

**Henry McMaster** 

Governor

Harry M. Lightsey III

Secretary

TO: Harry M. Lightsey III, Secretary

**South Carolina Department of Commerce** 

FROM: Chris Huffman, Executive Director,

**South Carolina Coordinating Council for Economic** 

**Development** 

**South Carolina Department of Commerce** 

**DATE:** March 14, 2024

**SUBJECT:** Economic Development Set-Aside Fund,

**Closing Fund and** 

**Rural Infrastructure Fund Activity for 2023** 

On behalf of the South Carolina Coordinating Council for Economic Development, I am submitting the 2023 Annual Report of Fund Activity. In accordance with Sections 12-10-85(D) and 12-28-2910(E), this report details activities of the Council regarding the Economic Development Set-Aside Fund, the Closing Fund and the Rural Infrastructure Fund. These funds are managed by the South Carolina Department of Commerce's Business Incentives and Community Development Division.

Please forward the report to the Governor's Office, the Senate Finance Committee and the House Ways & Means Committee.

I am available at 803-737-0448 should you have questions or need additional information.

cc: Harry M. Lightsey III, Secretary, SC Department of Commerce

Chairman, Coordinating Council for Economic Development

Hartley Powell, Director, SC Department of Revenue

Chairman, Coordinating Council Enterprise Committee

Hugh E. Weathers, Commissioner, SC Department of Agriculture

Roger Schrum, Chairman, State Board for Technical and Comprehensive Education

Don Herriott, Chairman, SC Research Authority

Michael W. Nix, Chairman, Jobs Economic Development Authority

Duane N. Parrish, Director, SC Department of Parks, Recreation and Tourism

William H. Stern, Chairman, State Ports Authority

William H. Floyd III, Executive Director, SC Department of Employment and Workforce

Christie A. Hall, Secretary, SC Department of Transportation

Peter M. McCoy Jr., Chairman, Santee Cooper

The Honorable Harvey S. Peeler, Jr., Chairman of the Senate Finance Committee

The Honorable Bruce W. Bannister, Chairman of the House Ways and Means Committee The Honorable Leonidas Stavrinakis, Designee for the Chairman of the House Ways and Means Committee

Enclosure

# South Carolina Coordinating Council for Economic Development

# 2023 Annual Report of Economic Development Set-Aside Fund, Closing Fund and Rural Infrastructure Fund Activity

# SC Coordinating Council for Economic Development 2023 Report of Economic Development Set-Aside Fund, Closing Fund and Rural Infrastructure Fund Activity

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# OVERVIEW OF THE COORDINATING COUNCIL FOR ECONOMIC DEVELOPMENT

The South Carolina Coordinating Council for Economic Development (the "Council") was formed in response to a general need for improved coordination of efforts in the area of economic development by those state agencies involved in the recruitment of new business and the expansion of current enterprises throughout South Carolina (the "State"). The Council was formally established in 1986 by the General Assembly as set forth in Section 13-1-1710 of the Code of Laws of South Carolina, 1976, as amended (the "SC Code"), and the primary purpose of the Council is to enhance economic growth and development in the State. As such, the Council is chaired by the Secretary of Commerce. Ten additional members are drawn from other state agencies involved in economic development, and the member agency heads are either board chairmen or cabinet officials. Beginning in FY 2021, Proviso 50.22 added the Chairman of the Senate Finance Committee, or his designee, and the Chairman of the House Ways and Means Committee, or his designee, to the Council's membership.

The Council's administrative staff is housed in the Business Incentives and Community Development Division of the South Carolina Department of Commerce (the "Department of Commerce"), which manages the Council's state grant funds as well as the Enterprise Zone, the International Trade Incentives and the Agricultural Products Increase Tax Credit programs. The Business Incentives and Community Development Division also manages the Rural Initiative Grant program and three federal grant programs: the Community Development Block Grant, the Appalachian Regional Commission and the Southeast Crescent Regional Commission programs.

#### COUNCIL RESPONSIBILITIES AND MEMBERSHIP

By statute, the Council is required to meet at least quarterly. Its responsibilities include: establishing guidelines and procedures for all Council programs; reviewing and approving all applications for grants from the Economic Development Set-Aside, Rural Infrastructure, Closing and Tourism Infrastructure Funds; and reviewing and approving all applications for Enterprise Zone Job Development Credits, International Trade Incentives and Agricultural Products Increase Tax Credits. The Council also certifies economic development projects as representing "significant economic impact" on areas surrounding them for the purposes of qualifying for income tax apportionment and income tax moratoriums. In addition, the Council provides recommendations to the South Carolina Infrastructure Bank regarding projects that will have a positive impact on economic development in the State.

Following enactment of the Enterprise Zone legislation in 1995, the Council formed a specialized, five-member subcommittee (the "Enterprise Committee") to handle the substantial volume of new activity and related policy decisions. The Enterprise Committee meets monthly to review and approve applications for Enterprise Zone incentives and applications for International Trade Incentives, and to respond to issues and recommend policies for adoption by the full Council at its quarterly meetings. Current membership of the Council is shown on the following page.

#### MEMBERS OF THE COORDINATING COUNCIL

SC Department of Commerce

\*SC Department of Revenue

Santee Cooper

\*SC Department of Agriculture

SC Department of Transportation \*SC Department of Parks, Recreation and

SC Research Authority Tourism

State Board for Technical and Comprehensive \*State Ports Authority \*Jobs Economic Devel

Education \*Jobs Economic Development Authority SC Department of Employment and Workforce

Chairman, Senate Finance Committee

Chairman, House Ways and Means Committee

\*Denotes Enterprise Committee member

#### **2023 ADMINISTRATION CHANGES**

Harry M. Lightsey III was appointed Secretary of Commerce by Governor Henry McMaster in June 2021, and acted as Chairperson of the Council from his appointment and throughout 2023. Hartley Powell was appointed Director of the South Carolina Department of Revenue by Governor Haley on November 21, 2016, and has chaired the Enterprise Committee from his appointment and throughout 2023.

The administrative changes in 2023 were as follows: Dan Ellzey retired as the Executive Director of the South Carolina Department of Employment and Workforce, and William H. Floyd was appointed as the new Executive Director in May 2023. Representative Bruce W. Bannister appointed Representative Leonidas E. Stavrinakis to serve as his designee. Alan D. Young retired as the Executive Director of the Council, and Chris Huffman became the new Executive Director of the Council on July 1, 2023. At the end of Calendar Year 2023, Council membership included:

Harry M. Lightsey III Secretary, SC Department of Commerce

Chairman, Coordinating Council for Economic Development

Hartley Powell Director, SC Department of Revenue

Chairman, Coordinating Council Enterprise Committee

William H. Floyd III Executive Director, SC Department of Employment and

Workforce

Hugh E. Weathers Commissioner, SC Department of Agriculture

Roger Schrum Chairman, State Board for Technical and Comprehensive

Education

Don Herriott Chairman, SC Research Authority

Michael W. Nix Chairman, Jobs and Economic Development Authority

Peter McCoy Chairman, Santee Cooper

William H. Stern Chairman, State Ports Authority

Duane N. Parrish Director, SC Department of Parks, Recreation and Tourism

Christie A. Hall Secretary, SC Department of Transportation

Senator Harvey S. Peeler, Jr. Chairman, Senate Finance Committee

Representative Leonidas E. Chairman, House Ways and Means Committee

Stavrinakis\*

#### Current Council staff:

Chris Huffman **Executive Director, Coordinating Council** Cynthia S. Turnipseed Legal Counsel, Coordinating Council Marcella S. Forrest Senior Program Manager, CCED Programs Paula Guillette Grant Administrator, CCED Programs Database Coordinator, CCED Programs Ashley Swindell **Beverly Belton** Program Manager, Enterprise Zone Program Program Manager, Enterprise Zone Program Billie Jean Harvey Jennifer L. Newlands **Incentives and Grants Compliance Coordinator** 

Mercedes Willis Office Administrator

<sup>\*</sup>as designee for Representative Bruce W. Bannister

# COORDINATING COUNCIL FOR ECONOMIC DEVELOPMENT STATE GRANT FUNDS

#### **OVERVIEW OF STATE GRANT FUNDS**

#### **ECONOMIC DEVELOPMENT SET-ASIDE**

In 1987, the General Assembly passed a bill that provided for an additional three cents per gallon tax on the sale of gasoline in the State. The General Assembly charged the Council with administering this new initiative known as the Economic Development Set-Aside Program ("Set-Aside"). The Set-Aside Fund is dedicated to improving the economic well-being of the State by providing funds to local government to develop the infrastructure necessary for new and expanding business. At inception, the fund was created from the first \$10 million received through State gas tax revenues. The annual \$10 million appropriation was later increased to \$18 million, and then in July 2006, to \$20 million. The funding source was also changed to be split between utility and gas tax revenues. By 2008, utility taxes were the sole funding source, and Set-Aside revenue was capped at \$20 million.

For Fiscal Year (FY) 2022-2023, the Council received \$20 million in utility tax receipts and \$1,349,644.29 was recaptured by the State as a result of performance agreement repayments of which \$1,346,770.81 was allocated to the Council<sup>1</sup>. Transfers out of the fund for program administration and GIS totaled \$600,000, which is 3% of the 10% the Council can allocate under Proviso 50.2.

#### **CLOSING FUND**

The Closing Fund ("Closing Fund") was created in 2006 when additional, more flexible funding was needed to assist with high impact economic development projects. Funding is dependent on annual appropriations from the General Assembly. To meet the need for adequate funding for economic development projects, and "to provide maximum flexibility to encourage the creation of new jobs and capital investment," the General Assembly voted to give the Council the authority to "transfer economic development funds at its disposal to the Closing Fund." This provision was first included in the General Appropriations Bill for FY 2009-2010 in Proviso 40.30. Transfers must be approved by a majority vote of the Council members in a public meeting. The Council did not use this authority in 2023.

<sup>&</sup>lt;sup>1</sup> The South Carolina Department of Revenue may retain a 22% collection fee on any funds collected through the GEAR program as discussed herein.

For FY 2022-2023, the Council received \$221.3 million in appropriations<sup>2</sup> and an additional \$311,553.33 was recaptured by the State as a result of performance agreement repayments of which \$273,701.60 was allocated to the Council. There is still an outstanding interagency loan to the Department of Commerce's Division of Public Railways ("Public Railways") that will be repaid in future years.

#### RURAL INFRASTRUCTURE FUND

The South Carolina Rural Development Act was enacted by the legislature in 1996 (SC Code §12-10-80). This act established the Rural Infrastructure Fund ("RIF") with the purpose of providing financial assistance to local governments, primarily in rural counties, for infrastructure and other economic development activities. The goal of the RIF program is to promote and encourage economic growth and prosperity in the State's rural areas.

Enabling legislation gave the Council responsibility for funds generated by the provisions of the Rural Development Act, as well as for developing policies and procedures. Funding comes from companies participating in an Enterprise Zone Revitalization Agreement with the Council, which permits companies to claim a refund for a portion of the employee state payroll tax withholding sent to the Department of Revenue each quarter. This refund is designated as a Job Development Credit ("JDC") and may be used by the company to offset certain eligible company expenses, such as real property expenses, associated with its new or expanded operation.

Participating companies located in Tier IV counties, which are generally the least developed counties in the state, are eligible to claim a refund of 100% of the JDCs to which they are entitled under their Revitalization Agreement. Participating companies in Tier III and II counties may claim only 85% and 70%, respectively, of the JDCs for which they are otherwise eligible, and in the most developed Tier I counties, participating companies may claim only 55%.

The JDC funds that participating companies cannot claim, as a result of being located in a Tier I, II or III county, are the source of funding for the RIF grant program. Quarterly, the Department of Revenue collects and transfers those JDC funds that participating companies cannot claim to the Department of Commerce for deposit into RIF. (Note that the first \$12 million of such funds collected by the Department of Revenue is transferred to the RIF fund administered by the Council. The next \$5 million collected by the Department of Revenue is transferred to the RIF fund administered by the Rural Infrastructure Authority. Any funds collected by the Department of Revenue in excess of \$17 million are transferred to the RIF fund administered by the Council.)

During FY 2022-2023, deposits received from the Department of Revenue for the RIF fund grant program totaled \$17,899,997, of which \$1,751,249 was reserved in what Council refers to as the RIF Reserve Fund that is discussed below. An additional \$810,081 was recaptured by the State as a result of performance agreement repayments of which \$764,321 was allocated to the Council. Program administrative funds for FY 2022-2023 totaled \$895,000.

Coordinating Council for Economic Development 2023 Annual Report of Activity - Economic Development Set-Aside Fund, Closing Fund and Rural Infrastructure Fund

<sup>&</sup>lt;sup>2</sup> \$200 million of the \$221.3 million was incorrectly reported in the 2022 Annual Report as being received in FY 2021-2022. As stated last year, for any grants awarded under this \$200 million, additional approval of the Joint Bond Review Committee was required. Two grants were submitted to the Joint Bond Review Committee in 2022, and both were approved. However, one of those grants was later reduced by \$13 million, and the \$13 million was re-allocated to another grant in 2023.

Generally, only local governments located in counties designated as Tier III or Tier IV for Jobs Tax Credit purposes are eligible for RIF funds (see discussion of applicant eligibility on pp. 8-9). An exception exists when annual deposits exceed \$10 million, in which case up to 25% of the amount over \$10 million is reserved for other purposes and deposited in the RIF Reserve Fund. RIF Reserve funds must be made available to counties designated as Tier I or II for Jobs Tax Credit purposes, for projects that will benefit underdeveloped areas of those counties, pursuant to SC Code \$12-10-85, or as allowed by Proviso 50.19 in the FY 2022-2023 budget. Proviso 50.19 specifies that the funds appropriated under SC Code \$12-10-85(B) may be utilized toward state-owned rail infrastructure projects. In 2019, the Council voted to direct current unobligated funds in the RIF Reserve account, as well as current and future year receipts, to projects under development by Public Railways. The cumulative unobligated balance as of the end of FY 2022-2023 was \$11,777,005 and was directed toward public rail.

#### TYPES OF PROJECTS FUNDED

The purpose of both the Set-Aside and Closing Funds is to assist companies in locating or expanding in South Carolina. Together, these programs provide funding necessary to encourage competitive projects to locate or expand in South Carolina. Generally, "but for" or without Council participation, these projects would not locate or expand in South Carolina. Set-Aside grants are used primarily to fund real property improvements, road improvements, water and sewer infrastructure and site preparation costs related to business location and expansion. Closing Fund grants are more flexible and can be used to meet a wider variety of economic development project needs, but the Council generally awards only for the same types of expenses.

For counties that are eligible for RIF funding, RIF can be used for economic development project assistance, as well as assistance needed to prepare the State's most rural areas to support economic development. Initially, RIF funds were used primarily for "product development," but in 2005, the Council adopted a formal investment strategy that broadened the use of RIF funds to other types of activities necessary to improve economic competitiveness.

Accomplishments for RIF are described both in terms of grants used for business development assistance, which are tied to jobs and investment, and for more general community development, encompassing product development activities such as industrial parks and sites, as well as community revitalization and workforce development.

#### APPLICANT ELIGIBILITY

The Council can approve Set-Aside and Closing Fund assistance for projects anywhere in the State, regardless of location or county status. RIF, on the other hand, is geographically targeted according to the program's enabling legislation. Generally, only local governments located in counties designated as Tier III or Tier IV for Jobs Tax Credit purposes are eligible for RIF funds, except that, as previously stated, when annual deposits exceed \$10 million, up to 25% of the amount over \$10 million must be made available to counties designated as Tiers I or II for projects that will benefit underdeveloped areas of those

counties (SC Code §12-10-85) or as allowed by Proviso 50.19 to be utilized toward state-owned rail infrastructure projects.

The four-tier "development level" of counties for the "Jobs Tax Credit" is a ranking determined by the Department of Revenue and is published at the beginning of each calendar year. The criteria for this determination was established by the legislature (SC Code §12-6-3360.) The rankings for 2023 are shown below.

#### 2023 JOBS TAX CREDIT DESIGNATIONS

| TIER IV  | TIER III   | TIER II  | Tier I  |
|--|--|--|---|
| 100%   | 85%  | 70%  | 55%   |
| Allendale Bamberg Barnwell Cherokee Chester Dillon Lee Marion Marlboro Orangeburg Union Williamsburg | Abbeville Chesterfield Clarendon Colleton Darlington Fairfield Greenwood Horry Jasper Laurens McCormick Sumter | Anderson Calhoun Dorchester Edgefield Florence Georgetown Hampton Lancaster Pickens Saluda Spartanburg | Aiken Beaufort Berkeley Charleston Greenville Kershaw Lexington Newberry Oconee Richland York |

## **FUNDING PROCESS**

#### **FUNDING CONSIDERATIONS**

For competitive economic development projects, the Council considers funding for projects on an individual basis and evaluates each of the following when determining whether funding is an appropriate and effective use of state grant funds:

- Competitiveness of the project;
- Number and type of jobs created and anticipated wages for the jobs:
- Type of industry (e.g., manufacturing, distribution, corporate headquarters, research and development);
- Unemployment rate in county where the project locates;
- Total invested dollars (land, building, machinery and equipment costs);
- Cost of the project;
- Cost-effectiveness of the project;
- Future tax revenues anticipated;
- Time frame for completing construction of the facility;
- Infrastructure needs of the region;
- Funding sought from other sources;

- Financial viability of the company; and
- Company status as a good corporate citizen.

For RIF community development and product development grants, the Council considers a variety of factors, including:

- Economic viability of the project;
- Cost effectiveness of the project activities;
- Benefit to the state/region/county/municipality;
- Ability of local government(s) to carry out and maintain the project; and
- Ability to proceed to completion within a reasonable period of time.

The RIF project must also support the implementation of a county's strategic development plan, or be directly related to economic development in the area, and must demonstrate local political and public support. The Council also expects significant community financial support and typically will not approve 100% of any request for RIF assistance. To ensure that projects have a local match, the Council does not consider projects for RIF funding until all other available sources of funding have been committed. Generally, there must be a demonstrable shortfall that cannot be met without RIF assistance.

#### **COST BENEFIT ANALYSIS**

In order to determine the cost-effectiveness of a project, the Council staff prepares a cost benefit analysis that is presented to the Council when the application is submitted for approval.

The model is updated annually with data from publicly available resources and the Council. The following items are updated annually:

- Discount and inflation rates
- Cost per student
- Cost of training
- Average annual pay by county and state

The Council will also contact Fiscal Affairs every few years to discuss any additional statutory updates to the model, and the Council will work with the South Carolina Department of Revenue to determine if any future updates to the model can be incorporated.

#### FUNDING GUIDELINES FOR BUSINESS DEVELOPMENT GRANTS

- Council business development funding approval is tied directly to specific economic development projects with new job creation and capital investment.
- As a general rule, funding is limited to \$10,000 per new job created, but assistance may be higher where more substantial economic benefit is anticipated.
- A Department of Commerce Global Business Development Division project manager must be actively involved in the recruitment of the economic development project for which funding is requested.

- Without Council funding, the project will not locate or expand in South Carolina.
- Performance Agreements are required for all Council grant funds used as economic development tools to help recruit new or expand existing employers in the State. If the company fails to meet either the job or the capital investment guarantee, the use of Performance Agreements provides the Council with the ability to recapture funding by requiring pro-rata repayment of grant funds.

#### **FUNDING PROCESS**

For business development grants awarded from any funding source, the process is integrated with the Global Business Development project activities and functions of the Department of Commerce.

- 1. The Department of Commerce Global Business Development Division project manager works with local governments to identify specific funding needs for projects. Preliminary details such as cost estimates, project scope, company financials, number of jobs, anticipated wages of jobs and level of investment expected are submitted to Global Business Development.
- 2. Preliminary information is reviewed by the Council staff, and if it is determined that the project is consistent with the economic development goals of the State and meets established evaluation criteria, the local government is invited to submit a formal application for funding.

The remainder of the process is similar for both business development and non-business development grants:

- 3. Applications are submitted to the Department of Commerce Business Incentives and Community Development Division and processed by staff. The related requests for funding are presented to the Council at its quarterly meetings.
- 4. The Council has the discretion to approve or disapprove all funding requests and may negotiate funding terms and amounts as it sees fit.
- 5. If funding is approved, approval letters and grant award agreements are sent to the local government. The grant award agreements must be signed by representatives with the authority to enter into contracts on behalf of the local government. Once signed, the agreement becomes an executed contract between the Council and the local government, containing the specific requirements and provisions associated with the grant award.
- 6. For business development projects, performance agreements are also required. These are contracts between the company, the local government applicant and the Council, and as such, they must be signed by a representative of each of the company, the local government and the Council that have the legal authority to enter into contracts on behalf of their respective entity. Performance agreements contain specific requirements for job creation and new capital investment.
- 7. The Council staff reviews all signed agreements and maintains copies in Council grant files.
- 8. Once all agreements have been signed, Council grants may be used to reimburse approved project costs. Cost estimates provided in the application serve as the project budget, and only those approved budget items and amounts are eligible for reimbursement. Any changes in scope must be brought back to the Council for approval.
- 9. Grant recipients submit paid invoices and evidence of payment to the Business Incentives and Community Development Division to request reimbursement of approved project costs. Council

- staff monitors compliance with grant terms and budgets and reserves the right to deny payment for ineligible project costs or for failure to comply with grant requirements.
- 10. Once the portion of a project to be reimbursed with grant funds is complete, the grant recipient notifies the Council in writing and the Council staff initiates grant financial closeout.
- 11. For business development grants, final closeout does not occur until the company on whose behalf the project was undertaken submits documentation related to its performance under the grant. Jobs and investment are evaluated to determine whether they are sufficient to satisfy the terms of the agreement, and where appropriate, the Council reserves the right to require pro-rata repayment of grant funds.
- 12. In all cases, once all required closeout documentation has been submitted to the Council and has been reviewed and determined to be in compliance with all terms and conditions of the grant award agreement and the performance agreement, if applicable, grants are officially closed.

#### ELIGIBLE AND INELIGIBLE ACTIVITIES

#### **SET-ASIDE**

Starting in 2001, the General Assembly defined eligible uses of Set-Aside funds by proviso, eventually codifying those eligible activities in SC Code §12-28-2910(E).

Below is a list of examples of eligible and ineligible activities.

#### **Activities Eligible for Set-Aside Funding**

- Public Improvements Roads, Water and Wastewater Infrastructure
  - o Planning
  - o Engineering *limited to 10%*
  - o Right-of-way
  - o Drainage
  - Curb and gutter only when necessary for drainage
  - Construction
  - o Cantilevered flashing light signals and/or gates at railroad crossings when necessary
  - Road re-surfacing or widening
  - o Turn lanes and acceleration and deceleration lanes
- Site preparation
  - Surveying
  - o Environmental and geotechnical study and mitigation
  - o Clearing, filling and grading
- Fiber optic cable
- Rail spurs
- Land acquisition
- Relocation expenses for employees paid at least two (2) times the lower of the State or county per capita income
- Acquiring and improving real property
- Pollution control equipment

#### Activities **Not** Eligible for Set-Aside Funding

- Speculative projects
- Opening up access to undeveloped property

- State government funded projects
- Maintenance of industrial/research parks
- Shopping centers/strip malls
- Signage (except project signs required as part of the grant award agreement or permanent construction signs required by the Department of Transportation)
- Lighting for parking lots
- Civic centers and/or auditoriums, except that road improvements for civic centers may be funded (up to \$1,000,000) if associated with substantial economic development projects
- Curb and guttering for aesthetic purposes
- Equipment and moving expenses
- Residential developments

#### RURAL INFRASTRUCTURE FUND

Eligible activities are listed in SC Code § 12-10-85(A) and generally include infrastructure and economic development activities. Examples are listed below:

- Engineering *limited to 10%*
- Right-of-way acquisition
- Drainage
- Roads
- Rail spurs
- Economic development program enhancement
- Speculative building assistance
- Training costs and facilities
- Improvements to regionally planned public and private water and sewer systems
- Fixed transportation facilities including highway, rail, water and air
- Improvements to both public and private electricity, natural gas and telecommunications systems
- Environmental studies
- Feasibility studies
- Community revitalization
- Marketing for counties (studies, materials)
- Small business incubators
- Industrial park development and improvement
- Relocation expenses for employees paid at least two (2) times the lower of the State or county per capita income
- Site preparation
- Acquiring or improving real property

# 2023 COORDINATING COUNCIL FUNDING ACTIVITY

#### **BUSINESS DEVELOPMENT**

During calendar year 2023, the Council awarded 76 new business development grants from the Set-Aside Fund, the Closing Fund and the Rural Infrastructure Fund. A total of \$69,505,000 was awarded to 32 county governments. Projected capital investment from the associated projects is \$7,201,551,202 and projected new jobs total 10,285. A company generally has up to five years from date of application approval to meet the investment and job creation requirements, but larger projects may be given additional time.

The following pages include tables that outline the distribution of funds awarded among counties of different development status or tiers, project type (i.e., economic development projects associated with companies new to South Carolina or existing companies expanding in South Carolina) and funding source. There is also an included table that provides specifics on all projects approved during calendar year 2023. The totals shown on these charts only represent new grants awarded in 2023 and do not reflect amendments made to previously approved grants or funds committed by the Council.

Funding for business development projects was awarded from Closing, Set-Aside and RIF.

| 2023 Business Development Grant Awards By Funding Source |                       |               |  |  |  |
|--|-----------------------|---------------|--|--|--|
| Fund Source  | Number of<br>Projects | Award Amount  |  |  |  |
| Closing  | 4                     | \$ 19,250,000 |  |  |  |
| RIF  | 21                    | \$ 33,275,000 |  |  |  |
| Set-Aside  | 51                    | \$ 16,980,000 |  |  |  |
| Total  | 76                    | \$ 69,505,000 |  |  |  |

| 2023 Business Development Grant Awards<br>By County Classification |    |        |                 |  |  |  |  |
|--|----|--------|-----------------|--|--|--|--|
| County Number of Projected Projected Investment                    |    |        |                 |  |  |  |  |
| Tier I   | 38 | 3,913  | \$2,690,073,747 |  |  |  |  |
| Tier II  | 16 | 1,982  | \$1,017,662,618 |  |  |  |  |
| Tier III   | 11 | 2,181  | \$1,507,374,000 |  |  |  |  |
| Tier IV  | 11 | 2,209  | \$1,986,440,837 |  |  |  |  |
| Total  | 76 | 10,285 | \$7,201,551,202 |  |  |  |  |

| 2023 Business Development Grant Awards<br>By Project Type |                    |                   |                         |  |  |
|---|--------------------|-------------------|-------------------------|--|--|
| Project Type  | Number of Projects | Projected<br>Jobs | Projected<br>Investment |  |  |
| Existing /Expanding                                       | 29                 | 2,645             | \$1,623,525,049         |  |  |
| New Business  | 47                 | 7,640             | \$5,578,026,153         |  |  |
| Total   | 76                 | 10,285            | \$7,201,551,202         |  |  |

# New Business Development Awards with Projected Jobs & Investment Calendar Year 2023

| Grant<br>Number | Funding<br>Source | Recipient<br>County | Tier | Scope of Work                                 | Award<br>Amount | Investment<br>Required | Job<br>Required |
|-----------------|-------------------|---------------------|------|---|-----------------|------------------------|-----------------|
| C-20-3283       | Closing           | Spartanburg         | 2    | Real Property Improvements                    | \$2,500,000     | \$452,261,755          | 450             |
| C-21-3519       | Set-Aside         | Newberry            | 1    | Real Property Improvements                    | \$100,000       | \$17,703,823           | 30              |
| C-21-3539       | Set-Aside         | Spartanburg         | 2    | <b>Building Improvements</b>                  | \$400,000       | \$6,553,400            | 105             |
| C-21-3557       | RIF               | Lee                 | 4    | Real Property Improvements                    | \$700,000       | \$15,375,000           | 53              |
| C-21-3574       | Set-Aside         | Greenville          | 1    | Real Property Improvements                    | \$100,000       | \$7,900,000            | 51              |
| C-21-3620       | Set-Aside         | Berkeley            | 1    | Real Property Improvements                    | \$100,000       | \$3,297,000            | 21              |
| C-21-3621       | Set-Aside         | Greenville          | 1    | Real Property Improvements                    | \$100,000       | \$6,100,000            | 42              |
| C-21-3627       | Set-Aside         | Greenville          | 1    | Real Property Improvements                    | \$100,000       | \$14,400,000           | 67              |
| C-21-3634       | RIF               | Jasper              | 3    | Real Property Improvements                    | \$300,000       | \$14,000,000           | 143             |
| C-22-3643       | Set-Aside         | Berkeley            | 1    | Real Property Improvements                    | \$75,000        | \$14,000,000           | 28              |
| C-22-3648       | Set-Aside         | Aiken               | 1    | Real Property Improvements                    | \$100,000       | \$24,400,000           | 50              |
| C-22-3663       | Set-Aside         | Dorchester          | 2    | <b>Building Improvements</b>                  | \$250,000       | \$9,800,000            | 59              |
| C-22-3664       | RIF               | Colleton            | 3    | Real Property Improvements                    | \$1,000,000     | \$279,000,000          | 575             |
| C-22-3666       | RIF               | Chester             | 4    | Real Property Improvements                    | \$9,000,000     | \$1,299,500,000        | 307             |
| C-22-3680       | Set-Aside         | York                | 1    | Acquisition and Real Property<br>Improvements | \$2,000,000     | \$443,200,000          | 405             |
| C-22-3691       | Set-Aside         | Greenville          | 1    | <b>Building Improvements</b>                  | \$100,000       | \$1,100,000            | 100             |
| C-22-3693       | RIF               | Chester             | 4    | <b>Building Improvements</b>                  | \$1,500,000     | \$363,300,000          | 164             |
| C-22-3694       | Set-Aside         | Spartanburg         | 2    | Real Property Improvements                    | \$500,000       | \$130,206,250          | 103             |
| C-22-3699       | RIF               | Orangeburg          | 4    | Real Property Improvements                    | \$100,000       | \$27,302,000           | 33              |
| C-22-3701       | Set-Aside         | Lexington           | 1    | <b>Building Improvements</b>                  | \$100,000       | \$5,046,042            | 108             |
| C-22-3707       | Set-Aside         | Charleston          | 1    | Real Property Improvements                    | \$300,000       | \$15,302,000           | 64              |
| C-22-3709       | Set-Aside         | Greenville          | 1    | Real Property Improvements                    | \$100,000       | \$50,000,000           | 45              |
| C-22-3710       | RIF               | Allendale           | 4    | Real Property Improvements                    | \$1,000,000     | \$64,709,637           | 1,031           |
| C-22-3711       | Set-Aside         | Florence            | 2    | Real Property Improvements                    | \$100,000       | \$26,250,000           | 80              |
| C-22-3712       | RIF               | Orangeburg          | 4    | Real Property Improvements                    | \$500,000       | \$33,000,000           | 200             |
| C-22-3713       | Set-Aside         | Charleston          | 1    | <b>Building Improvements</b>                  | \$200,000       | \$2,200,000            | 40              |
| C-22-3715       | Set-Aside         | Aiken               | 1    | <b>Building Improvements</b>                  | \$50,000        | \$4,019,069            | 40              |
| C-22-3716       | Set-Aside         | Berkeley            | 1    | <b>Building Construction</b>                  | \$100,000       | \$34,200,000           | 53              |
| C-22-3717       | Set-Aside         | Greenville          | 1    | <b>Building Improvements</b>                  | \$100,000       | \$1,727,750            | 73              |
| C-22-3718       | Set-Aside         | York                | 1    | Real Property Improvements                    | \$2,000,000     | \$125,000,000          | 800             |
| C-22-3723       | Set-Aside         | Richland            | 1    | Real Property Improvements                    | \$3,000,000     | \$339,176,000          | 310             |
| C-22-3725       | Set-Aside         | Oconee              | 1    | Real Property Improvements                    | \$100,000       | \$10,800,000           | 25              |
| C-22-3732       | RIF               | Abbeville           | 3    | Improvements                                  | \$100,000       | \$10,450,000           | 95              |
| C-22-3733       | RIF               | Chesterfield        | 3    | <b>Building Improvements</b>                  | \$550,000       | \$64,059,000           | 57              |
| C-22-3736       | Set-Aside         | Greenville          | 1    | <b>Building Improvements</b>                  | \$75,000        | \$17,200,000           | 25              |
| C-22-3737       | RIF               | Sumter              | 3    | Infrastructure Improvements                   | \$1,500,000     | \$65,925,000           | 300             |
| C-22-3739       | Set-Aside         | Hampton             | 2    | <b>Building Improvements</b>                  | \$50,000        | \$5,245,230            | 16              |
| C-22-3740       | Set-Aside         | Berkeley            | 1    | Real Property Improvements                    | \$150,000       | \$2,130,000            | 15              |
| C-22-3745       | Set-Aside         | Spartanburg         | 2    | Real Property Improvements                    | \$500,000       | \$23,877,530           | 105             |

| Grant<br>Number | Funding<br>Source | Recipient<br>County | Tier | Scope of Work                              | Award<br>Amount | Investment<br>Required | Job<br>Required |
|-----------------|-------------------|---------------------|------|--|-----------------|------------------------|-----------------|
| C-22-3748       | RIF               | Marion              | 4    | <b>Building Improvements</b>               | \$50,000        | \$1,195,000            | 27              |
| C-22-3751       | Closing           | Oconee              | 1    | Real Property Improvements                 | \$1,000,000     | \$42,700,000           | 122             |
| C-22-3752       | Set-Aside         | Georgetown          | 2    | Real Property Improvements                 | \$500,000       | \$32,700,000           | 48              |
| C-22-3756       | Set-Aside         | Richland            | 1    | <b>Building Improvements</b>               | \$400,000       | \$15,975,000           | 80              |
| C-22-3757       | RIF               | Sumter              | 3    | Real Property Improvements                 | \$13,000,000    | \$506,270,000          | 300             |
| C-22-3759       | Set-Aside         | Spartanburg         | 2    | <b>Building Improvements</b>               | \$100,000       | \$9,200,000            | 162             |
| C-22-3760       | Set-Aside         | Dorchester          | 2    | Infrastructure Improvements                | \$500,000       | \$35,145,453           | 74              |
| C-22-3762       | RIF               | Lee                 | 4    | Real Property Improvements                 | \$75,000        | \$28,750,000           | 15              |
| C-22-3763       | RIF               | Bamberg             | 4    | Building and Real Property<br>Improvements | \$50,000        | \$6,950,000            | 14              |
| C-22-3764       | Set-Aside         | Charleston          | 1    | <b>Building Construction</b>               | \$50,000        | \$9,782,191            | 39              |
| C-22-3765       | Set-Aside         | Charleston          | 1    | <b>Building Improvements</b>               | \$30,000        | \$471,656              | 135             |
| C-22-3769       | RIF               | Cherokee            | 4    | Real Property Improvements                 | \$2,500,000     | \$96,079,200           | 263             |
| C-22-3770       | Set-Aside         | Greenville          | 1    | Real Property Improvements                 | \$150,000       | \$11,500,000           | 30              |
| C-22-3771       | Set-Aside         | Charleston          | 1    | <b>Building Improvements</b>               | \$400,000       | \$15,000,000           | 170             |
| C-22-3772       | Set-Aside         | Greenville          | 1    | <b>Building Improvements</b>               | \$200,000       | \$13,052,000           | 40              |
| C-22-3773       | Set-Aside         | Greenville          | 1    | <b>Building Improvements</b>               | \$250,000       | \$224,200,000          | 322             |
| C-22-3774       | Set-Aside         | York                | 1    | Real Property Improvements                 | \$200,000       | \$1,000,000,000        | 12              |
| C-22-3779       | Set-Aside         | Richland            | 1    | <b>Building Improvements</b>               | \$200,000       | \$10,000,000           | 40              |
| C-23-3788       | Set-Aside         | Berkeley            | 1    | <b>Building Improvements</b>               | \$250,000       | \$14,835,300           | 55              |
| C-23-3789       | Set-Aside         | Florence            | 2    | Road Improvements                          | \$150,000       | \$20,901,000           | 29              |
| C-23-3794       | Set-Aside         | York                | 1    | Real Property Improvements                 | \$200,000       | \$22,900,000           | 52              |
| C-23-3795       | RIF               | Clarendon           | 3    | Building Upfit/Improvements                | \$400,000       | \$29,350,000           | 200             |
| C-23-3796       | RIF               | Darlington          | 3    | <b>Building Improvements</b>               | \$100,000       | \$7,200,000            | 41              |
| C-23-3797       | Set-Aside         | Greenville          | 1    | <b>Building Improvements</b>               | \$200,000       | \$48,357,500           | 87              |
| C-23-3804       | Set-Aside         | Beaufort            | 1    | Real Property Improvements                 | \$50,000        | \$8,598,416            | 21              |
| C-23-3809*      | Closing           | Laurens             | 3    | Real Property Improvements                 | \$15,000,000    | \$500,000,000          | 400             |
| C-23-3810       | Set-Aside         | Spartanburg         | 2    | <b>Building Improvements</b>               | \$1,000,000     | \$100,000,000          | 250             |
| C-23-3813       | Set-Aside         | Greenville          | 1    | Real Property Improvements                 | \$100,000       | \$43,000,000           | 118             |
| C-23-3814       | Set-Aside         | Anderson            | 2    | <b>Building Improvements</b>               | \$500,000       | \$68,000,000           | 193             |
| C-23-3822       | Set-Aside         | York                | 1    | <b>Building Improvements</b>               | \$100,000       | \$16,000,000           | 87              |
| C-23-3829       | RIF               | Chester             | 4    | Real Property Improvements                 | \$500,000       | \$50,280,000           | 102             |
| C-23-3831       | RIF               | Clarendon           | 3    | <b>Building Improvements</b>               | \$250,000       | \$7,370,000            | 50              |
| C-23-3834       | Set-Aside         | Spartanburg         | 2    | <b>Building Improvements</b>               | \$100,000       | \$51,850,000           | 65              |
| C-23-3835       | Set-Aside         | Spartanburg         | 2    | <b>Building Improvements</b>               | \$250,000       | \$12,612,000           | 67              |
| C-23-3837       | Closing           | Pickens             | 2    | <b>Building Construction</b>               | \$750,000       | \$33,060,000           | 176             |
| C-23-3839       | RIF               | Sumter              | 3    | Infrastructure Improvements                | \$100,000       | \$23,750,000           | 20              |
| C-23-3866       | Set-Aside         | Charleston          | 1    | Real Property Improvements                 | \$250,000       | \$54,800,000           | 111             |
| Totals          |                   | 76 Projects         |      |  | \$69,505,000    | \$7,201,551,202        | 10,285          |

<sup>\*</sup>Of this grant, \$13 million also required approval of Joint Bond Review Committee.

Please note: this table only includes grants that have been formally approved by the Council and accepted by the company involved.

#### RURAL DEVELOPMENT PROJECTS

#### RURAL DEVELOPMENT

In 2019, the Council allocated funding for specific rural development efforts. Out of the Rural Infrastructure Fund, \$2.5 million was allocated for "Targeted Rural Strategies," and \$1 million was allocated for "Rural Stabilization" projects. These grants provide funding for specialized efforts to benefit the state's most rural counties.

The Targeted Rural Strategies Program was established to support identified rural counties in developing sustainable pathways to success and enhancing their economic competitiveness. Under this initiative, grant funds known as Rural Initiative Grants ("RI") were allocated to various targeted counties to finance projects addressing geographical and economic challenges. In 2022, the Growing Rural Communities Grant ("GRC") Program was introduced with a \$4 million allocation from the Council, aimed at expanding the reach of the RI Program. The GRC Program encompasses all twenty-four Tier III and IV counties that do not benefit from the RI Program. Currently, there are 13 GRC Projects, with a committed amount of \$3,879,915. Among these projects, eight have signed Grant Agreements, totaling \$2,829,915. These projects include downtown renovations, beautification and accessibility for an outdoor pavilion, and site improvements to industrial properties. The remaining five projects, amounting to \$1,050,000, are expected to have signed Grant Agreements by June 30, 2024.

The 2023 funding for rural development and other non-business development projects is detailed on the following page.

| <b>New Rural Development Activity</b> |
|---------------------------------------|
| Calendar Year 2023                    |

| County       | Project Description                             | <b>Award Amount</b> |
|--------------|---|---------------------|
| Abbeville    | Civic Center Improvements City of Abbeville     | \$200,000           |
| Cherokee     | Recreation Facilities                           | \$250,000           |
| Chester      | Improvements to Market Pavilion City of Chester | \$250,000           |
| Chesterfield | Sewer Line Improvements Town of Chesterfield    | \$200,000           |
| Chesterfield | Recreation Facilities City of Cheraw            | \$500,000           |
| Hampton      | Water Service Expansion within SCIC Park        | \$449,000           |
| Union        | Industrial Park Improvement                     | \$825,000           |
| Williamsburg | Crosswalk and Landscaping Town of Greeleyville  | \$155,915           |
| Total        | 8 Projects                                      | \$2,829,915         |

# **GRANT PROGRAM COMPLIANCE**

Grants from any of the funds managed by the Council, including the Set-Aside Fund, Rural Infrastructure Fund and Closing Fund, are made under and in accordance with the laws of the State of South Carolina. The federal and state courts within South Carolina have exclusive jurisdiction to adjudicate any disputes arising out of or in connection with these grants.

Failure to comply with any of the terms and conditions of the grant can cause the Council to take, in addition to any relief that it is entitled to by law, any or all of the following actions:

- Require repayment of all or a portion of any grant funds provided;
- Cancel, terminate, or suspend the grant, in whole or in part; and/or
- Refrain from extending any further assistance or grant funds until such time as the grantee is in full compliance with the terms and conditions of the grant agreement and/or the company is in full compliance with the terms and conditions of the performance agreement.

#### **MONITORING**

The portion of projects to be funded in whole or in part with grant funds must generally be completed by the grantee within 18 months of the date of award of the grant. Completion is defined as the final documentation by the grantee to the Council of grant funds expended and issuance by the Council of a notification in writing of the financial closure of the grant. For projects that involve building renovations, once all grant funds have been expended, a Council representative will contact the company and conduct an on-site visit to ensure that grant funds were used as represented by the company. When grant funds are used for site preparation, building construction or improvements to water/sewer, road or rail improvements, verification can be made without a visit to the company. The Council may grant extensions to the completion period requirement at its discretion.

All projects must generally begin within three months of the date of award of the grant. If the grantee does not begin the project within three months of the date of award of the grant, the Council reserves the right to rescind the grant, require the repayment of any grant funds provided to the grantee and terminate the agreement.

After financial closeout, final closeout of economic development grants does not occur until the terms of the performance agreement are satisfied.

#### **PROCUREMENT**

Records for property purchased totally or partially with grant funds must be retained for a period of three years after its final disposition. The grantee will maintain records relating to procurement matters for the period of time prescribed by applicable procurement laws, regulations and guidelines, but no less than three years. All other pertinent grant and project records including financial records, supporting documents and statistical records will be retained for a minimum of three years after notification in writing by the Council of the closure of the grant.

The grantee will certify, to the best of its knowledge, information and belief, that the work on the project for which reimbursement is requested has been completed in accordance with the terms and conditions of the grant agreement. The grantee will return surplus grant funds that result from project cost underruns and commit and provide monies from its own resources for cost overruns that are required to complete the project.

#### PERFORMANCE REQUIREMENTS

As described herein, for economic development projects, a company is required to enter into a performance agreement with the Council and the local government grantee pursuant to which the company commits to certain investment and job creation requirements. Generally, a company must satisfy those requirements within five years from the date that the grant application is approved but larger projects may be given a longer period of time for performance. For grants greater than \$100,000, the company is also required to maintain the investment and jobs for a certain period of time. If the company fails to satisfy the requirements or fails to maintain (if applicable), the company is required to repay a pro rata portion of grant funds disbursed.

The Council has a template Performance Agreement that is used for economic development projects, which is regularly reviewed and improved. There were no substantive changes made to the template agreement during 2023.

#### ECONOMIC DEVELOPMENT PERFORMANCE

When a project reaches the end of the time period during which it must satisfy the investment and job creation requirements set forth in its Performance Agreement, the company must certify to its actual investment and job creation and provide back-up documentation to support its performance. A company generally has five years to meet the requirements, but can certify at any time within the performance period. If a company has not certified prior to the end of the performance period, the Council provides a reminder the quarter before the period ends. Once the deadline has passed, the Council staff will reach out to the company if it still has not certified.

The Council staff will review all documentation submitted regarding performance and will ask questions or request any additional supporting documentation that is needed. If the requirements have been satisfied, the Council will either close the grant or begin the maintenance period, as applicable.

Grants often remain open beyond the end of the performance period to give Council staff time to obtain and evaluate performance. If requirements have not been met, the Council will evaluate the project and calculate the amount of a pro rata repayment due or extend the deadline for performance. Repayments are generally due within 30 days after the date of the letter notifying the company of the amount of repayment. In the case, of large repayments, the Council may negotiate a payment plan with the company to improve chances of collecting. The Council works with the South Carolina Department of Revenue to pursue collections through the Government Enterprise Accounts Receivable Collections Program (GEAR). If a company does not submit any repayment required by the date due, the debt will be submitted to GEAR for collections. Since the Council began working with GEAR in 2021, 15 Companies have been referred to GEAR, and 7 of those companies have made full repayment. From 2021 to 2023, the GEAR Program has collected \$567,177.41 in repayments of which \$444,073.80 has been repaid to the Council. The South Carolina Department of Revenue may retain up to 22% of any amounts collected through the GEAR Program.

#### HISTORICAL PERSPECTIVE

Although this report is for the purpose of detailing annual activity, companies have up to five years to meet investment and job creation requirements, and more time is required for the Council to receive documentation and evaluate performance; accordingly, demonstrating the value of a company's performance year-to-year is difficult. A project must be closed or beginning the maintenance period before actual performance can be measured. Providing information only on Performance Agreements closed during the year does not provide perspective on overall performance of companies benefiting from Council grants. Included herein is a breakdown of the activity during the period January 1, 2023 through December 31, 2023, but in order to provide historical perspective, the table on the following page also shows actual jobs and investment for all Performance Agreements for grants awarded from 2013 through 2023 that have been closed or have satisfied original requirements and had begun maintenance as of December 31, 2023.

On an aggregate basis, the 275 grants that have closed or begun maintenance have created 109% of the 36,779 jobs required and 141% of the \$10,939,776,111 investment required.

## Total Jobs & Investment by Year of Award Closed or In Maintenance Projects as of 12/31/2023

| Year<br>Awarded | Number<br>of Grants | Award<br>Amount | Jobs<br>Required | Jobs<br>Achieved | Investment<br>Required | Investment<br>Achieved   |
|-----------------|---------------------|-----------------|------------------|------------------|------------------------|--------------------------|
| 2013            | 41                  | \$22,645,886    | 3,769            | 3,382            | \$1,160,602,454        | \$1,021,156,402          |
| 2014            | 53                  | \$36,521,989    | 9,575            | 8,412            | \$2,026,261,738        | \$2,834,899,329          |
| 2015            | 60                  | \$38,686,220    | 8,952            | 9,021            | \$2,274,843,882        | \$3,145,464,753          |
| 2016            | 42                  | \$20,430,059    | 4,856            | 6,538            | \$2,056,621,093        | \$2,917,896,653          |
| 2017            | 41                  | \$33,890,000    | 5,802            | 8,072            | \$1,897,145,900        | \$2,345,456,202          |
| 2018            | 18                  | \$3,650,000     | 955              | 1,208            | \$382,703,162          | \$463,797,169            |
| 2019            | 8                   | \$12,725,000    | 1,253            | 1,762            | \$504,183,785          | \$2,045,070,612          |
| 2020            | 6                   | \$5,450,000     | 905              | 908              | \$351,395,000          | \$367,557,950            |
| 2021            | 6                   | \$3,100,000     | 712              | 768              | \$286,019,097          | \$335,391,260            |
| Total           | 275                 | \$177,099,155   | 36,779           | 40,071<br>109%   | \$10,939,776,111       | \$15,476,690,331<br>141% |

<sup>\*\*</sup> Note that projects related to more recently awarded grants are still in either the grant disbursement period or the 5-year performance period.

#### ACTIVITY JANUARY 1, 2023 THROUGH DECEMBER 31, 2023

Since 2020 and the start of the COVID-19 pandemic, companies throughout South Carolina have encountered many extraordinary challenges, which have persisted despite an easing of the pandemic conditions. Supply and distribution channels were, and continue to be, disrupted, and there continue to be shortages and delays in equipment, material and supply deliveries. Companies continue to struggle to overcome the persistent impacts on construction and operations. Markets were upset, which affected demand for many products and invalidated business projections based on pre-pandemic conditions. Nearly all employers, large and small, have had difficulty finding and hiring new employees at a time when maintaining full staffing, hiring replacement staff and maintaining full productivity has been equally as challenging. Costs continue to increase, hiring has remained difficult, and many projects continue to make slower than anticipated progress ramping up new projects. The Council has in many cases allowed extensions of performance periods to accommodate needs in the wake of the pandemic. And as a result, in spite of all of these challenges, many businesses not only survived but have managed to meet prepandemic goals for new investment and job creation.

#### PERFORMANCE HIGHLIGHTS

In spite of all the challenges of the past several years, taken as a whole, companies whose performance periods ended during 2023, or were certified to begin maintenance in 2023, did remarkably well, considering that two of the five years in their performance periods fell during the pandemic.

#### **Closed Performance Agreements:**

Forty-five companies submitted documentation of performance and their Performance Agreements were closed. These are detailed on Exhibit A. In terms of performance, these companies:

- Created 3,955 new jobs, including jobs created during nearly two years of the pandemic and which represented 80% of the combined goal of 4,968 new jobs, and
- Invested just over \$1.38 billion or 125% of the combined goal of just over \$1.1 billion.

Included in the above numbers are 18 companies that did not meet their jobs and/or investment requirements. The Council was able to collect \$1,564,650 in repayments from 15 of those companies, and waived or wrote off \$69,035 in repayments from 3 of those companies as detailed in Exhibit F.

#### Performance Requirements Met and Certified to Begin Maintenance:

Another 15 companies submitted documentation needed to satisfy their initial performance requirements and move into their maintenance periods. These are detailed on Exhibit B. Notably, these companies collectively exceeded both jobs and investment goals and:

- Created 3,786 new jobs, which represented 122% of the combined goal of 3,115 new jobs, and
- Invested \$950,249,141, which is 128% of the combined goal of \$743,340,438.

These 15 companies must now maintain their jobs and investment for a period of time ranging from two to five years depending on the size of the grant and the extent of any over-performance.

Nine additional companies had maintenance periods that ended during 2023 and the grants were closed. These nine companies were able to maintain a total of 1,679 jobs and a little more than \$529 million in investment as detailed in Exhibit C.

#### SUMMARY AND DESCRIPTION OF ATTACHED EXHIBITS

This annual report includes information about closed projects that illustrates not only the job creation and investment committed, but also the actual job creation and investment achieved. In addition, this annual report includes information about repayments issued during the year, any repayments made and/or amounts still outstanding, any requests for waiver or reduction of repayments, and any repayments deemed uncollectible. In an effort to increase transparency to the extent doing so does not harm the state's current business environment or ability to be competitive in the recruitment of new taxable investment and job creation, beginning with the 2022 annual report, the Council supplemented the illustrations with more information as well as adding summary information on any amendments to existing Performance Agreements that were approved, including increases in grant award amounts, extensions to grant periods (for disbursing funds), extensions of the deadlines for meeting minimum job and/or investment requirements during the Performance Period and changes in the minimum job or investment requirements. None of these items are currently required to be reported by statute.

During the period January 1, 2023 through December 31, 2023, the Council obtained documentation and, upon review of same, was able to close 45 grants, as set forth on Exhibit A, certify and begin the maintenance period for 15 grants, as set forth on Exhibit B, and certify compliance with maintenance requirements and close 9 grants, as set forth on Exhibit C. The Council's assessment of performance for 28 other grants that reached the end of the performance period during Calendar Year 2023 is still ongoing or was completed after December 31, 2023 and will be included in next year's annual report.

In addition, the Council extended the grant period for 13 companies, that were unable to draw down all grant funds within 18 months of the grant award date and the performance period for 11 companies that were unable to meet, or were delayed in meeting, both performance requirements as a result of the national pandemic or other unforeseen events. A grant award decrease was approved for one company. All amendments to performance agreements are detailed on Exhibit D.

Grants may also be terminated because the project did not move forward or because the performance period expired without any grant funds being disbursed. During 2023, 14 grants and performance agreements were terminated during the year for these reasons, as set forth on Exhibit E.

For various reasons, some companies have not been able to meet the investment and/or job requirements in full, and the Council has issued notices of repayments due based on the clawback provisions of the Performance Agreements. Exhibit F provides a table that includes information about repayment notifications that have been issued and repayments that were received during the period from January 1, 2023 through December 31, 2023, as well as repayments issued prior to 2023 that are still outstanding. Note that, where repayments have been received in full, the related Performance Agreement and grant were closed out in 2023.

Sometimes the Council determines the repayment amount should be reduced, waived, or written off given the circumstances of the project. In order to increase transparency and Council involvement, at each regularly scheduled quarterly meeting, beginning with the March 2022 meeting, staff submits recommendations for reduction, waiver or write-off of grant repayments to Council prior to presenting any proposed reduction or waiver to the company. During 2023, two repayments were deemed to be uncollectible and were written off and one repayment was waived by Council, as set forth in Exhibit F. Requests for reductions or waivers are in connection with projects where the company created significant

jobs and investment but still fell short of applicable performance requirements or where the grant funds were used for public infrastructure improvements.

Lastly, as stated above, the Council is now working with the Department of Revenue through the GEAR program to add another means of collection when repayments are still outstanding despite efforts of Council staff. During 2023, the Council staff referred five companies to the GEAR program for collection and through the program, during 2023, DOR collected \$147,949.39 in repayments of which \$115,444.39 was received by Council after the GEAR fee was deducted. Exhibit F provides information on all companies submitted to the GEAR program and all repayments received through the program.

# INDEX TO GRANTS LISTED IN EXHIBITS

| Grant<br>Number | County      | Company   | Award<br>Date | Award<br>Amount | Exhibit | Use of Funds   |
|-----------------|-------------|---|---------------|-----------------|---------|--|
| C-17-2814       | Cherokee    | ACE Bakery, LLC                                 | 12/7/2017     | \$100,000       | A       | Site Preparation and Building<br>Construction                  |
| C-17-2848       | Greenville  | ACL Airshop, LLC                                | 6/7/2018      | \$100,000       | D       | Site Preparation and Infrastructure Improvements               |
| C-16-2592       | Clarendon   | Advanta Southeast LLC                           | 12/3/2015     | \$200,000       | F       | Real Property Improvements                                     |
| C-17-2838       | Spartanburg | AFL Telecommunications LLC                      | 6/7/2018      | \$200,000       | В       | Building Construction  |
| C-21-3610       | Greenville  | Akasol Inc.                                     | 12/1/2022     | \$1,000,000     | Е       | Site Preparation   |
| C-17-2853       | Greenville  | Alorica Inc.                                    | 6/7/2018      | \$100,000       | Е       | Building Improvements  |
| C-13-2220       | Marion      | Aqua City Bottling, Inc.                        | 6/6/2013      | \$100,000       | F       | Building Improvements  |
| C-21-3530       | Dorchester  | Arcadia Cold Charleston, LLC                    | 3/3/2022      | \$250,000       | D       | Building Improvements and<br>Infrastructure Improvements       |
| C-17-2864       | Marlboro    | Arris Manufacturing, LLC                        | 12/6/2018     | \$1,000,000     | D       | Infrastructure Improvements                                    |
| C-16-2697       | Anderson    | Arthrex Manufacturing, Inc.                     | 9/7/2017      | \$2,750,000     | В       | Workforce Training, Site Preparation and Building Construction |
| C-17-2795       | Barnwell    | Augusta Fiberglass                              | 12/7/2017     | \$50,000        | A       | Infrastructure Improvements                                    |
| C-16-2702       | Aiken       | BAE Systems Land & Armaments, LP                | 3/2/2017      | \$200,000       | A, F    | Building Improvements  |
| C-17-2829       | Sumter      | Becton Dickinson and Company                    | 3/8/2018      | \$600,000       | В       | Road Improvements  |
| C-16-2551       | Bamberg     | Black Water Barrels, LLC                        | 6/2/2016      | \$100,000       | F       | Real Property Improvements                                     |
| C-14-2272       | Oconee      | BorgWarner, Inc.                                | 12/5/2013     | \$200,000       | A, C    | Real Property Improvements                                     |
| C-20-3421       | Jasper      | Builders FirstSource, Inc. (BFS Operations LLC) | 9/2/2021      | \$750,000       | D       | Building Improvements  |
| C-16-2700*      | Saluda      | CAB Business Development Center                 | 12/2/2016     | \$47,750        | F       | Building Improvements  |
| C-16-2622       | Calhoun     | Cablecraft Motion Controls LLC                  | 12/2/2016     | \$50,000        | F       | Building Construction  |
| C-17-2819       | Greenwood   | Capsugel Manufacturing, Inc.                    | 3/8/2018      | \$300,000       | В       | Site Preparation and Infrastructure<br>Improvements            |
| C-20-3313       | Greenwood   | Capsugel Manufacturing, LLC                     | 12/3/2020     | \$175,000       | В       | Site Preparation and Infrastructure Improvements               |
| RIF10350234     | Marlboro    | Carolina AAC, LLC                               | 6/29/2010     | \$189,800       | A       | Building Improvements  |
| C-16-2598       | Orangeburg  | Carolina Chips, Inc.                            | 3/3/2016      | \$100,000       | A, C    | Road Improvements  |
| C-17-2811       | Colleton    | Carolina Composites, LLC (Pioneer Boats)        | 12/7/2017     | \$100,000       | A, F    | Building Improvements  |
| C-16-2603       | Lee         | Carolina Metal Finishing, LLC                   | 6/7/2018      | \$50,000        |         | Site Preparation and Building Construction                     |
| C-19-3009       | Barnwell    | Cascades Tissue Group                           | 12/5/2019     | \$200,000       | Е       | Infrastructure Improvements                                    |
| C-20-3395       | Berkeley    | Century Aluminum of South Carolina, Inc.        | 9/2/2021      | \$700,000       | В       |  |
| C-17-2841       | Florence    | Charles Ingram Lumber Co., Inc.                 | 6/7/2018      | \$350,000       | В       | Water Improvements   |
| C-13-2218       | Greenwood   | Colombo Energy Inc.                             | 6/5/2014      | \$300,000       | A, C    | Road Work, Site Preparation and Infrastructure Improvements    |
| C-16-2607       | Lancaster   | CompuCom Systems, Inc.                          | 12/2/2016     | \$1,000,000     | F       | Site Preparation and Public Infrastructure Improvements        |
| C-17-2870       | Berkeley    | Curtiss-Wright Corporation                      | 9/6/2018      | \$100,000       |         | Site Preparation and Infrastructure<br>Improvements            |
| C-17-2865       | Spartanburg | DAA DraexImaier Automotive of<br>America LLC    | 9/6/2018      | \$500,000       | Е       |  |
| C-20-3335       | Newberry    | Daeyoung Electronics Co., Ltd.                  | 12/2/2021     | \$730,000       |         | Site Preparation and Building Construction                     |
| C-17-2826       | Florence    | David C. Poole Company, Inc.                    | 3/8/2018      | \$100,000       | Е       | Building Improvements  |

| Grant<br>Number | County       | Company                                 | Award<br>Date | Award<br>Amount | Exhibit | Use of Funds   |
|-----------------|--------------|---|---------------|-----------------|---------|--|
| C-13-2177       | Georgetown   | Davis Aircraft Products Co., Inc.       | 3/7/2013      | \$300,000       | F       | Building Improvements                                    |
| C-13-2153       | Richland     | Dayton Rogers of South Carolina,<br>LLC | 9/5/2013      | \$350,000       | A, F    | Site Preparation   |
| C-15-2510       | Greenville   | Decostar Industries, Inc.               | 6/4/2015      | \$250,000       |         | Real Property Improvements                               |
| C-17-2835       | Marion       | DMA Substantia, LLC                     | 3/8/2018      | \$100,000       | D       | Building Improvements                                    |
| C-18-2896       | Lexington    | Domino's Pizza LLC                      | 12/6/2018     | \$200,000       | Е       | Site Preparation and Infrastructure<br>Improvements      |
| C-16-2683       | Dorchester   | Dorchester County                       | 9/1/2016      | \$3,440,000     | D       | Road Improvements  |
| C-17-2837       | Orangeburg   | Ecomelida, Inc.                         | 3/8/2018      | \$750,000       | F       | Site Preparation and Building<br>Construction            |
| C-18-2946       | Williamsburg | Embroidery Solutions Mfg, LLC           | 6/6/2019      | \$75,000        | A       | Building Improvements                                    |
| C-20-3292       | Anderson     | EuWe Eugen Wexler US Plastics, Inc.     | 12/3/2020     | \$75,000        | A       | Site Preparation and Building<br>Construction            |
| C-17-2842       | Dorchester   | Everris NA, Inc.                        | 6/7/2018      | \$100,000       | A, F    | Building Improvements                                    |
| C-13-2194       | York         | Exel Inc.                               | 3/7/2013      | \$500,000       | A, C    | Site Preparation and Public Infrastructure Improvements  |
| C-15-2442       | Dillon       | Expert Machine Company                  | 12/4/2014     | \$47,521        | F       | Building Improvements                                    |
| C-13-2181       | Lancaster    | Fancy Pokket USA                        | 12/5/2013     | \$365,000       | F       | Site Preparation and Infrastructure<br>Improvements      |
| C-20-3348       | Laurens      | Fibertex Nonwovens Inc.                 | 3/4/2021      | \$150,000       |         | Site Preparation and Building Improvements               |
| C-16-2708       | Charleston   | Firefly Distillery, LLC                 | 3/2/2017      | \$50,000        | A       | Construction   |
| C-18-2911       | Greenville   | Fuyao Glass America                     | 12/6/2018     | \$100,000       | Е       | Building Improvements                                    |
| C-16-2612       | York         | Gabriel Performance Products            | 6/2/2016      | \$100,000       | A, F    | Building Improvements                                    |
| C-18-2893       | Aiken        | Green Energy Biofuel LLC                | 12/6/2018     | \$100,000       | D       | Building Improvements                                    |
| C-12-0325       | Dillon       | Harbor Freight Tools Texas, LP          | 12/6/2012     | \$1,000,000     | A, C    | Land Acquisition and Road<br>Improvements                |
| C-16-2638       | Dillon       | Harbor Freight Tools Texas, LP          | 12/2/2016     | \$5,000,000     | В       | Land Acquisition and Site Preparation                    |
| C-17-2794       | Spartanburg  | Highland Baking Company                 | 12/6/2018     | \$100,000       | A       | e e  |
| C-19-3223       | Greenville   | Home Depot U.S.A., Inc.                 | 9/10/2020     | \$75,000        | D       | <i>U</i> 1   |
| C-14-2385       | Charleston   | Hubner Manufacturing Corporation        | 12/4/2014     | \$350,000       | A, F    | Real Property Improvements                               |
| C-16-2576       | Orangeburg   | Husqvarna North America                 | 3/3/2016      | \$200,000       | A, C    | Real Property Improvements                               |
| C-19-3031       | Spartanburg  | IGP NA Operations, LLC                  | 9/10/2020     | \$100,000       | Е       | Building Improvements                                    |
| C-16-2593       | Colleton     | JGBR American Investing Corp.           | 3/3/2016      | \$250,000       | F       | Real Property Improvements                               |
| C-17-2858       | Berkeley     | JW Aluminum Company                     | 6/7/2018      | \$500,000       | F       | Infrastructure Improvements                              |
| C-13-2162       | Lancaster    | Keer America Corporation                | 6/6/2013      | \$4,000,000     | F       | Land Acquisition and Real Property<br>Improvements       |
| C-17-2836       | Spartanburg  | Keurig Green Mountain, Inc.             | 3/8/2018      | \$3,850,000     | F       | Site Preparation and Building<br>Construction            |
| C-16-2599       | Williamsburg | LHSC, Inc.                              | 6/1/2017      | \$150,000       |         | Building Construction and<br>Infrastructure Improvements |
| C-21-3572       | Greenville   | Lima One Capital, LLC                   | 12/1/2022     | \$500,000       | D       | Site Preparation and Building<br>Construction            |
| C-18-2880       | Orangeburg   | Longleaf Packaging, LLC                 | 9/6/2018      | \$100,000       | A       | Improvements   |
| C-15-2504       | Colleton     | Lowcountry Aviation Company,<br>LLC     | 6/4/2015      | \$1,150,000     | F       | Real Property Improvements                               |
| C-20-3362       | Charleston   | M.C. Dean, Inc.                         | 6/3/2021      | \$200,000       | D       | Real Property Improvements                               |
| C-17-2824       | Spartanburg  | Magna Seating of America, Inc.          | 6/7/2018      | \$100,000       | A       | Site Preparation   |

| Grant<br>Number | County      | Company                                      | Award<br>Date | Award<br>Amount | Exhibit | Use of Funds   |
|-----------------|-------------|--|---------------|-----------------|---------|--|
| C-18-2939       | Spartanburg | Magna Seating of America, Inc.               | 6/6/2019      | \$500,000       | D       | Site Preparation   |
| C-16-2742       | Charleston  | MAHLE Behr Charleston Inc.                   | 9/7/2017      | \$250,000       | F       | Building Construction  |
| C-16-2589       | Lancaster   | Makrochem                                    | 12/3/2015     | \$50,000        | A, F    | Real Property Improvements                                       |
| C-20-3377       | Charleston  | Mediterranean Shipping Co. (USA)<br>Inc.     | 12/2/2021     | \$1,200,000     | D       | Site Preparation and Building<br>Construction                    |
| C-17-2857       | Sumter      | Merchant Iron Works Inc.                     | 6/7/2018      | \$100,000       | A       | Site Preparation   |
| C-17-2813       | Clarendon   | Meritor Heavy Vehicle LLC                    | 3/8/2018      | \$200,000       | D       | Site Preparation and Building Construction                       |
| C-17-2860       | Richland    | Miwon Specialty Chemical USA, Inc.           | 3/7/2019      | \$200,000       | D       |  |
| C-19-2992       | Newberry    | MM Technics LP                               | 9/12/2019     | \$100,000       | D       | Site Preparation   |
| C-22-3642       | Laurens     | Motor City Racks                             | 9/1/2022      | \$300,000       | D       | Building Improvements  |
| C-16-2691       | Sumter      | Mount Franklin Foods, LLC                    | 3/2/2017      | \$300,000       | A, F    | Building Improvements  |
| C-13-2180       | Barnwell    | National Beverage Screen Printers, Inc.      | 12/6/2012     | \$100,000       | F       | Building Construction  |
| S1962           | Berkeley    | Nexans High Voltage USA, Inc.                | 9/1/2011      | \$1,000,000     | A       | Site Preparation   |
| C-19-3152       | Florence    | Niagara Bottling, LLC                        | 3/5/2020      | \$700,000       | В       | Site Preparation and Building Construction                       |
| C-20-3307       | Florence    | Niagara Bottling, LLC                        | 3/4/2021      | \$500,000       | В       | Infrastructure Improvements                                      |
| C-19-3154       | Berkeley    | Nucor Steel Berkeley                         | 9/10/2020     | \$400,000       |         | Site Preparation   |
| C-21-3513       | Berkeley    | Nucor Steel Berkeley (Nucor Corp)            | 12/2/2021     | \$100,000       | D       | Site Preparation and Building Improvements                       |
| C-20-3312       | Hampton     | Nupi Americas, Inc.                          | 3/4/2021      | \$150,000       | A, D    | Land Acquisition   |
| C-17-2779       | Lexington   | Owen Industrial Products, Inc.               | 9/7/2017      | \$100,000       | A       | Site Preparation and Building<br>Construction                    |
| C-18-2907       | Richland    | Owens Corning Non-Woven -<br>Blythewood, LLC | 12/6/2018     | \$150,000       | Е       | Building Improvements  |
| C-16-2601       | York        | OXCO, Inc.                                   | 12/2/2016     | \$200,000       | A, F    | Site Preparation and Building<br>Construction                    |
| C-16-2686       | Spartanburg | Pacific Industrial Development<br>Corp       | 3/2/2017      | \$150,000       | A, F    |  |
| C-16-2305       | Greenville  | PL Developments, LLC                         | 12/2/2016     | \$750,000       |         | Site Preparation and Building<br>Construction                    |
| C-16-2699       | Greenville  | Poseidon Advanced Materials                  | 12/2/2016     | \$100,000       |         | Building Improvements  |
| C-15-2531       | Clarendon   | ProBrass Inc.                                | 3/2/2017      | \$200,000       | F       | Building Improvements  |
| C-17-2820       | York        | QEMS, Inc.                                   | 3/8/2018      | \$100,000       | D       | & I  |
| C-18-2978       | Berkeley    | Quantix SCS LLC                              | 12/5/2019     | \$100,000       | D       | Improvements   |
| C-13-2173       | Aiken       | Recleim - SC LLC                             | 3/7/2013      | \$675,000       |         | Real Property Improvements                                       |
| C-15-2399       | Florence    | Red Bone Alley Foods, LLC                    | 9/4/2014      | \$450,000       | F       | Real Property Improvements                                       |
| C-14-2271       | Berkeley    | RePower South Berkeley, LLC                  | 3/8/2018      | \$350,000       | В       | Construction   |
| C-16-2639       | Dorchester  | Robert Bosch LLC                             | 12/2/2016     | \$500,000       | F       | Building Improvements  |
| C-17-2804       | Anderson    | Robert Bosch LLC                             | 12/7/2017     | \$400,000       | A, F    | E 1  |
| C-16-2759       | Chester     | Roseburg South Engineered Wood, LLC          | 9/7/2017      | \$903,000       | D       | Building Construction  |
| C-17-2781       | Pickens     | Safeplast NA Company Ltd                     | 9/7/2017      | \$100,000       | A, F    | Improvements, Building Construction                              |
| C-16-2766       | Newberry    | Samsung Corp                                 | 6/1/2017      | \$18,650,000    | D       | Building Acquisition/Construction,<br>Real Property Improvements |

| Grant<br>Number | County       | Company   | Award<br>Date | Award<br>Amount | Exhibit | Use of Funds   |
|-----------------|--------------|---|---------------|-----------------|---------|--|
| C-17-2816       | Berkeley     | Science Applications International<br>Corporation | 3/8/2018      | \$750,000       | Е       | Building Construction  |
| C-16-2714       | Dorchester   | Scout Boats, Inc.                                 | 3/2/2017      | \$350,000       | F       | Road Improvements  |
| C-19-3249       | Greenville   | Sixin North America, Inc.                         | 9/10/2020     | \$100,000       | Е       | Site Preparation and Building<br>Improvements                          |
| C-18-2905       | Williamsburg | Solmax GSE  | 12/6/2018     | \$150,000       | Е       | Building Construction  |
| C-18-2944       | Charleston   | Spartan Motors, Inc.                              | 6/6/2019      | \$100,000       | A, F    | Building Improvements  |
| C-17-2812       | Hampton      | Specified Fittings, LLC                           | 3/8/2018      | \$50,000        | Е       | Building Improvements  |
| C-16-2733       | Cherokee     | Steel Creek Galvanizing Company,<br>LLC           | 9/7/2017      | \$490,000       | A, F    | Infrastructure Improvements  |
| C-16-2679       | Sumter       | Sumter Easy Home LLC                              | 6/1/2017      | \$250,000       | A, F    | Construction   |
| C-16-2625       | Dorchester   | Sundaram Holding USA, Inc.                        | 9/1/2016      | \$1,200,000     | В       | Construction   |
| C-18-2928       | Laurens      | The Muffin Mam, Inc.                              | 3/7/2019      | \$350,000       | F       | Improvements   |
| C-15-2529       | Berkeley     | Thorne Research, Inc.                             | 12/2/2016     | \$750,000       | В       | Construction   |
| C-16-2668       | Allendale    | Thunderbolt Biomass, Inc.                         | 3/2/2017      | \$100,000       | F       | Building Improvements  |
| C-17-2818       | Lexington    | TideWater Boats, LLC                              | 3/8/2018      | \$100,000       | A       | Building Improvements  |
| C-17-2861       | Marion       | Tie & Timber Technologies LLC                     | 9/6/2018      | \$525,000       | D       | Building Improvements  |
| C-14-2258       | Spartanburg  | Toray Carbon Fibers America, Inc.                 | 12/5/2013     | \$7,000,000     | D       | Real Property Improvements   |
| C-16-2553       | Greenville   | Tower Automotive Operations USA I, LLC            | 9/3/2015      | \$100,000       | A, C    | Real Property Improvements   |
| C-18-2877       | Laurens      | TrueCore, LLC                                     | 12/6/2018     | \$100,000       | A       | 1  |
| C-16-2726       | Greenville   | Turbine Technologies SC, LLC                      | 6/1/2017      | \$100,000       | F       | Building Improvements  |
| C-20-3321       | Richland     | Tyson Case Ready, LLC                             | 3/4/2021      | \$500,000       | A, F    | Site Preparation and Building Improvements                             |
| C-17-2827       | Orangeburg   | UFP Cameron, LLC                                  | 3/8/2018      | \$500,000       | В       | Building Improvements  |
| C-17-2825       | Pickens      | United Tool & Mold, Inc.                          | 3/8/2018      | \$75,000        | D       | Building Construction  |
| C-16-2660       | York         | US Foods, Inc.                                    | 12/2/2016     | \$200,000       | F       | Site Preparation and Building<br>Construction                          |
| C-17-2834       | Chesterfield | US Stevia, LLC                                    | 3/8/2018      | \$350,000       | A, F    | Building Improvements  |
| C-17-2801       | Spartanburg  | VIS LLC   | 3/8/2018      | \$150,000       | Е       | Real Property Improvements, Site<br>Preparation, Building Construction |
| C-15-2519       | Berkeley     | Volvo Car USA LLC                                 | 6/4/2015      | \$106,000,000   | D       | Improvements   |
| C-16-2581       | Florence     | Watson Wood Supply, LLC                           | 12/3/2015     | \$37,487        | F       | Real Property Improvements   |
| CL12113         | Richland     | WNS Global Services, Inc.                         | 3/7/2012      | \$500,000       | A, F    | Building Improvements  |
| C-14-2300       | Dillon       | Wyman Gordon                                      | 9/4/2014      | \$1,750,000     |         | Building Improvements and<br>Infrastructure Improvements               |
| C-17-2809       | Orangeburg   | Zeus Industrial Products, Inc.                    | 3/8/2018      | \$100,000       |         | Site Preparation, Building<br>Construction                             |
| C-15-2509       | Laurens      | ZF Transmissions Gray Court, LLC                  | 6/4/2015      | \$1,200,000     | A, C    | Land Acquisition   |
| Total           |              | 132 Projects                                      |               | \$191,325,558   |         |  |

Exhibit A Grants that Closed during Calendar Year 2023

| Grant<br>Number | County       | Company                                  | Award Date | Award<br>Amount | Disbursed<br>Amount | Jobs<br>Required | Investment<br>Required | Performance<br>Deadline | Jobs<br>Achieved | Investment<br>Achieved | Maintenance<br>Term | Years of<br>Maintenance |
|-----------------|--------------|--|------------|-----------------|---------------------|------------------|------------------------|-------------------------|------------------|------------------------|---------------------|-------------------------|
|                 |              |  |            |                 |                     | _                |                        |                         |                  |                        |                     | 1124111001141100        |
| C-17-2814       | Cherokee     | ACE Bakery, LLC                          | 12/7/2017  | \$100,000       | \$100,000           | 40               | \$31,000,000           | 12/7/2022               | 160              | \$35,857,592           | No                  |                         |
| C-17-2795       | Barnwell     | Augusta Fiberglass                       | 12/7/2017  | \$50,000        | \$50,000            | 12               | \$625,000              | 12/7/2022               | 18               | \$3,421,447            | No                  |                         |
| C-16-2702       | Aiken        | BAE Systems Land & Armaments, LP         | 3/2/2017   | \$200,000       | \$200,000           | 230              | \$8,470,000            | 3/2/2023                | 156              | \$10,148,382           | Yes                 | 5                       |
| C-14-2272       | Oconee       | BorgWarner, Inc.                         | 12/5/2013  | \$200,000       | \$200,000           | 105              | \$24,682,913           | 12/31/2016              | 105              | \$24,682,913           | Yes                 | 5                       |
| RIF10350234     | Marlboro     | Carolina AAC, LLC                        | 6/29/2010  | \$189,800       | \$189,800           | 35               | \$14,700,000           | 6/30/2016               | 39               | \$23,378,517           | No                  |                         |
| C-16-2598       | Orangeburg   | Carolina Chips, Inc.                     | 3/3/2016   | \$100,000       | \$100,000           | 15               | \$32,600,000           | 3/3/2021                | 17               | \$33,693,637           | Yes                 | 2                       |
| C-17-2811       | Colleton     | Carolina Composites, LLC (Pioneer Boats) | 12/7/2017  | \$100,000       | \$100,000           | 91               | \$917,000              | 12/7/2022               | 17               | \$2,354,912            | No                  |                         |
| C-16-2603       | Lee          | Carolina Metal Finishing, LLC            | 6/7/2018   | \$50,000        | \$50,000            | 20               | \$1,080,000            | 6/7/2023                | 25               | \$1,132,435            | No                  |                         |
| C-13-2218       | Greenwood    | Colombo Energy Inc.                      | 6/5/2014   | \$300,000       | \$300,000           | 70               | \$89,509,000           | 6/5/2019                | 76               | \$123,780,263          | Yes                 | 5                       |
| C-17-2870       | Berkeley     | Curtiss-Wright Corporation               | 9/6/2018   | \$100,000       | \$100,000           | 65               | \$52,000,000           | 9/6/2023                | 115              | \$73,651,718           | No                  |                         |
| C-13-2153       | Richland     | Dayton Rogers of South Carolina, LLC     | 9/5/2013   | \$350,000       | \$350,000           | 132              | \$12,260,000           | 9/5/2018                | 50               | \$4,847,014            | No                  |                         |
| C-15-2510       | Greenville   | Decostar Industries, Inc.                | 6/4/2015   | \$250,000       | \$250,000           | 134              | \$51,496,919           | 6/4/2020                | 193              | \$63,409,235           | Yes                 | 5                       |
| C-18-2946       | Williamsburg | Embroidery Solutions Mfg, LLC            | 6/6/2019   | \$75,000        | \$75,000            | 22               | \$2,700,000            | 6/6/2024                | 31               | \$2,839,986            | No                  |                         |
| C-20-3292       | Anderson     | EuWe Eugen Wexler US Plastics, Inc.      | 12/3/2020  | \$75,000        | \$75,000            | 16               | \$8,600,000            | 12/3/2025               | 24               | \$9,808,274            | No                  |                         |
| C-17-2842       | Dorchester   | Everris NA, Inc.                         | 6/7/2018   | \$100,000       | \$100,000           | 25               | \$3,200,000            | 6/7/2023                | 19               | \$6,738,830            | No                  |                         |
| C-13-2194       | York         | Exel Inc.                                | 3/7/2013   | \$500,000       | \$500,000           | 124              | \$40,000,000           | 3/7/2018                | 128              | \$39,748,642           | Yes                 | 5                       |
| C-16-2708       | Charleston   | Firefly Distillery, LLC                  | 3/2/2017   | \$50,000        | \$50,000            | 20               | \$6,720,000            | 3/2/2023                | 21               | \$9,269,551            | No                  |                         |
| C-16-2612       | York         | Gabriel Performance Products             | 6/2/2016   | \$100,000       | \$100,000           | 26               | \$2,900,000            | 6/3/2021                | 25               | \$4,111,791            | Yes                 | 5                       |
| C-12-0325       | Dillon       | Harbor Freight Tools Texas, LP           | 12/6/2012  | \$1,000,000     | \$1,000,000         | 200              | \$60,000,000           | 12/6/2018               | 200              | \$91,502,873           | Yes                 | 5                       |
| C-17-2794       | Spartanburg  | Highland Baking Company                  | 12/6/2018  | \$100,000       | \$0                 | 34               | \$11,301,316           | 12/6/2023               | 39               | \$12,062,168           | No                  |                         |
| C-14-2385       | Charleston   | Hubner Manufacturing Corporation         | 12/4/2014  | \$350,000       | \$350,000           | 50               | \$9,186,010            | 12/4/2021               | 0                | \$9,751,941            | No                  |                         |
| C-16-2576       | Orangeburg   | Husqvarna North America                  | 3/3/2016   | \$200,000       | \$200,000           | 25               | \$29,000,000           | 3/3/2021                | 58               | \$51,275,174           | Yes                 | 2                       |
| C-18-2880       | Orangeburg   | Longleaf Packaging, LLC                  | 9/6/2018   | \$100,000       | \$100,000           | 28               | \$5,707,000            | 9/6/2023                | 30               | \$7,574,883            | No                  |                         |
| C-17-2824       | Spartanburg  | Magna Seating of America, Inc.           | 6/7/2018   | \$100,000       | \$100,000           | 130              | \$8,026,579            | 6/7/2023                | 130              | \$8,026,579            | No                  |                         |
| C-16-2589       | Lancaster    | Makrochem                                | 12/3/2015  | \$50,000        | \$50,000            | 20               | \$7,500,000            | 12/3/2021               | 8                | \$6,325,283            | No                  |                         |
| C-17-2857       | Sumter       | Merchant Iron Works Inc.                 | 6/7/2018   | \$100,000       | \$100,000           | 27               | \$2,550,000            | 6/7/2023                | 27               | \$2,904,916            | No                  |                         |
| C-16-2691       | Sumter       | Mount Franklin Foods, LLC                | 3/2/2017   | \$300,000       | \$300,000           | 225              | \$10,000,000           | 3/2/2022                | 139              | \$16,766,712           | Yes                 | 5                       |
| S1962           | Berkeley     | Nexans High Voltage USA, Inc.            | 9/1/2011   | \$1,000,000     | \$1,000,000         | 131              | \$128,750,000          | 2/1/2023                | 183              | \$293,620,228          | No                  |                         |
| C-20-3312       | Hampton      | Nupi Americas, Inc.                      | 3/4/2021   | \$150,000       | \$150,000           | 28               | \$4,300,000            | 3/4/2026                | 57               | \$12,990,293           | No                  |                         |
| C-17-2779       | Lexington    | Owen Industrial Products, Inc.           | 9/7/2017   | \$100,000       | \$100,000           | 38               | \$20,000,000           | 9/7/2022                | 123              | \$36,624,845           | No                  |                         |
| C-16-2601       | York         | OXCO, Inc.                               | 12/2/2016  | \$200,000       | \$200,000           | 132              | \$13,000,000           | 12/2/2022               | 89               | \$19,255,550           | Yes                 | 5                       |

# Exhibit A Grants that Closed during Calendar Year 2023

| Grant<br>Number | County       | Company                                | Award Date | Award<br>Amount | Disbursed<br>Amount | Jobs<br>Required | Investment<br>Required | Performance<br>Deadline | Jobs<br>Achieved | Investment<br>Achieved | Maintenance<br>Term | Years of<br>Maintenance |
|-----------------|--------------|--|------------|-----------------|---------------------|------------------|------------------------|-------------------------|------------------|------------------------|---------------------|-------------------------|
| C-16-2686       | Spartanburg  | Pacific Industrial Development Corp    | 3/2/2017   | \$150,000       | \$150,000           | 53               | \$13,050,000           | 3/2/2023                | 14               | \$14,000,816           | Yes                 | 5                       |
| C-17-2804       | Anderson     | Robert Bosch LLC                       | 12/7/2017  | \$400,000       | \$400,000           | 130              | \$152,000,000          | 12/7/2022               | 0                | \$113,425,752          | Yes                 | 5                       |
| C-17-2781       | Pickens      | Safeplast NA Company Ltd               | 9/7/2017   | \$100,000       | \$100,000           | 30               | \$4,330,000            | 9/7/2022                | 12               | \$4,600,094            | No                  |                         |
| C-18-2944       | Charleston   | Spartan Motors, Inc.                   | 6/6/2019   | \$100,000       | \$100,000           | 308              | \$1,150,000            | 6/6/2024                | 0                | \$0                    | No                  |                         |
| C-16-2733       | Cherokee     | Steel Creek Galvanizing Company, LLC   | 9/7/2017   | \$490,000       | \$490,000           | 90               | \$14,502,000           | 9/4/2023                | 43               | \$17,742,364           | Yes                 | 5                       |
| C-16-2679       | Sumter       | Sumter Easy Home LLC                   | 6/1/2017   | \$250,000       | \$250,000           | 88               | \$36,403,000           | 6/1/2022                | 57               | \$11,753,509           | Yes                 | 5                       |
| C-17-2818       | Lexington    | TideWater Boats, LLC                   | 3/8/2018   | \$100,000       | \$100,000           | 100              | \$8,460,000            | 3/8/2023                | 104              | \$10,570,579           | No                  |                         |
| C-16-2553       | Greenville   | Tower Automotive Operations USA I, LLC | 9/3/2015   | \$100,000       | \$100,000           | 141              | \$44,631,000           | 9/3/2020                | 141              | \$44,631,000           | Yes                 | 3                       |
| C-18-2877       | Laurens      | TrueCore, LLC                          | 12/6/2018  | \$100,000       | \$100,000           | 44               | \$17,265,000           | 12/6/2023               | 45               | \$17,656,411           | No                  |                         |
| C-20-3321       | Richland     | Tyson Case Ready, LLC                  | 3/4/2021   | \$500,000       | \$500,000           | 330              | \$53,343,049           | 3/4/2026                | 220              | \$23,920,514           | Yes                 | 5                       |
| C-17-2834       | Chesterfield | US Stevia, LLC                         | 3/8/2018   | \$350,000       | \$10,035            | 50               | \$21,950,000           | 3/8/2023                | 0                | \$0                    | No                  |                         |
| CL12113         | Richland     | WNS Global Services, Inc.              | 3/7/2012   | \$500,000       | \$500,000           | 750              | \$4,250,000            | 9/30/2019               | 161              | \$6,020,389            | No                  |                         |
| C-17-2809       | Orangeburg   | Zeus Industrial Products, Inc.         | 3/8/2018   | \$100,000       | \$100,000           | 20               | \$15,925,000           | 3/8/2023                | 95               | \$19,855,835           | No                  |                         |
| C-15-2509       | Laurens      | ZF Transmissions Gray Court, LLC       | 6/4/2015   | \$1,200,000     | \$1,200,000         | 584              | \$23,800,000           | 6/4/2020                | 761              | \$57,117,992           | Yes                 | 5                       |
| Total           |              | 45 Projects                            |            | \$11,079,800    | \$10,639,835        | 4,968            | \$1,103,840,786        |                         | 3,955            | \$1,382,851,839        |                     |                         |

Exhibit B Grants that Certified and Began Maintenance in Calendar Year 2023

| Grant<br>Number | County      | Company                                  | Award Date | Award<br>Amount | Disbursed<br>Amount | Jobs Required | Investment<br>Required | Performance<br>Deadline | Jobs Achieved | Investment<br>Achieved | Maintenance<br>Term |
|-----------------|-------------|--|------------|-----------------|---------------------|---------------|------------------------|-------------------------|---------------|------------------------|---------------------|
| C-17-2838       | Spartanburg | AFL Telecommunications LLC               | 6/7/2018   | \$200,000       | \$200,000           | 60            | \$15,700,000           | 6/7/2023                | 60            | \$15,700,000           | 5                   |
| C-16-2697       | Anderson    | Arthrex Manufacturing, Inc.              | 9/7/2017   | \$2,750,000     | \$2,750,000         | 1,000         | \$73,500,000           | 9/7/2025                | 1,002         | \$109,878,329          | 5                   |
| C-17-2829       | Sumter      | Becton Dickinson and Company             | 3/8/2018   | \$600,000       | \$600,000           | 100           | \$90,000,000           | 3/8/2023                | 214           | \$128,550,047          | 5                   |
| C-17-2819       | Greenwood   | Capsugel Manufacturing, Inc.             | 3/8/2018   | \$300,000       | \$300,000           | 30            | \$46,954,000           | 3/8/2023                | 54            | \$51,343,554           | 5                   |
| C-20-3313       | Greenwood   | Capsugel Manufacturing, LLC              | 12/3/2020  | \$175,000       | \$175,000           | 30            | \$53,700,000           | 12/3/2025               | 69            | \$57,245,412           | 2                   |
| C-20-3395       | Berkeley    | Century Aluminum of South Carolina, Inc. | 9/2/2021   | \$700,000       | \$700,000           | 79            | \$58,652,000           | 9/2/2026                | 134           | \$84,746,005           | 5                   |
| C-17-2841       | Florence    | Charles Ingram Lumber Co., Inc.          | 6/7/2018   | \$350,000       | \$350,000           | 22            | \$33,000,000           | 6/7/2023                | 35            | \$56,054,311           | 5                   |
| C-16-2638       | Dillon      | Harbor Freight Tools Texas, LP           | 12/2/2016  | \$5,000,000     | \$5,000,000         | 400           | \$85,500,000           | 12/31/2023              | 698           | \$118,992,757          | 5                   |
| C-19-3152       | Florence    | Niagara Bottling, LLC                    | 3/5/2020   | \$700,000       | \$700,000           | 70            | \$70,000,000           | 3/5/2025                | 70            | \$70,000,000           | 5                   |
| C-20-3307       | Florence    | Niagara Bottling, LLC                    | 3/4/2021   | \$500,000       | \$500,000           | 80            | \$63,000,000           | 3/4/2026                | 120           | \$76,676,511           | 5                   |
| C-16-2305       | Greenville  | PL Developments, LLC                     | 12/2/2016  | \$750,000       | \$750,000           | 450           | \$21,058,412           | 12/2/2022               | 510           | \$31,074,916           | 5                   |
| C-14-2271       | Berkeley    | RePower South Berkeley, LLC              | 3/8/2018   | \$350,000       | \$350,000           | 60            | \$40,600,000           | 3/8/2023                | 60            | \$40,986,913           | 5                   |
| C-16-2625       | Dorchester  | Sundaram Holding USA, Inc.               | 9/1/2016   | \$1,200,000     | \$1,200,000         | 130           | \$50,500,000           | 12/31/2022              | 130           | \$50,500,000           | 5                   |
| C-15-2529       | Berkeley    | Thorne Research, Inc.                    | 12/2/2016  | \$750,000       | \$750,000           | 480           | \$35,000,000           | 12/1/2023               | 481           | \$50,329,268           | 5                   |
| C-17-2827       | Orangeburg  | UFP Cameron, LLC                         | 3/8/2018   | \$500,000       | \$500,000           | 124           | \$6,176,026            | 3/8/2023                | 149           | \$8,171,118            | 5                   |
| Total           |             | 15 Projects                              |            | \$14,825,000    | \$14,825,000        | 3,115         | \$743,340,438          |                         | 3,786         | \$950,249,141          |                     |

#### Exhibit C Grants that Certified to Maintenance and Closed in Calendar Year 2023

| Grant<br>Number | County     | Company                                | Award Date | Award<br>Amount | Disbursed<br>Amount | Jobs<br>Required | Investment<br>Required | Performance<br>Deadline | Jobs Achieved | Investment<br>Achieved | Maintenance<br>Term |
|-----------------|------------|--|------------|-----------------|---------------------|------------------|------------------------|-------------------------|---------------|------------------------|---------------------|
| Number          |            |  |            | Amount          | Amount              | Required         | Required               | Deaume                  |               | Acmeveu                | Term                |
| C-14-2272       | Oconee     | BorgWarner, Inc.                       | 12/5/2013  | \$200,000       | \$200,000           | 105              | \$24,682,913           | 12/31/2016              | 105           | \$24,682,913           | 5                   |
| C-16-2598       | Orangeburg | Carolina Chips, Inc.                   | 3/3/2016   | \$100,000       | \$100,000           | 15               | \$32,600,000           | 3/3/2021                | 17            | \$33,693,637           | 2                   |
| C-13-2218       | Greenwood  | Colombo Energy Inc.                    | 6/5/2014   | \$300,000       | \$300,000           | 70               | \$89,509,000           | 6/5/2019                | 76            | \$123,780,263          | 5                   |
| C-15-2510       | Greenville | Decostar Industries, Inc.              | 6/4/2015   | \$250,000       | \$250,000           | 134              | \$51,496,919           | 6/4/2020                | 193           | \$63,409,235           | 5                   |
| C-13-2194       | York       | Exel Inc.                              | 3/7/2013   | \$500,000       | \$500,000           | 124              | \$40,000,000           | 3/7/2018                | 128           | \$39,748,642           | 5                   |
| C-12-0325       | Dillon     | Harbor Freight Tools Texas, LP         | 12/6/2012  | \$1,000,000     | \$1,000,000         | 200              | \$60,000,000           | 12/1/2018               | 200           | \$91,502,873           | 5                   |
| C-16-2576       | Orangeburg | Husqvarna North America                | 3/3/2016   | \$200,000       | \$200,000           | 25               | \$29,000,000           | 3/3/2021                | 58            | \$51,275,174           | 2                   |
| C-16-2553       | Greenville | Tower Automotive Operations USA I, LLC | 9/3/2015   | \$100,000       | \$100,000           | 141              | \$44,631,000           | 9/3/2020                | 141           | \$44,631,000           | 3                   |
| C-15-2509       | Laurens    | ZF Transmissions Gray Court, LLC       | 6/4/2015   | \$1,200,000     | \$1,200,000         | 584              | \$23,800,000           | 6/4/2020                | 761           | \$57,117,992           | 5                   |
| Total           |            | 9 Projects                             |            | \$3,850,000     | \$3,850,000         | 1,398            | \$395,719,832          |                         | 1,679         | \$529,841,729          |                     |

# Exhibit D Amendments and Extensions to Grants and Performance Agreements in Calendar Year 2023

#### **Grant Award Amount Amendments**

| Grant<br>Number | County     | Company              | Award Date | Original Award | New Award<br>Amount | Date Approved | Original End<br>Date | Original Jobs<br>Required | New Jobs<br>Required | Investment<br>Required |
|-----------------|------------|----------------------|------------|----------------|---------------------|---------------|----------------------|---------------------------|----------------------|------------------------|
| C-19-3223       | Greenville | The Home Depot, Inc. | 9/10/2020  | \$75,000       | \$50,000            | 9/10/2023     | 3/10/2022            | 31                        | 12                   | \$2,200,000            |
| Total           |            | 1 Project            |            | \$75,000       | \$50,000            |               |                      | 31                        | 12                   | \$2,200,000            |

#### **Grant Period Extensions**

| Grant<br>Number | County      | Company                               | Award Date | Award Amount | Amount<br>Changed | Extension | Requirements<br>Changed | New Deadline | Jobs Required | Investment<br>Required |
|-----------------|-------------|---------------------------------------|------------|--------------|-------------------|-----------|-------------------------|--------------|---------------|------------------------|
| C-21-3530       | Dorchester  | Arcadia Cold Charleston, LLC          | 3/3/2022   | \$250,000    | No                | Yes       | No                      | 12/31/2026   | 69            | \$7,800,865            |
| C-20-3421       | Jasper      | Builders FirstSource, Inc.            | 9/2/2021   | \$750,000    | No                | Yes       | No                      | 9/2/2023     | 126           | \$14,928,000           |
| C-20-3335       | Newberry    | Daeyoung Electronics Co., Ltd.        | 12/2/2021  | \$730,000    | No                | Yes       | No                      | 4/30/2024    | 226           | \$51,000,000           |
| C-16-2683       | Dorchester  | Dorchester County Product Development | 9/1/2016   | \$3,440,000  | No                | Yes       | No                      | 4/1/2025     | NA            | NA                     |
| C-21-3572       | Greenville  | Lima One Capital, LLC                 | 12/1/2022  | \$500,000    | No                | Yes       | No                      | 3/1/2025     | 303           | \$40,995,000           |
| C-20-3362       | Charleston  | M.C. Dean, Inc.                       | 6/3/2021   | \$200,000    | No                | Yes       | No                      | 6/3/2024     | 126           | \$7,550,000            |
| C-18-2939       | Spartanburg | Magna Seating of America, Inc.        | 6/6/2019   | \$500,000    | No                | Yes       | No                      | 2/28/2024    | 112           | \$5,231,430            |
| C-20-3377       | Charleston  | Mediterranean Shipping Co. (USA) Inc. | 12/2/2021  | \$1,200,000  | No                | Yes       | No                      | 12/31/2024   | 135           | \$13,740,816           |
| C-17-2860       | Richland    | Miwon Specialty Chemical USA, Inc.    | 3/7/2019   | \$200,000    | No                | Yes       | No                      | 12/31/2023   | 25            | \$19,297,000           |
| C-21-3513       | Berkeley    | Nucor Steel Berkeley (Nucor Corp)     | 12/2/2021  | \$100,000    | No                | Yes       | No                      | 2/17/2024    | 0             | \$200,000,000          |
| C-20-3312       | Hampton     | Nupi Americas, Inc.                   | 3/4/2021   | \$150,000    | No                | Yes       | No                      | 6/30/2024    | 23            | \$4,300,000            |
| C-18-2978       | Berkeley    | Quantix SCS LLC                       | 12/5/2019  | \$100,000    | No                | Yes       | No                      | 10/31/2023   | 40            | \$18,860,000           |
| C-16-2766       | Newberry    | Samsung Corp                          | 6/1/2017   | \$10,000,000 | No                | Yes       | No                      | 6/1/2024     | 954           | \$350,000,000          |
| Total           |             | 13 Projects                           |            | \$18,120,000 |                   |           |                         |              | 2,139         | \$733,703,111          |

# Exhibit D Amendments and Extensions to Grants and Performance Agreements in Calendar Year 2023

### Performance Agreement Deadline Extensions

| Grant<br>Number | County      | Company                             | Award Date | Award Amount  | Amount<br>Changed | Extension | Requirements<br>Changed | New Deadline | Jobs Required | Investment<br>Required |
|-----------------|-------------|-------------------------------------|------------|---------------|-------------------|-----------|-------------------------|--------------|---------------|------------------------|
| C-17-2848       | Greenville  | ACL Airshop, LLC                    | 7/7/2018   | \$100,000     | No                | Yes       | No                      | 6/6/2024     | 32            | \$5,750,000            |
| C-17-2864       | Marlboro    | Arris Manufacturing, LLC            | 12/6/2018  | \$1,000,000   | No                | Yes       | No                      | 12/6/2024    | 132           | \$11,983,447           |
| C-17-2835       | Marion      | DMA Substantia, LLC                 | 3/8/2018   | \$100,000     | No                | Yes       | No                      | 3/8/2024     | 29            | \$4,702,600            |
| C-18-2893       | Aiken       | Green Energy Biofuel LLC            | 12/6/2018  | \$100,000     | No                | Yes       | No                      | 12/6/2024    | 42            | \$3,051,228            |
| C-17-2813       | Clarendon   | Meritor Heavy Vehicle LLC           | 3/8/2018   | \$200,000     | No                | Yes       | No                      | 3/8/2024     | 31            | \$5,275,000            |
| C-19-2992       | Newberry    | MM Technics LP                      | 9/12/2019  | \$100,000     | No                | Yes       | No                      | 9/12/2025    | 35            | \$6,000,000            |
| C-17-2820       | York        | QEMS, Inc.                          | 3/9/2018   | \$100,000     | No                | Yes       | No                      | 3/8/2024     | 110           | \$7,691,000            |
| C-16-2759       | Chester     | Roseburg South Engineered Wood, LLC | 9/7/2017   | \$903,000     | No                | Yes       | No                      | 12/31/2024   | 148           | \$200,191,200          |
| C-17-2861       | Marion      | Tie & Timber Technologies LLC       | 9/6/2018   | \$525,000     | No                | Yes       | No                      | 9/6/2024     | 51            | \$6,945,000            |
| C-14-2258       | Spartanburg | Toray Carbon Fibers America, Inc.   | 12/5/2013  | \$7,000,000   | No                | Yes       | No                      | 1/1/2027     | 350           | \$600,000,000          |
| C-17-2825       | Pickens     | United Tool & Mold, Inc.            | 3/8/2018   | \$75,000      | No                | Yes       | No                      | 3/8/2024     | 17            | \$11,100,000           |
| C-15-2519       | Berkeley    | Volvo Car USA, LLC                  | 6/4/2015   | \$106,000,000 | No                | Yes       | No                      | 12/31/2024   | 2,000         | \$600,000,000          |
| Total           |             | 12 Projects                         |            | \$116,203,000 |                   |           |                         |              | 2,977         | \$1,462,689,475        |

# Exhibit E Grants and Performance Agreements Terminated in Calendar Year 2023

| Grant<br>Number | County       | Company  | Award Date | Award<br>Amount | Disbursed<br>Amount | Jobs Required | Investment<br>Requirement | Performance<br>Deadline | Jobs Achieved | Investment<br>Achieved | Date Closed |
|-----------------|--------------|--|------------|-----------------|---------------------|---------------|---------------------------|-------------------------|---------------|------------------------|-------------|
| C-21-3610       | Greenville   | Akasol Inc.                                    | 12/1/2022  | \$1,000,000     | \$0                 | 201           | \$85,000,000              | 12/1/2027               | 0             | \$0                    | 2/8/2023    |
| C-17-2853       | Greenville   | Alorica Inc.                                   | 6/7/2018   | \$100,000       | \$0                 | 416           | \$4,400,000               | 6/7/2023                | 0             | \$0                    | 6/8/2023    |
| C-19-3009       | Barnwell     | Cascades Tissue Group                          | 12/5/2019  | \$200,000       | \$0                 | 0             | \$18,787,000              | 12/5/2024               | 0             | \$0                    | 8/8/2023    |
| C-17-2865       | Spartanburg  | DAA Draexlmaier Automotive of America LLC      | 9/6/2018   | \$500,000       | \$0                 | 336           | \$42,703,778              | 9/6/2023                | 0             | \$0                    | 10/4/2023   |
| C-17-2826       | Florence     | David C. Poole Company, Inc.                   | 3/8/2018   | \$100,000       | \$0                 | 30            | \$7,870,000               | 3/8/2023                | 0             | \$0                    | 10/4/2023   |
| C-18-2896       | Lexington    | Domino's Pizza LLC                             | 12/6/2018  | \$200,000       | \$0                 | 75            | \$20,000,000              | 12/6/2023               | 0             | \$0                    | 12/27/2023  |
| C-18-2911       | Greenville   | Fuyao Glass America                            | 12/6/2018  | \$100,000       | \$0                 | 70            | \$16,130,000              | 12/6/2023               | 0             | \$0                    | 12/27/2023  |
| C-19-3031       | Spartanburg  | IGP NA Operations, LLC                         | 9/10/2020  | \$100,000       | \$0                 | 40            | \$8,850,000               | 9/10/2025               | 0             | \$0                    | 9/1/2023    |
| C-18-2907       | Richland     | Owens Corning Non-Woven - Blythewood, LLC      | 12/6/2018  | \$150,000       | \$0                 | 16            | \$19,000,000              | 12/6/2023               | 0             | \$0                    | 12/27/2023  |
| C-17-2816       | Berkeley     | Science Applications International Corporation | 3/8/2018   | \$750,000       | \$0                 | 200           | \$28,000,000              | 3/8/2023                | 0             | \$0                    | 10/4/2023   |
| C-19-3249       | Greenville   | Sixin North America, Inc.                      | 9/10/2020  | \$100,000       | \$0                 | 94            | \$18,000,000              | 9/10/2025               | 0             | \$0                    | 9/1/2023    |
| C-18-2905       | Williamsburg | Solmax GSE                                     | 12/6/2018  | \$150,000       | \$0                 | 17            | \$1,606,051               | 12/6/2023               | 0             | \$0                    | 12/27/2023  |
| C-17-2812       | Hampton      | Specified Fittings, LLC                        | 3/8/2018   | \$50,000        | \$0                 | 36            | \$1,882,452               | 3/8/2023                | 0             | \$0                    | 10/4/2023   |
| C-17-2801       | Spartanburg  | VIS LLC  | 3/8/2018   | \$150,000       | \$0                 | 19            | \$16,900,000              | 3/8/2023                | 0             | \$0                    | 10/4/2023   |
| Total           |              | 14 Projects                                    |            | \$3,650,000     |                     | 1,550         | \$289,129,281             |                         |               |                        |             |

# Exhibit F Repayments Issued, Received and Balances Due in Calendar Year 2023

#### Closed – No Balance Due

| Grant<br>Number | County       | Company                                     | Award<br>Date | Award<br>Amount | Disbursed<br>Amount | Jobs<br>Required | Investment<br>Required |           | Jobs<br>Achieved | Investment<br>Achieved | Prorata<br>Repayment | Negotiated<br>Repayment | Total<br>Amount<br>Paid | Balance<br>Due | Waived<br>Written<br>Off | Referred<br>to Gear | Balance<br>Written<br>Off |
|-----------------|--------------|---|---------------|-----------------|---------------------|------------------|------------------------|-----------|------------------|------------------------|----------------------|-------------------------|-------------------------|----------------|--------------------------|---------------------|---------------------------|
| C-16-2702       | Aiken        | BAE Systems Land &<br>Armaments, LP         | 3/2/2017      | \$200,000       | \$200,000           | 230              | \$8,470,000            | 3/2/2023  | 156              | \$10,148,382           | \$32,000             |                         | \$32,000                | \$0            |                          |                     |                           |
| C-16-2700*      | Saluda       | CAB Business Development<br>Center          | 12/2/2016     | \$47,750        | \$47,750            | 72               | \$576,650              | 12/2/2021 | 0                | \$0                    | \$47,750             |                         | \$47,750                | \$0            |                          |                     |                           |
| C-17-2811       | Colleton     | Carolina Composites, LLC (Pioneer Boats)    | 12/7/2017     | \$100,000       | \$100,000           | 91               | \$917,000              | 12/7/2022 | 17               | \$2,354,912            | \$40,500             |                         | \$40,500                | \$0            |                          |                     |                           |
| C-13-2153       | Richland     | Dayton Rogers of South<br>Carolina, LLC     | 9/5/2013      | \$350,000       | \$350,000           | 132              | \$12,260,000           | 9/5/2018  | 50               | \$4,847,014            | \$213,500            | \$144,000               | \$144,000               | \$0            |                          |                     |                           |
| C-17-2842       | Dorchester   | Everris NA, Inc.                            | 6/7/2018      | \$100,000       | \$100,000           | 25               | \$3,200,000            | 6/7/2023  | 19               | \$6,738,830            | \$12,000             |                         | \$12,000                | \$0            |                          |                     |                           |
| C-16-2612       | York         | Gabriel Performance<br>Products             | 6/2/2016      | \$100,000       | \$100,000           | 26               | \$2,900,000            | 6/3/2021  | 25               | \$4,111,791            | \$2,000              |                         | \$0                     | \$0            | Yes                      |                     | \$2,000                   |
| C-14-2385       | Charleston   | Hubner Manufacturing<br>Corporation         | 12/4/2014     | \$350,000       | \$350,000           | 50               | \$9,186,010            | 12/4/2021 | 0                | \$9,751,941            | \$175,000            |                         | \$175,000               | \$0            |                          |                     |                           |
| C-16-2589       | Lancaster    | MAKROCHEM, LLC                              | 12/3/2015     | \$50,000        | \$50,000            | 20               | \$7,500,000            | 12/3/2021 | 8                | \$6,325,283            | \$19,000             |                         | \$19,000                | \$0            |                          | Yes                 |                           |
| C-16-2691       | Sumter       | Mount Franklin Foods South<br>Carolina, LLC | 3/2/2017      | \$300,000       | \$300,000           | 225              | \$10,000,000           | 3/2/2022  | 139              | \$16,766,712           | \$57,000             |                         | \$0                     | \$0            | Yes                      |                     | \$57,000                  |
| C-16-2601       | York         | OXCO, Inc.                                  | 12/2/2016     | \$200,000       | \$200,000           | 132              | \$13,000,000           | 12/2/2022 | 89               | \$19,255,550           | \$33,000             |                         | \$33,000                | \$0            |                          |                     |                           |
| C-16-2686       | Spartanburg  | Pacific Industrial Development Corp         | 3/2/2017      | \$150,000       | \$150,000           | 53               | \$13,050,000           | 3/2/2023  | 14               | \$14,000,816           | \$55,500             |                         | \$55,500                | \$0            |                          |                     |                           |
| C-17-2804       | Anderson     | Robert Bosch LLC                            | 12/7/2017     | \$400,000       | \$400,000           | 130              | \$152,000,000          | 12/7/2022 | 0                | \$113,425,752          | \$250,000            |                         | \$250,000               | \$0            |                          |                     |                           |
| C-17-2781       | Pickens      | Safeplast NA Company Ltd                    | 9/7/2017      | \$100,000       | \$100,000           | 30               | \$4,330,000            | 9/7/2022  | 12               | \$4,600,094            | \$30,000             |                         | \$30,000                | \$0            |                          |                     |                           |
| C-18-2944       | Charleston   | Spartan Motors USA, Inc.                    | 6/6/2019      | \$100,000       | \$100,000           | 308              | \$1,150,000            | 6/6/2024  | 0                | \$0                    | \$100,000            |                         | \$100,000               | \$0            |                          |                     |                           |
| C-16-2733       | Cherokee     | Steel Creek Galvanizing<br>Company, LLC     | 9/7/2017      | \$490,000       | \$490,000           | 90               | \$14,502,000           | 9/4/2023  | 43               | \$17,742,364           | \$127,400            |                         | \$127,400               | \$0            |                          |                     |                           |
| C-16-2679       | Sumter       | Sumter Easy Home LLC                        | 6/1/2017      | \$250,000       | \$250,000           | 88               | \$36,403,000           | 6/1/2022  | 57               | \$11,753,509           | \$128,750            |                         | \$128,750               | \$0            |                          | Yes                 |                           |
| C-20-3321       | Richland     | Tyson Case Ready, LLC                       | 3/4/2021      | \$500,000       | \$500,000           | 330              | \$53,343,049           | 3/4/2026  | 220              | \$23,920,514           | \$220,000            |                         | \$220,000               | \$0            |                          |                     |                           |
| C-17-2834       | Chesterfield | US Stevia, LLC                              | 3/8/2018      | \$350,000       | \$10,035            | 50               | \$21,950,000           | 3/8/2023  | 0                | \$0                    | \$10,035             |                         | \$0                     | \$0            | Yes                      |                     | \$10,035                  |
| CL12113         | Richland     | WNS Global Services, Inc.                   | 3/7/2012      | \$500,000       | \$500,000           | 750              | \$4,250,000            | 9/30/2019 | 161              | \$6,020,389            | \$197,500            |                         | \$197,500               | \$0            |                          |                     |                           |
| Total           |              | 19 Projects                                 |               | \$4,637,750     | \$4,297,785         | 2,832            | \$368,987,709          |           | 1,010            | \$271,763,853          | \$1,750,935          |                         | \$1,612,400             |                |                          |                     | \$69,035                  |

<sup>\*</sup>Reported as written off in 2020, however, Saluda County repaid the grant funds when the building was sold.

## Exhibit F Repayments Issued, Received and Balances Due in Calendar Year 2023

Open - Balance Due

| Grant<br>Number | County       | Company                                    | Award<br>Date | Award<br>Amount | Disbursed<br>Amount | Jobs<br>Required | Investment<br>Required | Performance<br>Deadline | Jobs<br>Achieved | Investment<br>Achieved |             | Negotiated<br>Repayment | Total<br>Amount | Due         |     | Referred<br>to Gear | Written |
|-----------------|--------------|--|---------------|-----------------|---------------------|------------------|------------------------|-------------------------|------------------|------------------------|-------------|-------------------------|-----------------|-------------|-----|---------------------|---------|
| C-13-2220       | Marion       | Aqua City Bottling, Inc.                   | 6/6/2013      | \$100,000       | \$100,000           | 50               | \$1,500,000            | 6/6/2018                | 0                | \$0                    | \$100,000   |                         | <b>Paid</b> \$0 | \$100,000   | Off | Yes                 | Off     |
| C-16-2551       | Bamberg      | Black Water Barrels, LLC                   | 6/2/2016      | \$200,000       | \$200,000           | 57               | \$3,665,000            | 6/2/2021                | 0                | \$4,996,115            | \$100,000   |                         | \$0             | \$100,000   |     |                     |         |
| C-16-2622       | Calhoun      | Cablecraft Motion Controls<br>LLC          | 12/2/2016     | \$50,000        | \$50,000            | 42               | \$230,000              | 3/3/2023                | 6                | \$1,672,758            | \$21,500    |                         | \$0             | \$21,500    |     |                     |         |
| C-16-2607       |              | CompuCom Systems, Inc.                     | 12/2/2016     | \$1,000,000     | \$1,000,000         | 1,500            | \$36,000,000           | 12/2/2021               | 166              | \$33,583,533           | \$480,000   |                         | \$200,000       | \$280,000   |     |                     |         |
| C-13-2177       |              | Davis Aircraft Products<br>Co., Inc.       | 3/7/2013      | \$300,000       | \$300,000           | 100              | \$5,500,000            | 3/7/2019                | 9                | \$2,429,475            | \$220,500   | \$206,910               | \$100,000       | \$106,910   |     |                     |         |
| C-17-2837       | Orangeburg   | Ecomelida, Inc.                            | 3/8/2018      | \$750,000       | \$750,000           | 200              | \$52,795,000           | 3/8/2023                | 0                | \$0                    | \$750,000   |                         | \$0             | \$750,000   |     |                     |         |
| C-15-2442       | Dillon       | Expert Machine Company                     | 12/4/2014     | \$47,521        | \$47,521            | 25               | \$2,600,000            | 12/4/2019               | 9                | \$946,100              | \$30,414    |                         | \$20,000        | \$10,414    |     |                     |         |
| C-13-2181       | Lancaster    | Fancy Pokket USA                           | 12/5/2013     | \$365,000       | \$365,000           | 68               | \$13,000,000           | 12/5/2019               | 13               | \$19,746,145           | \$147,825   |                         | \$49,275        | \$98,550    |     |                     |         |
| C-16-2593       |              | JGBR American Investing Corp.              | 3/3/2016      | \$250,000       | \$250,000           | 82               | \$9,450,000            | 3/31/2022               | 14               | \$8,032,678            | \$122,500   |                         | \$61,250        | \$61,250    |     |                     |         |
| C-17-2858       | Berkeley     | JW Aluminum Company                        | 6/7/2018      | \$500,000       | \$500,000           | 50               | \$270,000,000          | 6/7/2023                | 22               | \$284,566,361          | \$140,000   |                         | \$0             | \$140,000   |     |                     |         |
| C-13-2162       | Lancaster    | Keer America Corporation                   | 6/6/2013      | \$4,000,000     | \$4,000,000         | 501              | \$218,000,000          | 12/31/2021              | 508              | \$116,942,847          | \$920,000   | \$1,222,458             | \$600,000       | \$622,458   |     |                     |         |
| C-17-2836       | Spartanburg  | Keurig Green Mountain,<br>Inc.             | 3/8/2018      | \$3,850,000     | \$3,850,000         | 500              | \$350,000,000          | 3/8/2023                | 151              | \$355,612,670          | \$1,347,500 |                         | \$0             | \$1,347,500 |     |                     |         |
| C-16-2599       | Williamsburg | LHSC, Inc.                                 | 6/1/2017      | \$150,000       | \$150,000           | 105              | \$3,000,000            | 6/1/2022                | 0                | \$0                    | \$150,000   |                         | \$0             | \$150,000   |     | Yes                 |         |
| C-15-2504       |              | Lowcountry Aviation<br>Company, LLC        | 6/4/2015      | \$1,150,000     | \$1,150,000         | 75               | \$3,370,000            | 6/4/2021                | 13               | \$4,040,743            | \$477,250   | \$125,000               | \$75,000        | \$50,000    |     |                     |         |
| C-16-2742       |              | MAHLE Behr Charleston Inc.                 | 9/7/2017      | \$250,000       | \$250,000           | 115              | \$36,051,582           | 9/7/2023                | 225              | \$21,223,249           | \$51,250    |                         | \$0             | \$51,250    |     |                     |         |
| C-13-2180       | Barnwell     | National Beverage Screen<br>Printers, Inc. | 12/6/2012     | \$100,000       | \$100,000           | 80               | \$2,500,000            | 12/6/2017               | 10               | \$4,115,027            | \$43,500    | \$40,000                | \$20,000        | \$20,000    |     |                     |         |
| C-16-2699       | Greenville   | Poseidon Advanced<br>Materials             | 12/2/2016     | \$100,000       | \$100,000           | 46               | \$5,625,000            | 12/2/2021               | 41               | \$2,043,404            | \$37,500    |                         | \$25,000        | \$12,500    |     |                     |         |
| C-15-2531       | Clarendon    | ProBrass Inc.                              | 3/2/2017      | \$200,000       | \$100,000           | 71               | \$32,000,000           | 3/2/2022                | 0                | \$0                    | \$100,000   |                         | \$1,113         | \$98,887    |     | Yes                 |         |
| C-13-2173       | Aiken        | Recleim - SC LLC                           | 3/7/2013      | \$675,000       | \$675,000           | 200              | \$40,000,000           | 12/31/2017              | 205              | \$26,483,984           | \$114,750   | \$168,697               | \$53            | \$168,643   |     | Yes                 |         |
| C-15-2399       |              | Red Bone Alley Foods,<br>LLC               | 9/4/2014      | \$450,000       | \$450,000           | 45               | \$3,500,000            | 9/4/2019                | 9                | \$3,500,000            | \$180,000   | \$150,000               | \$0             | \$150,000   |     | Yes                 |         |
| C-16-2639       | Dorchester   | Robert Bosch LLC                           | 12/2/2016     | \$500,000       | \$500,000           | 150              | \$175,000,000          | 12/2/2021               | 0                | \$179,477,623          | \$250,000   |                         | \$200,000       | \$50,000    |     |                     |         |
| C-16-2714       | Dorchester   | Scout Boats, Inc.                          | 3/2/2017      | \$350,000       | \$350,000           | 371              | \$10,900,000           | 3/2/2023                | 112              | \$16,801,510           | \$122,500   |                         | \$81,666        | \$40,834    |     |                     |         |
| C-18-2928       | Laurens      | The Muffin Mam, Inc.                       | 3/7/2019      | \$350,000       | \$350,000           | 114              | \$18,500,000           | 3/7/2024                | 0                | \$0                    | \$350,000   |                         | \$0             | \$350,000   |     |                     |         |
| C-16-2668       | Allendale    | Thunderbolt Biomass, Inc.                  | 3/2/2017      | \$100,000       | \$100,000           | 35               | \$6,040,000            | 3/2/2022                | 22               |                        | \$68,500    |                         | \$199           | \$68,301    |     | Yes                 |         |
| C-16-2726       | Greenville   | Turbine Technologies SC,<br>LLC            | 6/1/2017      | \$100,000       | \$100,000           | 50               | \$5,078,790            | 6/1/2023                | 12               | \$3,910,474            | \$49,500    | \$38,000                | \$15,000        | \$23,000    |     |                     |         |

# Exhibit F Repayments Issued, Received and Balances Due in Calendar Year 2023

| Grant     | County   | Company                 | Award     | Award        | Disbursed    | Jobs     | Investment      | Performance | Jobs     | Investment      | Prorata     | Negotiated | Total       | Balance     | Waived  | Referred | Balance |
|-----------|----------|-------------------------|-----------|--------------|--------------|----------|-----------------|-------------|----------|-----------------|-------------|------------|-------------|-------------|---------|----------|---------|
| Number    |          |                         | Date      | Amount       | Amount       | Required | Required        | Deadline    | Achieved | Achieved        | Repayment   | Repayment  | Amount      | Due         | Written | to Gear  | Written |
|           |          |                         |           |              |              |          |                 |             |          |                 |             |            | Paid        |             | Off     |          | Off     |
| C-16-2660 | York     | US Foods, Inc.          | 12/2/2016 | \$200,000    | \$200,000    | 58       | \$24,100,000    | 12/2/2021   | 0        | \$24,187,722    | \$100,000   |            | \$50,000    | \$50,000    |         |          |         |
| C-16-2581 | Florence | Watson Wood Supply, LLC | 12/3/2015 | \$37,487     | \$37,487     | 15       | \$309,895       | 12/3/2020   | 15       | \$0             | \$18,743    |            | \$0         | \$37,487    |         | Yes      |         |
| C-14-2300 | Dillon   | Wyman Gordon            | 9/4/2014  | \$1,750,000  | \$1,750,000  | 400      | \$125,000,000   | 12/31/2021  | 237      | \$132,155,949   | \$358,750   |            | \$200,000   | \$158,750   |         |          |         |
| Total     |          | 28 Projects             |           | \$17,875,008 | \$17,775,008 | 5,105    | \$1,453,715,267 |             | 1,799    | \$1,246,468,366 | \$6,852,482 |            | \$1,698,557 | \$5,118,233 |         |          |         |