

# South Carolina Export Resource Guide

#### **Beginning to Export**

A Basic Guide to Exporting - A comprehensive guide to exporting from the U.S. Department of Commerce. (http://export.gov/basicguide/eg\_main\_017244.asp)

Export Business Planner - Small Business Administration (SBA) - The Export Business Planner is a free, customizable tool for small business owners who are exploring exporting. (https://www.sba.gov/exportbusinessplanner)

Finding Your Schedule B Number - Harmonized System (HS) codes are used by customs authorities around the world to identify products and apply duties and taxes. Please note: services do not have HS codes.

(https://uscensus.prod.3ceonline.com/)

### Market Research

Market Research Library - Search free country commercial guides for doing business in each country as well as industry specific information. (http://www.buyusainfo.net/adsearch.cfm?search\_type=int&loadnav=no)

Doing Business (World Bank) – Provides objective measures of business regulations for local firms in 189 economies and selected cities at the subnational level. (http://www.doingbusiness.org/)

Trade Leads - The following are new, pre-qualified trade opportunities and foreign government tender announcements that are available to U.S. exporters. (http://export.gov/tradeleads/index.asp)

Free Trade Agreements – List of 14 FTAs in force with 20 countries. (http://trade.gov/fta/)

Free Trade Zones (FTZs) - South Carolina offers the international trader many opportunities to take advantage of Foreign-Trade Zones' program's many savings and benefits. (http://www.scspa.com/Cargo/Logistics/ftzs/ftz.asp)

Nation Master - Search country statistical images: graphs, maps, data tables, scatterplots, figures and statistics.

(http://www.nationmaster.com/)

TradeStats – Allows business to easily obtain national and state-level trade statistics custom-tailored to their needs.

(http://tse.export.gov/TSE/TSEhome.aspx)

### **Financing and Payment**

Export Finance Guide – This guide, developed by the U.S. Department of Commerce, is designed to help small and medium-sized enterprises (SMEs) learn the fundamentals of trade finance. (http://www.export.gov/static/TradeFinanceGuide\_All\_Latest\_eg\_main\_043219.pdf)

Export-Import Bank of the United States - Independent U.S. government agency that helps finance overseas sales of U.S. goods and services. (http://www.exim.gov/)

U.S. Small Business Administration – SBA works with banks to provide exporters with loans and venture capital financing through a variety of programs. (https://www.sba.gov/category/navigation-structure/loans-grants)

### **Export Regulations**

Bureau of Industry and Security - BIS is the main resource for export compliance, Export Administration Regulations (EAR), export licenses, Export Commodity Control Numbers (ECCN). (http://www.bis.doc.gov/index.php/policy-guidance/lists-of-parties-of-concern)

International Traffic in Arms Regulations (ITAR) – Learn more about ITAR from the U.S. Department of State.

(https://www.pmddtc.state.gov/regulations\_laws/itar.html)

Foreign Corrupt Practices Act (FCPA) – Official website for the federal government's FCPA (http://www.justice.gov/criminal/fraud/fcpa/)

## Logistics

Tariffs and Taxes – Use this free tool to determine your product's tariffs and taxes. Registration is required. (http://export.customsinfo.com/Default.aspx)

Incoterms® - Learn about Incoterms®, the set of rules which define the responsibilities of sellers and buyers under sales contracts. (http://export.gov/faq/eg\_main\_023922.asp)

Intellectual Property Rights Branch – From the Office of Regulations and Rulings, information concerning federally registered trademarks, copyrights, and trade names to protect intellectual properties (https://iprr.cbp.gov/)

#### **Business Travel**

Business Travel Alerts - View travel advisories as well as profiles of each country's history, economic overview, foreign relations and political conditions. (http://travel.state.gov/content/passports/english/country.html)

Culture - Review culture tips for conducting business. (http://www.culturecrossing.net/)

#### **Government Partners**

South Carolina District Council - The South Carolina District Export Council (SCDEC) is an organization of leaders from the local business community whose knowledge of international business provides a source of professional advice for local firms. (http://www.sctrade.org/)

South Carolina Small Business Development Center – Helps startup companies with exporting. Also provides information on access to capital and workforce development. . (http://www.scsbdc.com/export.php)

U.S. Export Assistance Center – South Carolina – Assist with finding distributors and agents in over 200 cities worldwide. (Some Fee Based) (http://www.export.gov/southcarolina/)

#### **Government Procurement**

Canadian Public Tenders– Canada's Internet based electronic tendering service with valuable information on Canadian government procurement opportunities, free of charge. (http://www.merx.com/)

Canada Business Network Procurement Services – An online vender toolkit to help sell goods and services to the provincial government. (http://canadabusiness.ca/eng/program/2571/)

SBA Procurement & Technical Assistance Centers – Provides local counseling, technical assistance, and training services for small business owners wanting to pursue government contracts. (https://www.sba.gov/tools/local-assistance/ptac)

Electronic Version at: http://sccommerce.com/sc-business-network/export-services