT COMMEN	JL						
Strategy	3.1		a tiii oagii woniio	oo ana commanity a	voiopinone					Statewide Enter	prise Objective			
Work with lo	cal leaders to develop economic development "product,"	' such as speculativ	ve buildings, industi	rial sites and parks to e	nsure that co	mmunities ha	ıve available prop	perties for investors and job	creators	Public Infrastruct	ure and Economic	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
	Add quality sites to revised building and sites database (LocateSC)	537	600	624		equal to or greater than	( - )	Number of actual sites on LocateSC	LocateSC	LocateSC Database	Business owner, Site Selector, Economic Development officials and real estate agents	South Carolina where a business or industry may be	6001.011500X000; 9806.320000X000	
	Add quality buildings to revised building and sites database (LocateSC)	249	275	336				Number of industrial buildings on LocateSC	LocateSC	LocateSC Database	Site Selector, Economic Development	Ability to find suitable buildings in South Carolina where a business or industry may be located	6001.011500X000; 9806.320000X000	

crease the knowledge and available infrastructure  2 ructure of South Carolina Lower-Moderate Income (LM	in South Carolin	a through workfor				T OF COMMERC	CF .						
		a tiliougii workio	rce and community de	evelopment	ZI ARTIMER	TOT GOMMEN							
	Al) communities by	making a quitable	living onvironment mer	o widoly ovoil	abla				Statewide Enter Public Infrastructi		Dovolonment		
ucture of South Carolina Lower-Moderate Income (Liv	in) communities by	making a suitable	living environment mor	e widely avail	able.				Public Infrastructi	ure and Economic	Development		
escription	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
umber of predominantly LMI communities that sceived CDBG funding for new or improved frastructure, facilities or services	15	10	35				Actual grantees	Grantees	Management	Local governments	Funding for community needs	6001.150500.000	
umber of predominantly LMI communities that sceived CDBG funding for community and regional anning and coordination initiatives	0	40	42				Actual grantees	Grantees	Relationship Management	Local governments	Funding for community needs	6001.150500.000	
umber of predominantly LMI communities that eceived CDBG funding to preserve neighborhoods rough revitalization, development or elimination of ight	8	10	12				Actual grantees		Management	Local governments	Funding for planning to assist in identifying and developing projects	6001.150500.000	
umber of LMI households that benefitted from CDBG nding by making existing affordable housing more ustainable by connecting units to public infrastructure		75	111		equal to or	Year (July 1 -		Figures provided	Relationship Management	Local governments	Funding for community needs	6001.150500.000	
ur fra ur ece ar ig	mber of predominantly LMI communities that eived CDBG funding for new or improved astructure, facilities or services  mber of predominantly LMI communities that eived CDBG funding for community and regional aning and coordination initiatives  mber of predominantly LMI communities that eived CDBG funding to preserve neighborhoods ough revitalization, development or elimination of the mber of LMI households that benefitted from CDBG ding by making existing affordable housing more	mber of predominantly LMI communities that sived CDBG funding for new or improved astructure, facilities or services 15  mber of predominantly LMI communities that sived CDBG funding for community and regional aning and coordination initiatives 0  mber of predominantly LMI communities that sived CDBG funding to preserve neighborhoods ough revitalization, development or elimination of the modern of LMI households that benefitted from CDBG ding by making existing affordable housing more	mber of predominantly LMI communities that eived CDBG funding for new or improved astructure, facilities or services 15 10 mber of predominantly LMI communities that eived CDBG funding for community and regional ening and coordination initiatives 0 40 mber of predominantly LMI communities that eived CDBG funding to preserve neighborhoods each revitalization, development or elimination of ht 8 10 mber of LMI households that benefitted from CDBG ding by making existing affordable housing more	mber of predominantly LMI communities that eived CDBG funding for new or improved astructure, facilities or services 15 10 35 mber of predominantly LMI communities that eived CDBG funding for community and regional nating and coordination initiatives 0 40 42 mber of predominantly LMI communities that eived CDBG funding to preserve neighborhoods ough revitalization, development or elimination of ht 8 10 12 mber of LMI households that benefitted from CDBG ding by making existing affordable housing more	mber of predominantly LMI communities that eived CDBG funding for new or improved astructure, facilities or services 15 10 35 Count mber of predominantly LMI communities that eived CDBG funding for community and regional nining and coordination initiatives 0 40 42 Count mber of predominantly LMI communities that eived CDBG funding to preserve neighborhoods ough revitalization, development or elimination of ht 8 10 12 Count mber of LMI households that benefitted from CDBG ding by making existing affordable housing more	Inher of predominantly LMI communities that eived CDBG funding for new or improved astructure, facilities or services  15 10 35 Count equal to or greater than enter of predominantly LMI communities that eived CDBG funding for community and regional entering and coordination initiatives  0 40 42 Count equal to or greater than equal to or greater than equal to or greater than enter of predominantly LMI communities that eived CDBG funding to preserve neighborhoods and the retained from CDBG funding to preserve neighborhoods equal to or greater than equal to	Inber of predominantly LMI communities that eived CDBG funding for new or improved astructure, facilities or services  15 10 35 Count  State Fiscal Year (July 1 - June 30).  State Fiscal Year (July 1 - June 30).	Inter of predominantly LMI communities that elived CDBG funding for new or improved astructure, facilities or services  15 10 35 Count equal to or greater than large equal to or greater	Base Target Actual Value Type Outcome Applicable Calculation Method Data Source  The prodominantly LMI communities that served CDBG funding for new or improved astructure, facilities or services  To a structure, facilities or services  To a state Fiscal year (July 1 - June 30).  Actual grantees  Grantees  To a state Fiscal year (July 1 - June 30).  Actual grantees  Grantees  To a state Fiscal year (July 1 - June 30).  Actual grantees  Grantees  To a state Fiscal year (July 1 - June 30).  Actual grantees  Grantees  To a state Fiscal year (July 1 - June 30).  Actual grantees  Grantees  To a state Fiscal year (July 1 - June 30).  Actual grantees  Grantees  To a state Fiscal year (July 1 - June 30).  Actual grantees  Grantees  To a state Fiscal year (July 1 - June 30).  Actual grantees  Grantees  To a state Fiscal year (July 1 - June 30).  Actual grantees  Grantees  To a state Fiscal year (July 1 - June 30).  Actual grantees  Grantees  To a state Fiscal year (July 1 - June 30).  Actual grantees  Figures provided	Base Target Actual Value Type Outcome Applicable Calculation Method Data Source Data Location where of predominantly LMI communities that eived CDBG funding for new or improved a structure, facilities or services 15 10 35 Count greater than ber of predominantly LMI communities that eived CDBG funding for new or improved a structure, facilities or services 15 10 35 Count greater than ber of predominantly LMI communities that eived CDBG funding for community and regional ning and coordination initiatives 0 40 42 Count greater than large and coordination initiatives 5 Customer Relationship Management Software 5 Customer Relationship Management Software 5 Customer Relationship Management Software 6 Customer Relationship Management Software 7 Customer Relationship Management Software 8 10 12 Count greater than 5 Customer Relationship Management Software 8 10 12 Count greater than 5 Customer Relationship Management Software 8 10 12 Count greater than 5 Customer Relationship Management Software 8 10 12 Count greater than 5 Customer Relationship Management Software 8 10 12 Count greater than 5 Customer Relationship Management Software 8 10 12 Count greater than 5 Customer Relationship Management Software 8 10 12 Customer Relationship Management Software 9 Customer 8 Customer Relationship Management Software 9 Customer 8 Customer 8 Customer 8 Customer 9 Customer 10 Custome	State Fiscal protection between the predominantly LMI communities that allowed CDBG funding for new or improved astructure, facilities or services 15 10 35 Count greater than large and coordination initiatives 15 Count gre	Actual Value Type Outcome Applicable Calculation Method Data Source Data Location Stakeholder Need Satisfied  Target Actual Value Type Outcome Applicable Calculation Method Data Source Data Location Stakeholder Need Satisfied  The original properties of predominantly LMI communities that sived CDBG funding for new or improved astructure, facilities or services  The original properties of predominantly LMI communities that sived CDBG funding for community and regional nining and coordination initiatives  The original properties of predominantly LMI communities that sived CDBG funding for community and regional nining and coordination initiatives  The original properties of predominantly LMI communities that sived CDBG funding for predominantly LMI communities that sived CDBG funding to preserve neighborhoods upph revitalization, development or elimination of ht at the original properties of the properties of the original properties or the original properties of the original properties or th	Desired Cription  Base  Target  Actual  Value Type  Desired Actual Time Applicable  Calculation Method  Data Source  Data Location  Stakeholder  Need Satisfied  Relationship Management Software  Grantees  Grantees  Grantees  Grantees  Grantees  Grantees  Funding for community needs  6001.150500.000  Funding for community needs  6001.150500.00

Goal Increase the knowledge and available infrastructure in South Carolina through workforce and community development  Strategy   3.3  Provide timely, relevant, and up-to-date economic development training for local leadership and practitioners.  Measure Number   Description   Base   Target   Actual   Value Type   Outcome   Applicable   Calculation Method   Data Source   Data Location   Stakeholder   Need Satis   Nee	State Funded Budget Program Number Fied Responsible Notes
Strategy 3.3  Provide timely, relevant, and up-to-date economic development training for local leadership and practitioners.  Measure Number  Description  Base  Target  Actual  Value Type  Outcome  Desired Actual  Value Type  Outcome  Applicable  Calculation Method  Data Source  Data Location  Primary Stakeholder  Need Satis  Improve Professional economic developers (coal) (county and city) elected officials, economic developers in coal developers (coal) elected officials, economic developers in coal leaders in recomminity elected officials, economic developers in coal leaders in recomminity elected officials, elected officials, eleaders in recomminity eleaction in recomm	State Funded Budget Program Number Fied Responsible Notes
Provide timely, relevant, and up-to-date economic development training for local leadership and practitioners.  Public Infrastructure and Economic Development and Economic	State Funded Budget Program Number Fied Responsible Notes
Measure Number Description Base Target Actual Value Type Outcome Applicable Calculation Method Data Source Data Location Stakeholder Need Satist Improve Professional economic developers, local (county and city) elected officials, economic developement developement in economic developement in economic developement in economic in	State Funded Budget Program Number Fied Responsible Notes
Professional knowledge economic professional developers, local (county and city) elected officials, economic economic economic leaders invidevelopment in economic	and alved
Meet or exceed the goal established by agency for number of attendees participating in agency 3.3.1 sponsored training opportunities  Meet or exceed the goal established by agency for number of attendees participating in agency 3.44 200 575 Count greater than great	uals ir
Improve Professional economic developers, local (county and city) developers training class added together then divided by agency 3.3.2 meeting the needs of attendees 4.78 4.5 4.42 Rank greater than June 30).    Current value, based on 5 point scale with 5 being the highest score. Average score per training class added together then divided by various help individed by attendees of training class added together then divided by attendees of training linternal Files leaders.	and lived to uals

				These respons			e FY 2020-2021 T OF COMMER	Accountability Report b	by the					
Goal	Serve as the connection for the business and education	ation communitie	s in order to prepa	are the workforce to n	neet industry	demands								
Strategy	4.1									Statewide Ente	rprise Objective			
Facilitate the	e delivery of information, resources, and services to stude	ents and their pare	nts, educators, em <sub>l</sub>	ployers in our local com	nmunities.					Public Infrastruc	ture and Economic	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
4.1.1	Number of educators receiving information, resources, and services at sponsored events	8993	6000	6515	Count	equal to or greater than	State Fiscal Year (July 1 - June 30).	Actual attendees	Regional Workforce Advisors	Internal Files	Teachers and educators.	Obtain a better understanding of the industries and jobs within their area.	6001.300000.000	
4.1.2	Number of students receiving information, resources, and services at sponsored events	62442	30000	39761	Count	equal to or greater than	State Fiscal Year (July 1 - June 30).	Actual attendees	Regional Workforce Advisors	Internal Files	Students in South Carolina schools and educational institutions.	Learn about opportunities available for future employment and career opportunities.	6001.300000.000	
4.1.3	Number of high schools and technical colleges participating in the Renaissance Manufacturing Initiative during the current period	243	250	254	Count	equal to or greater than	State Fiscal Year (July 1 - June 30).	Number participating	Tallo	Tallo	Schools in South Carolina.	Schools engaging their student population about current and future employment opportunities.	6001.300000.000	
4.1.4	Number of existing industries participating in the Renaissance Manufacturing Initiative during the current period	267	250	321	Count	equal to or greater than	State Fiscal Year (July 1 - June 30).	Number participating	Tallo	Tallo	Companies in South Carolina engaging with students.	Engage with the upcoming workforce to educate about future employment opportunities.	6001.300000.000	

				These respons			e FY 2020-2021 T OF COMMERC	Accountability Report by	the the					
Goal	Serve as the connection for the business and educ	ation communitie	s in order to <u>prepa</u>	are the workforc <u>e to n</u>			TO COMMEN							
Strategy	4.2									Statewide Enter	prise Objective			
Facilitate Ap	plied Research by partnering SC institutes of Higher Ed	ucation with Comp	anies and Partners	to collaborate and find	solutions to re	eal-time busir	ness conditions			Public Infrastruct	ure and Economic	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
4.2.1	Numbers of Partners/Companies involved in grants funded in the current year with Applied Research Fund Dollars	13	20	11	Count	equal to or greater than	State Fiscal Year (July 1 - June 30).	Actual grantees	Grantees	Internal Files	between Institutions of Higher Learning and Existing Manufacturers in		6000.300500X000;9 803.090000X000	
4.2.2	Funds Leveraged from grants funded in the current year with Applied Research Fund Dollars(as calculated as a ratio of the value to 1).	1.55 to 1	1 to 1	1.31 to 1				Matching ratio of grant funding	Actual grantees	Internal Files	between Institutions of Higher Learning and Existing Manufacturers in	program and institutions of	6000.300500X000;9 803.090000X000	

				These respons				Accountability Report by	y the					
						DEPARTMEN	T OF COMMER	CE						
Goal	Manage agency assets to achieve agency goals an	d objectives												
Strategy	5.1									Statewide Enter	rprise Objective			
Manage age	ency assets to achieve agency goals and objectives									Public Infrastruct	ture and Economic	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
5.1.1	% of end of year state, earmarked, and restricted funds cash balance committed or obligated to future projects	99%	95%	98%		equal to or greater than	State Fiscal Year (July 1 - June 30).	Active obligations	SCEIS	Internal Files	Citizens of the State and State leadership	The stakeholder need most satisfied by this measure is to determine the utilization of agency resources	0200.050000.000	

# FY 2020-2021 Agency Accountability Report FY2021-22 Strategic Plan:

			Thes	e responses				ccountability Rep	ort by the					
					DI	EPARTMENT	OF COMMERC	<u> </u>						
Goal	Attract capital investment and job creation through	hout South Carolina												
Strategy	1.1									Statewide Enter	prise Objective			
mplement a	a targeted marketing strategy to promote new investmer	nt and job creation								Public Infrastruct	ure and Economic	Development		
<i>l</i> leasure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Program Number Responsible	Notes
.1.1	Meet or Exceed capital investment goal established by agency	\$4,034,235,192.00	\$4,000,000,000.00		Dollar Amount	equal to or greater than	Calendar Year (January 1 - December 31)	Calculated from commitment letters from companies	Customer Relation Management System	Customer Relationship Management Software	Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states	the effectiveness of the agency in recruiting capital investment into	0200.010000.000; 6000.100100.000;60 00.120100.000;6000 .120200X000;6000. 150115X000;6001.0 10100.000;6001.0501 00.000;6001.150100 .000;9804.140000X	
	Meet or Exceed jobs recruited goal established by agency	11147	12500		Count	equal to or	Calendar Year (January 1 - December 31)	Calculated from commitment letters from companies	Customer Relation Management System	Customer Relationship Management Software	Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states	Ability to assess the effectiveness of the agency in recruiting job creation into	0200.010000.000; 6000.100100.000;60 00.120100.000;6000 .120200X000;6000. 150115X000;6001.0 10100.000;6001.0501 00.000;6001.15010 .000;9804.140000X	
	South Carolina's ranking of the most business- friendly state in the U.S.	3	10		Rank	equal to or	Calendar Year (January 1 - December 31)	Development	Area Development Magazine	Area Development Magazine	Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states	Evaluation of business-friendly climate of the South Carolina		
.1.4	South Carolina's ranking among the states of the number of estimated jobs created by Foreign Direct and Interstate Investment per million inhabitants	20	10		Rank	equal to or greater than		IBM Global Business Services	IBM Global Business S Services	IBM Global Business Services	Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states	Ability to assess the effectiveness of the agency in recruiting foreign owned	0200.010000.000; 6000.100100.000;60 00.120100.000;6000 .120200X000;6000. 150115X000;6001.01 10100.000;6001.0501 000X000;6001.150100 .000;9804.140000X	

			Thes	e responses				ccountability Rep	ort by the					
					DE	EPARTMENT	OF COMMERC	E						
Goal	Attract capital investment and job creation throug	hout South Carolina								<u> </u>				
• • •	1.2									Statewide Enter	<u> </u>			
Increase Em	phasis on recruiting jobs to rural communities of SC									Public Infrastruct	ure and Economic	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
1.2.1	Meet or Exceed goal established by agency for jobs recruited in rural areas of SC.	3104	3000			equal to or	Calendar Year (January 1 - December 31)	for Jobs Tax	Customer Relation Management System	Customer Relationship Management Software	Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states	of the agency in recruiting	0200.010000.000; 6000.100100.000;60 00.120100.000;6000 .120200X000;6000. 150115X000;6001.01 10100.000;6001.0501 00.000;6001.150100 .000;9804.140000X	
1.2.2	Meet or Exceed % of jobs recruited in rural areas of SC as compared to % of labor pool residing in rural counties.	28%	24%			equal to or	Calendar Year (January 1 -	III and IV Counties	Relation	Customer Relationship Management Software	Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states	Ability to assess the effectiveness of the agency in recruiting	0200.010000.000; 6000.100100.000;60 00.120100.000;6000 .120200X000;6000. 150115X000;6001.0 10100.000;6001.0501 00.000;6001.150100 .000;9804.140000X	

			Thes	e responses			FY 2020-2021 A OF COMMERC	Accountability Rep	ort by the					
Goal	Build on the strengths of the state's existing, smal	I and amaging indu	retrice		DE	PARIMENI	OF COMMERC	E						
	2.1	ii, and emerging indi	ISTRIES							Statewide Enter	nrise Objective			
	strengths of the state's existing industries										ure and Economic	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
2.1.1	Hold seminars with partners to increase existing businesses understanding of exporting and trade resources	207	250				State Fiscal Year (July 1 - June 30).	Actual attendees	Attendance records of training	Customer Relationship Management Software	Existing Industry, Economic Developers and Economic	The stakeholder need most satisfied by this measure is to assist with understanding the regulations and compliance requirements for exporting South Carolina products and services internationally.	6001.050100.000	
2.1.2	South Carolina's ranking of states in exports per capita	Ę	5			equal to or	(January 1 -	Statistic provided by US Departmen of Commerce	US Department of Commerce	Internal Files	South Carolina Existing Industry, Economic Developers and Economic	sell products and services	6001.050100.000	
2.1.3	Number of companies visited as a result of the agency Existing Industry Visitation Program	628	650				State Fiscal Year (July 1 - June 30).	Number of visits	Customer Relation Management System	Customer Relationship Management Software	Existing manufacturers in SC, primary target is small to mid-size firms with 100	The stakeholder need most satisfied by this measure is assistance with cost avoidance, layoff aversion, increased sales, global competitiveness pivoting production and achieving greater operational success	6001.050100.000;60 00.120300X000	

		These	e responses		FY 2020-2021 A OF COMMERCI	ccountability Repo	ort by the				
Calls addressed by agency concerning recycling industry inquiries	222	100				Number of	Relation Management	Customer Relationship Management	Calls may also include residents, and other entities looking for recycling	Waste reduction, advance circular economy, support the state's recycling industry, may reduce disposal	

			Thes	e responses			FY 2020-2021 A OF COMMERC	Accountability Repo	ort by the					
Goal	Build on the strengths of the state's existing, smal	l, and e <u>merging indu</u>	stries			. AKTIVILIVI	J. JOHNLING							
	2.2	,, , , , , , , , , , , , , , , , , , ,								Statewide Enter	prise Objective			
Build on the	strengths of the state's small businesses									Public Infrastruct	ure and Economic	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
	Calls addressed by agency concerning small business inquiries	622	250				State Fiscal Year (July 1 - June 30).	Number of inquiries	Customer Relation Management System	Customer Relationship Management System (CRM) and Shared Drive	South Carolina small and medium-sized existing companies, new entrepreneurs, and business	help start and grow their	6001.050100.000	
	Host existing industry events for local suppliers and service providers to connect them with opportunities with state OEM's/Tier 1's	767	450		Count		State Fiscal Year (July 1 - June 30).	Actual attendees	Attendance records of training	Customer Relationship Management Software	South Carolina companies large and small, new	and/or		

			Thes	e responses				Accountability Rep	ort by the					
01					DI	PARTMENT	OF COMMERC	E						
Goal	Build on the strengths of the state's existing, small 2.3	ll, and emerging indu	ıstries							la				
										Statewide Enter	•			
Build on the	strengths of the state's innovative and emerging indust	ries								Public Infrastruct	ure and Economic	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
2.3.1	Year over year growth in Scribble Brand	33332	60000			equal to or greater than	State Fiscal Year (July 1 - June 30).	Number of users to platform	Marketing Analytics	Google Analytics	Academic Applied Researchers, Scientists, Inventors, CEOs, Entrepreneurs,			
2.3.2	Number of innovation ecosystem strategy, networking, and building events	15	i 10			equal to or greater than	State Fiscal Year (July 1 - June 30).	Number of events	Office Records		comprises a diverse stakeholder base including but not limited to: ecoystem builders, community leaders, economic developers, corporate, research institutions, small business owners, angel investors, venture	requires the collisions of people. A knowledge economy cannot grow and thrive without connecting people to fellow future collaborators. The SCDOC Office of Innovation makes it part of its responsibility to create opportunities for the community to connect with	6000.350000.000; 60NW.350500X000; 9806.720000X000	

		These	e responses v				ccountability Repo	ort by the				
				DE	PARTMENT	OF COMMERCE						
Number of companies accepted into the 3Phase program	32	10				State Fiscal Year (July 1 - June 30).	Actual companies	Grantees	Program	Small business owners, early stage-founders, university	complex	

			Thes	e responses				Accountability Repo	ort by the					
01							OF COMMERC	E						
Goal	Increase the knowledge and available infrastructur	re in South Carolina i	through workforce ar	nd communit	y developm	nent				la				
Strategy	3.1									Statewide Enter	prise Objective			
Work with I creators	ocal leaders to develop economic development "product	," such as speculative	buildings, industrial sit	es and parks	to ensure th	at communiti	es have availabl	e properties for inve	stors and job	Public Infrastruct	ure and Economic	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
3.1.1	Add quality sites to revised building and sites database (LocateSC)	624	600			equal to or greater than	State Fiscal Year (July 1 - June 30).	Number of actual sites on LocateSC	LocateSC	LocateSC Database	Business owner, Site Selector, Economic Development	South Carolina where a business or	6001.011500X000; 9806.320000X000	
3.1.2	Add quality buildings to revised building and sites database (LocateSC)	336	275				State Fiscal Year (July 1 - June 30).	Number of industrial buildings on LocateSC	LocateSC	LocateSC Database	Business owner, Site Selector, Economic Development officials and real	South Carolina where a business or	6001.011500X000; 9806.320000X000	

			These	e responses				accountability Repo	ort by the						
Goal	Increase the knowledge and available infrastructure	re in South Carolina	hrough workforce ar	nd community			OF COMMERC	E							
	3.2	e iii Soutii Caroiiiia t	inough worklorce ar	ia communit	y developii	iletit				Statewide Enter	prise Objective				
	astructure of South Carolina Lower-Moderate Income (L	MI) communities by m	aking a suitable living	environment r	more widely	/ available.					ure and Economic	Development			
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes	
3.2.1	Number of predominantly LMI communities that received CDBG funding for new or improved infrastructure, facilities or services  Number of predominantly LMI communities that received CDBG funding for new or improved infrastructure, facilities or services  35  10  Customer Relationship Management Local community Management Software governments needs  Software  Customer Relationship Management Software  Software  Software  Customer Relationship  Funding for community powerments needs  Software  Software  State Fiscal  State Fiscal  Number of predominantly LMI communities that														
3.2.2	Number of predominantly LMI communities that received CDBG funding for community and regional planning and coordination initiatives	42	40				Year (July 1 -	Actual grantees	Grantees	Relationship Management	Local governments	Funding for community needs	6001.150500.000		
3.2.3	Number of predominantly LMI communities that received CDBG funding to preserve neighborhoods through revitalization, development or elimination of blight	12	10			equal to or greater than	State Fiscal Year (July 1 - June 30).	Actual grantees	Grantees	Customer Relationship Management Software	Local governments	Funding for planning to assist in identifying and developing projects	6001.150500.000		
3.2.4	Number of LMI households that benefitted from CDBG funding by making existing affordable housing more sustainable by connecting units to public infrastructure	111	75				State Fiscal Year (July 1 - June 30).	Actual households	Figures provided	_	Local governments	Funding for community needs	6001.150500.000		

			These	e responses			FY 2020-2021 A	ccountability Repo	ort by the					
Goal	Increase the knowledge and available infrastructu	us in Cauth Cavalina (	dana con ala con alafana a con	-d			OF COMMERC	=						
	3.3	re in South Carolina t	nrough workforce ar	ia community	y aevelopn	nent				Statewide Enter	prise Objective			
37	y, relevant, and up-to-date economic development trai	ning for local leadershi	n and practitioners								ure and Economic	Develonment		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder	State Funded Budget Program Number Responsible	Notes
	Meet or exceed the goal established by agency for number of attendees participating in agency sponsored training opportunities	575	250			equal to or greater than	State Fiscal Year (July 1 - June 30).		Attendance records of training	Internal Files	Professional economic developers, local (county and city) elected officials, economic development allies and various community leaders.	developers and community leaders involved in economic development to help individuals develop their	6000.100100.000	
	Economic development training provided by agency meeting the needs of attendees	4.42	4.5			equal to or greater than	State Fiscal Year (July 1 -	numbers of classes offered by	Evaluations completed by		economic developers, local (county and city) elected officials, economic development allies and various community	developers and community leaders involved in economic development to help individuals develop their	6000.100100.000	

			Thes	e responses			FY 2020-2021 <i>F</i> OF COMMERC	Accountability Rep	ort by the					
Goal	Serve as the connection for the business and educ	cation communities i	n order to prepare th	e workforce t										
Strategy	4.1									Statewide Enter	prise Objective			
Facilitate the	delivery of information, resources, and services to stud	lents and their parents	, educators, employer	s in our local o	communities	S.				Public Infrastruct	ure and Economic	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
4.1.1	Number of educators receiving information, resources, and services at sponsored events	6515	7000				State Fiscal Year (July 1 - June 30).	Actual attendees	Regional Workforce Advisors	Internal Files		Obtain a better understanding of the industries and jobs within their area.	6001.300000.000	
	Number of students receiving information, resources, and services at sponsored events	39761	40000				State Fiscal Year (July 1 - June 30).	Actual attendees	Regional Workforce Advisors	Internal Files	Students in South Carolina schools and educational	Learn about opportunities available for future employment and career opportunities.	6001.300000.000	
	Number of high schools and technical colleges participating in the Renaissance Manufacturing Initiative during the current period	254	200				State Fiscal Year (July 1 - June 30).	Number participating	Tallo	Tallo	Schools in South		6001.300000.000	
	Number of existing industries participating in the Renaissance Manufacturing Initiative during the current period	321	250			equal to or greater than		Number participating	Tallo	Tallo	Companies in South Carolina engaging with	Engage with the upcoming workforce to educate about future employment opportunities.	6001.300000.000	

	These responses were submitted for the FY 2020-2021 Accountability Report by the  DEPARTMENT OF COMMERCE													
Coal	Company the company time for the level many time.			a a ul . E a a				<u> </u>						
Goal	Serve as the connection for the business and educe 4.2	cation communities i	n order to prepare th	e worktorce t	o meet ind	ustry deman	as			Statewide Enter	muino Objective			
	Strategy   4.2 Facilitate Applied Research by partnering SC institutes of Higher Education with Companies and Partners to collaborate and find solutions to real-time business conditions										ture and Economic	Davelonment		
r acilitate A	plied research by partitioning 90 institutes of riighter 20	deation with compan		aborate and n	ina solution.	3 to real-time	business conditi	0113		r ublic illitastruct	dre and Economic	Development		
Measure Number	Description	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method	Data Source	Data Location	Primary Stakeholder	Stakeholder Need Satisfied	State Funded Budget Program Number Responsible	Notes
4.2.1	Numbers of Partners/Companies involved in grants funded in the current year with Applied Research Fund Dollars	11	15			equal to or greater than	State Fiscal Year (July 1 - June 30).	Actual grantees	Grantees	Internal Files	between Institutions of Higher Learning and Existing Manufacturers in	the program and institutions of	6000.300500X000;9 803.090000X000	
4.2.2	Funds Leveraged from grants funded in the current year with Applied Research Fund Dollars (as calculated as a ratio of the value to 1).	1.31 to 1	1 to 1			equal to or greater than		Matching ratio of grant funding	Actual grantees	Internal Files	between Institutions of Higher Learning and Existing Manufacturers in	the program and institutions of	6000.300500X000;9 803.090000X000	

These responses were submitted for the FY 2020-2021 Accountability Report by the													
Manage agency assets to achieve agency goals on	d objectives			DE	PARTMENT	OF COMMERC	<u>E</u>						
5.1	ld objectives								Statewide Enter	nrise Ohiective			
age agency assets to achieve agency goals and objectives  Public Infrastructure and Economic Development													
	Base	Target	Actual	Value Type	Desired Outcome	Time Applicable	Calculation Method			Primary	Stakeholder	State Funded Budget Program Number Responsible	Notes
% of end of year state, earmarked, and restricted funds cash balance committed or obligated to future projects	98%	95%			equal to or	Year (July 1 -	Active obligations	SCEIS		State and State	need most satisfied by this measure is to determine the utilization of	0200.050000.000	
	Description  % of end of year state, earmarked, and restricted funds cash balance committed or obligated to future	Description  Base  % of end of year state, earmarked, and restricted funds cash balance committed or obligated to future	Manage agency assets to achieve agency goals and objectives  5.1  The process of end of year state, earmarked, and restricted funds cash balance committed or obligated to future	Manage agency assets to achieve agency goals and objectives    5.1	Manage agency assets to achieve agency goals and objectives    5.1	Manage agency assets to achieve agency goals and objectives    5.1	Manage agency assets to achieve agency goals and objectives    5.1	Manage agency assets to achieve agency goals and objectives    5.1	Manage agency assets to achieve agency goals and objectives    5.1	Manage agency assets to achieve agency goals and objectives  5.1  Description  Base  Target  Actual  Value Type  Outcome  Applicable  State Fiscal funds cash balance committed or obligated to future  Manage agency assets to achieve agency goals and objectives  Statewide Enter  Outcome  Time Outcome Applicable  State Fiscal equal to or  Year (July 1 -	Manage agency assets to achieve agency goals and objectives  5.1  Description  Base  Target  Actual  Value Type  Desired Outcome  Applicable  Method  Data Source  Data Location  Data Source  Data Location  Citizens of the funds cash balance committed or obligated to future  State and State and State  State Fiscal equal to or Year (July 1 -	Manage agency assets to achieve agency goals and objectives    Statewide Enterprise Objective	Manage agency assets to achieve agency goals and objectives    Statewide Enterprise Objective   State Funded   State Funded

# FY 2020-2021 Agency Accountability Report Budget Responses:

## These responses were submitted for the FY 2020-2021 Accountability Report by the

				penditures (Actu	al)		FY 2021-22 Expenditures (Projected)				
State Funded Program Number	State Funded Program Title	Description of State Funded Program	General	Other	Federal	TOTAL	General	Other	Federal	TOTAL	
0200.010000.000	Office Of Secretary	Executive management of the agency	\$771,077.00			\$771,077.00	\$722,938.00			\$722,938.00	
0200.050000.000	Financial Services	Finance, budget and human resources services for the agency	\$809,576.00	\$156,787.00	\$464,522.00	\$1,430,885.00	\$732,660.00	\$175,000.00		\$907,660.00	
0200.500000.000	Information Technology	Information technology functions for the agency	\$183,355.00	\$350,134.00		\$533,489.00	\$251,000.00	\$244,000.00		\$495,000.00	
6000.010900X000	Public-Private Partnerships	Public-Private Partnerships that the agency has agreements with to perform certain services  Direct Appropriation provided by the General	\$25,000.00			\$25,000.00	\$101,065.00			\$101,065.00	
6000.052000X000	Council on Competitiveness	Assembly for the South Carolina Council on Competitiveness	\$250,000.00			\$250,000.00	\$250,000.00			\$250,000.00	
6000.052500X000	SC Small Business Development Centers	Direct Appropriation provided by the General Assembly for the South Carolina Small Business Development Centers	\$474,998.00			\$474,998.00	\$500,000.00			\$500,000.00	
6000.053000X000	Procurement Technical Assistance Program (PTAP)	Direct Appropriation provided by the General Assembly for the Procurement Technical Assistance Program					\$170,000.00			\$170,000.00	
6000.100100.000	Community & Rural Development	To assist local leaders in achieving success for their communities through product development, asset development and leadership and community investment.		\$530,274.00		\$530,274.00	\$190,000.00	\$685,000.00		\$875,000.00	
6000.120100.000	Mktg, Communications & Research	To develop marketing strategies utilizing the State's brand in recruiting industry and attracting investments to the State. To provide real-time, accurate data, information, and research to support the mission of the agency in recruiting industry and attracting investments to the State.	\$851,071.00			\$851,071.00	\$935,000.00			\$935,000.00	
6000.120200X000	Business Development & Marketing	Marketing strategies utilizing the State's brand in recruiting industry and attracting investments to the State.	\$542,102.00			\$542,102.00	\$750,000.00			\$750,000.00	
6000.120300X000	SC Manufacturing Extension Partnership	Direct Appropriation provided by the General Assembly for the South Carolina Manufacturing Extension Partnership	\$1,582,049.00			\$1,582,049.00	\$1,582,049.00			\$1,582,049.00	

			FY 2020-21 Exp	penditures (Actua	al)		FY 2021-22 Exp	oenditures (Proje	cted)	
State Funded Program Number	State Funded Program Title	Description of State Funded Program	General	Other	Federal	TOTAL	General	Other	Federal	TOTAL
		To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business								
6000.150115X000	Closing Fund	retention and expansion.	\$19,521,286.00			\$19,521,286.00	\$21,300,000.00			\$21,300,000.00
6000.300500X000	Applied Research Centers	Collaborative Program related to industry cluster research needs and higher institutions capabilities	\$2,065,976.00			\$2,065,976.00	\$2,500,000.00			\$2,500,000.00
		To support the growth of the state's high-tech and high-growth industry under the goals of								
6000.350000.000	Innovation/Emerging Industries	the SC Innovation Plan.  To recruit new and existing expansions and	\$1,265,433.00	\$223,700.00		\$1,489,133.00	\$221,000.00			\$221,000.00
6001.010100.000	Global Business Development	locations; to increase the capital investment and number of jobs in South Carolina.	\$2,959,002.00	\$88,208.00		\$3,047,210.00	\$3,156,542.00	\$107,500.00		\$3,264,042.00
6001.011000X000	Local Economic Development Alliance	Direct Appropriation provided by the General Assembly for the Local Economic Development State Alliances of South Carolina	\$5,000,000.00			\$5,000,000.00	\$5,000,000.00			\$5,000,000.00
		To assist local governments in achieving success for their communities through product	<b>42,203,003.33</b>			ψομουμουσο	43,000,000.00			<b>4</b> 5,555,555
6001.011500X000	LocateSC	development.	\$8,974,407.00			\$8,974,407.00	\$9,000,000.00			\$9,000,000.00
6001.050100.000	Small Business/Existing Industry	To help South Carolina companies both large and small achieve peak performance by bringing together professionals who offer a wealth of experience in key areas to offer a dynamic approach that helps businesses and communities prosper.	\$1,129,908.00	\$402,866.00	\$184,670.00	\$1,717,444.00	\$1,314,000.00	\$343,000.00	\$300,000.00	\$1,957,000.00
	Coordinating Council for Economic	To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business								
6001.150100.000	Development	retention and expansion.  To assist communities with grants for		\$34,121,048.00		\$34,121,048.00		\$51,006,000.00		\$51,006,000.00
6001.150500.000	Community Grants	infrastructure, housing, economic development and planning.	\$340,526.00	\$241,876.00	\$18,523,679.00	\$19,106,081.00	\$461,036.00	\$1,015,000.00	\$19,019,015.00	\$20,495,051.00
		To work with business community and educational system to bridge the gap between our education system and our workforce								
6001.300000.000	Regional Education Centers	needs.	\$391,823.00	\$1,595,377.00		\$1,987,200.00	\$595,000.00	\$417,000.00		\$1,012,000.00
6001.350500X000	Innovation Grant Program	To support the growth of the state's high-tech and high-growth industry under the goals of the SC Innovation Plan.					\$1,500,000.00			\$1,500,000.00

#### These responses were submitted for the FY 2020-2021 Accountability Report by the **DEPARTMENT OF COMMERCE** FY 2020-21 Expenditures (Actual) FY 2021-22 Expenditures (Projected) State Funded **Program Number** State Funded Program Title Description of State Funded Program General Other Federal **TOTAL** General Other **Federal** TOTAL The state funded program used to record employer contributions for the agency. 9500.050000.000 \$1,878,815.00 \$987,274.00 \$271,888.00 \$3,137,977.00 \$1,812,286.00 \$619,000.00 \$146,000.00 \$2,577,286.00 State Employer Contributions Collaborative Program related to industry cluster research needs and higher institutions 9803.090000X000 \$30,383.00 \$3,617.00 \$34,000.00 Research capabilities Economic Development Hubs & Passthru funding received by the agency in 9803.860000X000 Community Development prior years \$225,000.00 \$225,000.00 To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business 9804.140000X000 \$590,006.00 \$590,006.00 Deal Closing Fund retention and expansion. To assist local governments in achieving success for their communities through product \$4,219,900.00 9806.320000X000 Locate SC Site Inventory development. \$2,744,446.00 \$6,964,346.00 To support the growth of the state's high-tech and high-growth industry under the goals of 9806.720000X000 Office Of Innovation the SC Innovation Plan. \$171,631.00 \$171,631.00

## FY 2020-2021 Agency Accountability Report

## Legal Responses:

## These responses were submitted for the FY 2020-2021 Accountability Report by the

Description	Purpose	Law Number	Jurisdiction	Туре	Notes
Outlines qualifications for business to be eligible for the program.	Not related to agency deliverable	12-10-50	State	Statute	
Establishes parameters for revitalization agreements between qualified					
businesses and the CCED	Not related to agency deliverable	12-10-60	State	Statute	
Establishes Job Development Credits. The Job Development Credit effectively					
uses the personal withholding taxes of new employees for reimbursements of					
eligible capital expenditures (land, building, site development, pollution					
control equipment or infrastructure). Employees receive a credit equal to the					
withholding used by the company; therefore, there is no financial impact on					
employees.	Requires a service	12-10-80	State	Statute	Manage Enterprise Program - CCED
Establishes parameters for job development tax credits for qualifying					
industries.	Not related to agency deliverable	12-10-81	State	Statute	
Establishes parameters for irrevocable assignments for future payments.	Not related to agency deliverable	12-10-82	State	Statute	
Outlines purpose, use, and administration of the State Rural Infrastructure					
Fund.	Requires a service	12-10-85	State	Statute	Manage Rural Infrastructure Fund
Creates the Enterprise Zone Act of 1995.	Not related to agency deliverable	12-10-10	State	Statute	
Establishes the Set Aside Fund for use by the CCED	Not related to agency deliverable	12-28-2910	State	Statute	
Establishes that the CCED approves applications for qualifying businesses to					
receive the International Trade Incentive or Port Credit.	Requires a service	12-6-3375	State	Statute	Port Credit - CCED
Requires Commerce to manage the Tourism Infrastructure Fund.	Requires a service	12-21-6540	State	Statute	Manage Tourism Infrastructure Fund
Establishes the Water Resources Coordinating Council and names the	Board, commission, or committee on which				
Secretary of Commerce or his or her designee to the Council.	someone from our agency must/may serve	11-37-200	State	Statute	Water Resources Coordinating Council.
Requires Commerce to manage the economic development bond funding.	Requires a service	11-41-70	State	Statute	Manage ED bond funding.
Establishes the Venture Capital Authority (VCA) as an agency within Commerce					
to identify and select qualified professional investors who will invest in South					
Carolina companies.	Requires a service	11-45-40	State	Statute	Manage Venture Capital Authority
Establishes the Board of Directors for the Rural Infrastructure Authority	Board, commission, or committee on which				
("RIA"), and names the Secretary of Commerce as chairman.	someone from our agency must/may serve	11-50-50	State	Statute	Rural Infrastructure Authority board.
Establishes that the DOC will provide administrative support to the State Rural					
Infrastructure Authority or any of its divisions.	Requires a service	11-50-65	State	Statute	Shared Resources
Requires Commerce to administer the Microenterprise Partnership Program to					Community Development Organizations-Microenterprise
coordinate and facilitate microlending and microenterprises within the state.	Requires a service	11-56-100	State	Statute	Program
Establishes the Migroenterprise Partnership Program under Commerce to					Community Dayslanment Organizations Microenters
Establishes the Microenterprise Partnership Program, under Commerce, to	Poquiros a sorvico	11 56 40	State	Statuto	Community Development Organizations-Microenterprise
coordinate and facilitate microlending and microenterprises within the state.	Requires a service	11-56-40	State	Statute	Program
Establishes the Small Business Regulatory Review Committee, and directs that		1 22 200	Chaha	Chahuta	Carall Business Begulatan, Berlin, Committee
it be staffed and administered by SCDOC.	Requires a service	1-23-280	State	Statute	Small Business Regulatory Review Committee

#### **DEPARTMENT OF COMMERCE**

Description	Purpose	Law Number	Jurisdiction	Туре	Notes
Establishes DOC as an agency to be comprised of various divisions, such					
divisions to have the functions and powers as provided for by law.	Not related to agency deliverable	13-1-10	State	Statute	
Establishes the Division of Public Railways as a lump sum agency of DOC and all					
of its powers, functions and duties, including the power to issue revenue					
bonds and extend rail operations subject to approval of the SFAA.	Requires a service	13-1-1310	State	Statute	Public Rail services
Establishes definitions for Division of Public Railways	Not related to agency deliverable	13-1-1320	State	Statute	
Establishes the powers and duties of Director of division.	Requires a service	13-1-1330	State	Statute	Public Rail services
Transfers certain common carrier switching operations to division	Not related to agency deliverable	13-1-1340	State	Statute	
Establishes power of Director to extend division's operations.	Not related to agency deliverable	13-1-1350	State	Statute	
Establishes approval requirements for transfer of certain railroad equipment	Not related to agency deliverable	13-1-1355	State	Statute	
Establishes that bonds of division to be limited obligations.	Not related to agency deliverable	13-1-1360	State	Statute	
Bonds to be secured by pledge of division revenues.		13-1-1300			
	Not related to agency deliverable		State	Statute	
Establishes contract terms for construction and equipment.	Not related to agency deliverable	13-1-1380	State	Statute	
Establishes required steps prior to acquisition of railroads and equipment.	Not related to agency deliverable	13-1-1390	State	Statute	
Establishes the power of Director over disbursement of bond proceeds.	Not related to agency deliverable	13-1-1400	State	Statute	
Requires the financial records of additional acquisitions to be kept separately.	Not related to agency deliverable	13-1-1410	State	Statute	
Application of proceeds from sale of bonds.	Not related to agency deliverable	13-1-1420	State	Statute	
Establishes requirements necessary to refunding of bonds.	Not related to agency deliverable	13-1-1430	State	Statute	
Bonds to be lawful investments.	Not related to agency deliverable	13-1-1440	State	Statute	
Bonds, revenue, and property of division to be tax exempt.	Not related to agency deliverable	13-1-1450	State	Statute	
Approval of State Fiscal Accountability Authority as prerequisite to issuance of					
bonds; procedure.	Not related to agency deliverable	13-1-1460	State	Statute	
Director not subject to other limitations	Not related to agency deliverable	13-1-1470	State	Statute	
Division to hold title to assets and account for revenues; funds to be held in					
separate accounts.	Not related to agency deliverable	13-1-1480	State	Statute	
Creates the Coordinating Council for Economic Development with the					
Secretary of Commerce as Chair and the heads of ten other agencies as					
members.	Not related to agency deliverable	13-1-1710	State	Statute	
Establishes the purposes and duties of the Council.	Requires a service	13-1-1720	State	Statute	Establish CCED
Establishes annual reporting requirement.	Requires a service	13-1-1730	State	Statute	Annual reporting requirements
Council to make recommendations to Governor, General Assembly, and					
Budget & Control Board as to economic development programs, policies, and	Not related to a constant	12.1.1710	GL . I .	CL 1	
appropriations.	Not related to agency deliverable	13-1-1740	State	Statute	
Council to be funded by members agencies (proviso allows Council					
administration to be funded from programmatic funds); Council make					
establish technical advisory committees and shall use data available from DOT,					
universities, and other agencies relevant to economic development and growth in SC.	Not related to agency deliverable	13-1-1750	State	Statute	
B. 5	Siated to agency deliverable				

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Description	Purpose	Law Number	Jurisdiction	Туре	Notes
Council shall not infringe on authority of members agencies.	Not related to agency deliverable	13-1-1760	State	Statute	
Council shall not infininge on authority of members agencies.	Not related to agency deliverable	13-1-1700	State	Statute	
Transfers the powers and duties of Regional Education Centers (REC) to DOC.	Not related to agency deliverable	13-1-1810	State	Statute	
Establishes that DOC will provide oversight to RECs; provides primary					
responsibilities of RECs; requires each REC to have a career development					
facilitator; requires provision of data and reports as requested by DOC;					
provides that RECs must conform to requirements of Local Workforce					
Investment Areas as established by SC Workforce Investment Act and have a					
board with meeting statutory requirements. RECs shall include one-stop					
shops, workforce investment boards, tech prep consortia, and regional					
technology centers.	Requires a service	13-1-1820	State	Statute	Establishes oversight and responsibilities of the RECs
Requires SCDEW, and State Tech, and Department of Education to assist DOC					
in planning and promoting career information and employment options and					
preparation programs and in the establishment of RECs.	Not related to agency deliverable	13-1-1840	State	Statute	
Establishes purpose of DOC to conduct statewide program to stimulate					
economic activity, manage business affairs of Savannah Valley Development					
Division, develop, public railways system, and enhance economic growth via					
strategic planning and coordination.	Not related to agency deliverable	13-1-20	State	Statute	
Create the "Coordinating Council For Workforce Development" to meet					
certain current and future workforce needs, to provide for the members of the					
coordinating council, and to establish the duties of the council.	Requires a service	13-1-2030	State	Statute	Establish CCWD
Clarifies that all funds use by DOC regardless of source are public monies for al					
purposes; establishes reporting requirements for each fund during previous					
calendar year; provides exemption for expenditures for ongoing negotiations					
with industry or business until next calendar year.	Not related to agency deliverable	13-1-25	State	Statute	
Establishes Secretary to be appointed by Governor and confirmed by Senate					
and who shall have authority to appoint an executive director and directors of					
each division of agency, all to serve at the pleasure of the secretary.	Not related to agency deliverable	13-1-30	State	Statute	
Establishes Division of Development from former State Development Board;					
provides for powers and duties, among other things. (This Division					
encompasses the primary economic development mission of DOC.)	Not related to agency deliverable	13-1-310	State	Statute	
Establishes objectives of the Division of State Development	Requires a service	13-1-320	State	Statute	Economic Development
Establishes bureaus within the Division of State Development	Not related to agency deliverable	13-1-330	State	Statute	
Establishes Director of Division of State Development duties, powers and					
responsibilities.	Not related to agency deliverable	13-1-340	State	Statute	
Establishes Director of Division of State Development duties related to former					
boards and commissions	Not related to agency deliverable	13-1-350	State	Statute	
Confidentiality of information	Not related to agency deliverable	13-1-360	State	Statute	
Establishes the Recycling Development Advisory Council and its functions.	Requires a service	13-1-380	State	Statute	Establish RDMAC
Establishes the Secretary's authority to appoint advisory councils.	Not related to agency deliverable	13-1-40	State	Statute	

Description	Purpose	Law Number	Jurisdiction	Туре	Notes
Establishes SC Water and Wastewater Infrastructure Fund and criteria for funds implementation. Program funded from Tobacco Settlement Proceeds and has been completed.	Not related to agency deliverable	13-1-45	State	Statute	
Establishes annual audit of DOC.	Requires a service	13-1-50	State	Statute	Report our agency must/may provide
Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	Not related to agency deliverable	13-1-610	State	Statute	
Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	Not related to agency deliverable	13-1-620	State	Statute	
Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	Not related to agency deliverable	13-1-630	State	Statute	
Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	Not related to agency deliverable	13-1-640	State	Statute	
Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	Not related to agency deliverable	13-1-650	State	Statute	

# These responses were submitted for the FY 2020-2021 Accountability Report by the DEPARTMENT OF COMMERCE

#### Description Purpose Law Number Jurisdiction Type **Notes** Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. 13-1-660 Not related to agency deliverable State Statute Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. Not related to agency deliverable 13-1-670 State Statute Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. Not related to agency deliverable 13-1-680 State Statute Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from 13-1-690 homeowner fees/taxes. This Note was paid off in January of 2016. Not related to agency deliverable State Statute Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. 13-1-700 Not related to agency deliverable State Statute Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from

Not related to agency deliverable

13-1-710

State

Statute

homeowner fees/taxes. This Note was paid off in January of 2016.

# These responses were submitted for the FY 2020-2021 Accountability Report by the DEPARTMENT OF COMMERCE

Description	Purpose	Law Number	Jurisdiction	Туре	Notes
Establishes the Division of Savannah Valley Development and all of its powers functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from nomeowner fees/taxes. This Note was paid off in January of 2016.		13-1-720	State	Statute	
Establishes the Division of Savannah Valley Development and all of its powers functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from nomeowner fees/taxes. This Note was paid off in January of 2016.		13-1-730	State	Statute	
Establishes the Division of Savannah Valley Development and all of its powers functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.		13-1-740	State	Statute	
Establishes the Division of Savannah Valley Development and all of its powers functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.		13-1-750	State	Statute	
Establishes the Division of Savannah Valley Development and all of its powers functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.		13-1-760	State	Statute	
Establishes the Division of Savannah Valley Development and all of its powers functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from					

Not related to agency deliverable

homeowner fees/taxes. This Note was paid off in January of 2016.

13-1-770

State

Statute

Description	Purpose	Law Number	Jurisdiction	Туре	Notes
Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	Not related to agency deliverable	13-1-780	State	Statute	
Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	Not related to agency deliverable	13-1-790	State	Statute	
Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	Not related to agency deliverable	13-1-800	State	Statute	
Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016.	Not related to agency deliverable	13-1-810	State	Statute	
Establishes the promotion and development of atomic energy as a division of the Department of Commerce. Commerce does not currently engage in this activity.	Requires a service	13-7-20	State	Statute	
•	Requires a service	24-1-290	State	Statute	Certification of that prison programs do not create an unfair competitive wage with local economies.
Requires the Secretary of Commerce and the Department to carry out various duties and responsibilities related to Housing. This is likely more appropriately handled by a different agency.	Not related to agency deliverable	31-1-30	State	Statute	

Description	Purpose	Law Number	Jurisdiction	Туре	Notes
Outlines Commerce's duties and responsibilities to certify and distribute funds					
to community development corporations and community development					
financial institutions. Commerce administers grants and loans and provide					
technical support. Commerce must report on these grants and loans annually.	Requires a service	34-43-30	State	Statute	Community Development Organizations
Establishes provisions for applications for certification of entities as a					
community development corporation and community development financial					
institutions, and reporting requirements.	Requires a service	34-43-40	State	Statute	Community Development Organizations
Outlines parameters for grants and loans to qualifying community					
development corporations and community development financial institutions.	Not related to agency deliverable	34-43-50	State	Statute	
Establishes the S.C. Department of Insurance Advisory Committee, and names	Board, commission, or committee on which				
a representative from the Department of Commerce as a member.	someone from our agency must/may serve	38-75-470	State	Statute	S.C. Department of Insurance Advisory Committee.
Creates the Appalachian Regional Commission, of which South Carolina is a	Board, commission, or committee on which				
part.	someone from our agency must/may serve	40 USC 14301	Federal	Statute	Appalachian Regional Commission
Establishes the board of directors for the South Carolina Jobs-Economic					
Development Authority, and names the Secretary of Commerce (formerly the	Board, commission, or committee on which				
Chairman of the State Development Board) as an ex-officio member.	someone from our agency must/may serve	41-43-40	State	Statute	JEDA
					Administer the Community Development Block Grants to
Creates the Community Development Block Grants.	Requires a service	42 USC 5301	Federal	Statute	local communities.
Establishes the State Solid Waste Advisory Council and names the Secretary of					
	someone from our agency must/may serve	44-96-60	State	Statute	State Solid Waste Advisory Council
Establishes the South Carolina Renewable Energy Infrastructure Fund, names					
Secretary of Commerce or his or her designee to the board, the South Carolina					
	someone from our agency must/may serve	46-3-260	State	Statute	South Carolina Renewable Energy Oversight Committee
	Board, commission, or committee on which				
designee as a council member.	someone from our agency must/may serve	48-21-20	State	Statute	Mining Council
Creates the Heritage Trust Advisory Board and names the Secretary of	Board, commission, or committee on which				
	someone from our agency must/may serve	51-17-50	State	Statute	Heritage Trust Advisory Board
,	Board, commission, or committee on which				
	someone from our agency must/may serve	54-3-10	State	Statute	SC Ports Authority
	Board, commission, or committee on which				
South Carolina Education and Economic Development board.	someone from our agency must/may serve	59-59-175	State	Statute	SC Education and Economic Development Board

Description	Purpose	Law Number	Jurisdiction	Туре	Notes
		Housing & Community Development Act of 1974 and associated regulations found in Title 24, Housing & Urban Development, Part 570, Community			
Establishes programmatic framework for Community Development Block	Poquiros a consico	Development	Fodoral	Ctatuta	
,	Requires a service  Not related to agency deliverable		Federal State	Statute Proviso	
In order to encourage and facilitate economic development, funds appropriated for the Closing Fund for competitive recruitment purposes shall be used as approved by the Coordinating Council for Economic Development. Any unexpended at the end of the prior fiscal year may be carried forward and expended in the current fiscal year by the Department of Commerce for	Not related to agency deliverable		State	Proviso	
Application fees received by the department must be deposited within five business days from the Coordinating Council application approval date.	Not related to agency deliverable	Proviso 50.11	State	Proviso	
The Recycling Market Development Advisory Council must submit an annual report outlining recycling activities to the Governor and members of the General Assembly by March fifteenth each year.  Establishes the guidelines for the disbursement of funds related to the	Report our agency must/may provide	Proviso 50.12	State	Proviso	Annual RMDAC reporting
Regional Economic Development Organizations.	Distribute funding to another entity	Proviso 50.13	State	Proviso	Regional Economic Development Organizations
Establishes the guidelines for funds authorized to the SC Mfg Extension Partnership. Establishes the guidelines for the disbursement of funds related to the	Distribute funding to another entity	Proviso 50.14	State	Proviso	SCMEP
Business Incubator/Innovation Program.	Requires a service	Proviso 50.15	State	Proviso	
·	Distribute funding to another entity	Proviso 50.16	State	Proviso	Council on Competitiveness
	Not related to agency deliverable	Proviso 50.17	State	Proviso	
This proviso allows the Division of Public Railways to close any street or road on or in the vicinity of the former Charleston Navy Base to the extent necessary to implement the Navy Base Intermodal Facility. This closure shall not deny access to any property owners abutting the closed section of the street or road, or in the event access is denied, alternate access shall be provided.	Not related to agency deliverable	Proviso 50.18	State	Proviso	

Description	Purpose	Law Number	Jurisdiction	Туре	Notes
This proviso allows certain funds to be used for state-owned rail infrastructure					
projects.	Not related to agency deliverable	Proviso 50.19	State	Proviso	
This proviso allows the Coordinating Council for Economic Development the					
ability to utilize up to ten percent of the Set Aside Fund for administrative program costs and business recruitment and retention and \$60,000 of the Set					
Aside Fund to be used for GIS related expenditures and any remaining balance					
at the end of this fiscal year to be carried forward to next year.	Not related to agency deliverable	Proviso 50.2	State	Proviso	
This proviso allows the Navy Base Intermodal Facility to be considered a	Not related to agency deliverable	F 10V130 30.2	State	r i Oviso	
distribution facility for the purpose of sales tax exemptions.	Not related to agency deliverable	Proviso 50.20	State	Proviso	
This proviso allows the Coordinating Council for Economic Development the					
authority to transfer economic development funds at its disposal to the					
Closing Fund.	Not related to agency deliverable	Proviso 50.3	State	Proviso	
Allows the carry forward of funds collected from SC companies for trade					
shows.	Not related to agency deliverable	Proviso 50.4	State	Proviso	
Requires the establishment of a Special Events Advisory Committee and					
expenditure and reporting guidelines.	Not related to agency deliverable	Proviso 50.5	State	Proviso	
Revenue received from the sublease on non-state owned office space may be					
retained and expended to offset the cost of the department's leased office					
space.	Not related to agency deliverable	Proviso 50.6	State	Proviso	
The department may charge a fee for ad sales in department authorized					
publications and may use these fees to offset the cost of printing and					
production of the publications. Any revenue generated above the actual cost					
shall be remitted to the General Fund.	Not related to agency deliverable	Proviso 50.7	State	Proviso	
The Secretary of Commerce shall be authorized to appoint the staff of the					
department's foreign offices on a contractual basis on such terms as the					
Secretary deems appropriate, subject to review by the Office of Human		B	CL . I	D	
Resources of the Budget and Control Board.	Not related to agency deliverable	Proviso 50.8	State	Proviso	
Requires the transfer of \$500,000 shall be made available for the routing,	State that the first transmit are attracted	D	GL . I	Day to	T ( -1- DOT ( -1-72
planning and construction of I-73.	Distribute funding to another entity	Proviso 50.9	State	Proviso	Transfer to DOT for I-73

# FY 2020-2021 Agency Accountability Report Services Responses:

## These responses were submitted for the FY 2020-2021 Accountability Report by the

			Others Impacted By the	Agency unit providing		Primary negative impact if service
Description of Service	Description of Direct Customer	Customer Name	Service	the service	Description of agency unit	not provided
					To help South Carolina companies, small and	
To provide a business environment and					large, by connecting tools and resources to	Small and existing industry may not have
climate that promotes economic		Existing and emerging industries within		II.B. Small Business and	offer a dynamic, custom approach to achieve	the tools and resources to grow and
development within our state.	Various	the state	Various	Existing Industry	peak business performance.	prosper.
						The state's innovation community and
					To connect, equip and elevate the state's	operating environment may not be
To provide a business environment and					innovation community by launching new assets	optimized for the establishment and
climate that promotes economic		Existing and emerging industries within		II.G Innovation/Emerging	that intensify technology and research	growth of entrepreneurial and technology-
development within our state.	Various		Various	Industries	development within South Carolina.	based companies.
<u> </u>					To help South Carolina companies, small and	
To provide a business environment and					large, by connecting tools and resources to	Small and existing industry may not have
climate that promotes economic				II.B. Small Business and	offer a dynamic, custom approach to achieve	the tools and resources to grow and
development within our state.	Various	Small business community	Various	Existing Industry	peak business performance.	prosper.
development within our state.	various	Small business community	various	Existing madatry	peak business performance.	The state's innovation community and
					To connect, equip and elevate the state's	operating environment may not be
To provide a business equirenment and						optimized for the establishment and
To provide a business environment and				II C. Innovetion /Francisco		·
climate that promotes economic	Mari'a wa	Constitution of the constitution	Mariana	II.G Innovation/Emerging	that intensify technology and research	growth of entrepreneurial and technology-
development within our state.	Various	Small business community	Various	Industries	•	based companies.
To provide a business environment and					To recruit new jobs and capital investment via	Reduced economic activity including new
climate that promotes economic		National and international businesses		II.A. Global Business	new companies establishing operations or	job opportunities and (taxable) capital
development within our state.	Various	making a location decision	Various	Development	existing companies expanding in the state	investment
					To develop marketing strategies utilizing the	
					state's brand in recruiting industry and	
					attracting investments to South Carolina. To	
					provide real-time, accurate data, information	
To provide a business environment and				II.D Marketing,	and research to support the mission of the	
climate that promotes economic		National and international businesses		Communications and	agency in recruiting industry and attracting	South Carolina's brand awareness is
development within our state.	Various	making a location decision	Various	Research	investments.	reduced and/or misunderstood.
					To assist with economic development projects	
					that will represent new jobs and capital	Reduction in new companies' locations or
To provide a business environment and				II.E.1 Grant Programs -	investment in the state, either as a result of	retention/expansion of existing industry
climate that promotes economic		National and international businesses		Coordinating Council for	new business locations or existing business	which impacts the state's overall
development within our state.	Various		Various	Economic Development	retention and expansion.	economic prosperity
To provide a business environment and		0			To recruit new jobs and capital investment via	Reduced economic activity including new
climate that promotes economic				II.A. Global Business	new companies establishing operations or	job opportunities and (taxable) capital
development within our state.	Various	Site selection consultants	Various	Development	existing companies expanding in the state	investment
development within our state.	various	Site selection consultants	various	Development	To develop marketing strategies utilizing the	nive Stillette
					state's brand in recruiting industry and	
					-	
					attracting investments to South Carolina. To	
To provide a business configuration of				II D Maulaatin -	provide real-time, accurate data, information	
To provide a business environment and				II.D Marketing,	and research to support the mission of the	
climate that promotes economic	L		l., .	Communications and	agency in recruiting industry and attracting	South Carolina's brand awareness is
development within our state.	Various	Site selection consultants	Various	Research	investments.	reduced and/or misunderstood.

Description of Service	Description of Direct Customer	Customer Name	Others Impacted By the Service	Agency unit providing the service	Description of agency unit	Primary negative impact if service not provided
To provide a business environment and climate that promotes economic development within our state.	Various	Site selection consultants	Various	II.E.1 Grant Programs - Coordinating Council for Economic Development	To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business retention and expansion.	Reduction in new companies' locations or retention/expansion of existing industry which impacts the state's overall economic prosperity
To provide a business environment and climate that promotes economic development within our state.	Various	Communities seeking jobs and investment	Various	II.C. Community & Rural Development	To assist South Carolina communities in achieving local success through product development, asset development and leadership and community investment.	The state's communities are not competitive in retaining and recruiting economic development opportunities.
To provide a business environment and climate that promotes economic development within our state.	Various	Communities seeking jobs and investment	Various	II.E.1 Grant Programs - Coordinating Council for Economic Development	To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business retention and expansion.	Reduction in new companies' locations or retention/expansion of existing industry which impacts the state's overall economic prosperity
To provide a business environment and climate that promotes economic development within our state.	Various	Communities seeking jobs and investment	Various	II.E.2 Grant Programs - Community Development Block Grant	To assist communities with grants for infrastructure, housing, economic development and planning.	Reduced ability for communities to retain and attract industry
To provide a business environment and climate that promotes economic development within our state.	Various	Communities seeking jobs and investment	Various	II.F Regional Education Centers	To work with business community and educational system to bridge the gap between our education system and our workforce needs.	Students and educators may not have complete awareness of workforce trends and associated opportunities and/or available training.
To provide technical assistance and grants to improve the inventory and infrastructure available for economic development.	Various	Communities seeking funding for economic development and/or infrastructure needs	Various	II.C. Community & Rural Development	To assist local leaders in achieving success for their communities through product development, asset development and leadership and community investment.	The state's communities are not competitive in retaining and recruiting economic development opportunities.
To provide technical assistance and grants to improve the inventory and infrastructure available for economic development.	Various	Communities seeking funding for economic development and/or infrastructure needs	Various	II.E.1 Grant Programs - Coordinating Council for Economic Development	To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business retention and expansion.	Reduction in new companies' locations or retention/expansion of existing industry which impacts the state's overall economic prosperity
To provide technical assistance and grants to improve the inventory and infrastructure available for economic development.	Various	Communities seeking funding for economic development and/or infrastructure needs	Various	II.E.2 Grant Programs - Community Development Block Grant	To assist communities with grants for infrastructure, housing, economic development and planning.	Reduced ability for communities to retain and attract industry

## FY 2020-2021 Agency Accountability Report

### **Agency Partnerships Responses:**

#### These responses were submitted for the FY 2020-2021 Accountability Report by the

Name of Partner Entity	Type of Partner Entity	Description of Partnership
Appalachian Regional Commission	Federal Government	Community Development
Carolina Virginia's Minority Supplier Development Council (CVMSDC)	Non-Governmental Organization	Small Business and Community Development
Council on Competitiveness	Non-Governmental Organization	Development of the Aerospace, Technology and TDL (Transportation, Distribution, and Logistics) Sectors.
Department of Employment and Workforce	State Government	Workforce
Department of Health and Environmental Control	State Government	Permitting and Recycling
Department of Natural Resources	State Government	Permitting
Department of Transportation	State Government	Infrastructure
Electric Cooperatives of South Carolina	Non-Governmental Organization	Broadband & Electric Issues
Forestry Commission	State Government	Agribusiness Project Management
Greater Women's Business Council (GWBC)	Non-Governmental Organization	Small Business and Community Development
Housing and Urban Development	Federal Government	Community Development
Jobs Economic Development Alliance	State Government	Shared Resources Agreement
Local Government Economic Development Offices	Local Government	Business Development
Lowcountry Local First	Non-Governmental Organization	Small Business
Minority Business Development Agency (MBDA)	Non-Governmental Organization	Small Business
Municipal Association of South Carolina	Non-Governmental Organization	Community Development
Office of Regulatory Staff	State Government	Broadband & Electric Issues
Regional Economic Development Organizations	Non-Governmental Organization	Business Development
SC State Conservation Bank	State Government	Permitting
SCBIO	Non-Governmental Organization	Assistance with the Life Science Industry Sector
SCEDA	Non-Governmental Organization	Business Development
Small Business Administration	Federal Government	Small Business
Small Business Development Centers	Non-Governmental Organization	Assistance to Small Businesses
South Carolina Association of Community & Economic Development	Non-Governmental Organization	Small Business and Community Development
South Carolina Automotive Council	Non-Governmental Organization	Assistance with Automotive Manufacturing Sector
South Carolina Chamber of Commerce	Non-Governmental Organization	Small Business and Existing Industries
South Carolina General Assembly	State Government	Leadership/Business Development
South Carolina Manufacturers Alliance	Non-Governmental Organization	Small Business and Existing Industries
South Carolina Association of Counties	Non-Governmental Organization	Community Development
South Carolina Department of Agriculture	State Government	Agribusiness Project Management
South Carolina Department of Education	Non-Governmental Organization	Broadband & Electric Issues
South Carolina Department of Revenue	State Government	Audit of Job Development Tax Credits and Administrative Collaboration
South Carolina Manufacturing Extension Partnership	Non-Governmental Organization	Existing Industries
South Carolina Parks, Recreation and Tourism	State Government	Marketing the State with Palmetto Partners/Just Right
South Carolina Ports Authority	State Government	Exporting/Business Development
South Carolina Research Authority	State Government	Research/Applied Research Center/Innovation
South Carolina Rural Infrastructure Authority	State Government	Product Development and Administrative Collaboration
South Carolina Technical College System	State Government	ReadySC/Workforce
State Historic Preservation Office	State Government	Permitting and Development
The Governor's Office	State Government	Leadership/Business Development
U.S. Commercial Service	Federal Government	International Trade
US Army Corp of Engineers	Federal Government	Permitting

# FY 2020-2021 Agency Accountability Report Reports Responses:

## These responses were submitted for the FY 2020-2021 Accountability Report by the

			Most Recent				
Report Name	Law Number (If required)	Summary of Information Requested in the Report	Submission Date	Reporting Frequency	Type of Entity	Method to Access the Report	Direct access hyperlink or agency contact
Agency Accountability Report	§1-1-810	The report "must contain the agency's or department's mission, objectives to accomplish the mission, and performance measures that show the degree to which objectives are being met." Agencies must "identify key program area descriptions and expenditures and link these to key financial and performance results measures."	9/15/2021	Annually	Governor or Lt. Governor AND Legislative entity or entities	Provided to LSA for posting online	
Annual Report - CCED Fund Activity		Outlining of CCED activities during the previous calendar year.	5/3/2021	Annually	South Carolina state agency or agencies	Available on agency's website	https://sccommerce.com/site s/default/files/2020- 03/CCED%20Annual%20Repo rt%202020%20-%20Final.pdf
Annual Report - Enterprise Program	§12-10-100	The report must list each revitalization agreement concluded during the previous calendar year, the results of each cost/benefits analysis, and receipts and expenditures of application fees.	5/1/2021	Annually	Legislative entity or entities	Available on agency's website	https://sccommerce.com/site s/default/files/2020- 05/Updated%20EZ_2019_An nual%20Report.pdf
Annual Report - Palmetto Partners	Proviso 50.5 of the FY2021-22 Appropriation Act	Annual activities of the Palmetto Partners.	5/1/2020	Annually	Governor or Lt. Governor AND Legislative entity or entities	Provided to LSA for posting online	
Bank Account Transparency	Proviso 117.80 of the FY2021-22 Appropriation Act	Activity related to agency back accounts.	9/30/2020	Annually	South Carolina state agency or agencies	Available on agency's website	https://www.sccommerce.co m/sites/default/files/2019- 09/DOC%20BAT%20FY%2020 18-19.pdf
Coordinating Council on Workforce Development	§13-1-2030	Activities related to the Council	7/1/2021	Annually	Legislative entity or entities	Available on agency's website	https://www.sccommerce.co m/sites/default/files/2021- 07/CCWD%202021%20Annua l%20Report%207.2- compressed.pdf
Council on Competitiveness	Proviso 50.16 of the FY2021-22 Appropriation Act	Activities related to the Council	12/15/2020	Annually	Legislative entity or entities	Electronic copy available upon request	Email info@sccommerce.com for a copy of a report

# These responses were submitted for the FY 2020-2021 Accountability Report by the DEPARTMENT OF COMMERCE

Report Name	Law Number (If required)	Summary of Information Requested in the Report	Most Recent Submission Date	Reporting Frequency	Type of Entity	Method to Access the Report	Direct access hyperlink or agency contact
Fines and Fee Report	Proviso 117.71 of the FY2021-22 Appropriation Act	Fines and Fees collected by agency during the year.	9/1/2021	Annually	Legislative entity or entities		https://www.sccommerce.co m/sites/default/files/2020- 09/P320%20Fines%20and%2 0Fees%20Report%20- %20FY20.pdf
Independent Audit - Division of Public Railways	§13-1-50	Annual audit for Palmetto Railways		Annually	Other	Available on another website	https://osa.sc.gov/wp- content/uploads/2020/08/P3 219-Palmetto-Railways.pdf
Outstanding Debt Report	Proviso 117.33 of the FY2021-22 Appropriation Act	Outstanding Debt Report for agency.	3/12/2021	Annually	South Carolina state agency or agencies	Electronic copy available upon request	Email info@sccommerce.com for a copy of a report
Recycling Market Development Advisory Council	Proviso 50.12 of the FY2021-22 Appropriation Act	Outlining of recycling activities during the calendar year.	5/1/2020	Annually	Governor or Lt. Governor AND Legislative entity or entities	Available on another website	https://issuu.com/sccommer ce123/docs/rmdac_annual_r
SC Manufacturing Extension Partnership	Proviso 50.14 of the FY2021-22 Appropriation Act	Activities related to the SC Manufacturing Extension Partnership.	8/20/2021	Annually	Legislative entity or entities	Electronic copy available upon request	Email info@sccommerce.com for a copy of a report